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SCHOOL OF COMMERCE AND ACCOUNTANCY (SCA)

GRADUATES DIRECTORY

2015





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- BBA
- BBIS
- BS (Economics)
- BS (Finance)
- BBS

MBA Programs

- MBA (Industry Focused)
- MBA (Professional)
- MBA (Executive)
- MBA (Corporate Strategy)

MS Programs

- MS (Applied Statistics)
- MS (Business Analytics)
- MS (Economics)
- MS (Finance)
- MS (Financial Risk Management)
- MS (Management)
- MS (Marketing)
- MS (Supply Chain Management)
- MS (Strategic Human Resource Management)

PhD Programs

- PhD Management Sciences
- PhD Statistics



SCHOOL
OF BUSINESS
& ECONOMICS

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School of Commerce and Accountancy

The School of Commerce and Accountancy offers world class programs that combine the highest standards of academic excellence and practical real-life learning.

Highly Qualified and Experienced Permanent Faculty includes CAs, ACMAs and ACCAs

► BS Accounting

Eligibility:

- 4 Years for Intermediate or equivalent
- 2 Years for BCom-IT or equivalent

► BCom (Honors)

Eligibility:

- 4 Years for Intermediate or equivalent
- 2 Years for BCom-IT or equivalent

► BCom (IT) – 2 Years

Eligibility: ICom, A-Levels, FA, FSc or equivalent

► MCom – 2 Years

Eligibility: BCom or equivalent

► MS/MPhil Accounting

Eligibility: 16 Years degree

ACCA-UK granted exemptions to UMT

- M.Com: 9 Exemptions (F1 – F9)
- BS Accounting: 9 Exemptions (F1 – F9)
- B.Com (Hons): 7 Exemptions (F1 – F7)

► MS/MPhil Commerce

Eligibility: 16 Years degree

► MS/MPhil Auditing and Control System

Eligibility: 16 Years degree

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Foreword

Dear Employer,

I take great pleasure to introduce the Business and Commerce classes of 2015, two groups of bright individuals who are all set and prepared to make their mark in the business world.

Business Administration and Commerce programs at the UMT School of Business and Economics (SBE) and UMT School of Commerce and Accountancy (SCA) are rigorous, result oriented, globally focused and application based. The programs are geared to equip future leaders, professionals and executives with the knowledge, technology, skills and insight essential to make a difference in the organizations. The graduates are shaped up by one of the finest business faculty in the country, and are thoroughly groomed for the roles of leaders and managers in the fields of Marketing, Management, Human Resource Management, Supply Chain Management, Information Systems, Accounting and Finance.

Established in 1990 as a project of ILM Trust, the University of Management and Technology (UMT), then known as the Institute of Leadership and Management (ILM), has evolved into a premier institution of higher learning in the country. This success rests on the high teaching and research standards maintained by the University over the years. The Higher Education Commission (HEC) of Pakistan recognizes all degree programs offered by UMT. Spread over 200 kanals of purpose-built campus, UMT distinguishes itself with over 437 full-time faculty members including more than 80 PhDs, over 14,000 alumni-ae and 7,400 (approx) students currently enrolled from 100 districts of Pakistan and 18 countries across the globe.

Having identified the potential candidates, you may contact them directly and through us. The Office of Career Services coordinates for on-campus tests and interviews between the candidates and the company.

Employers seeking our graduates are encouraged to make presentations with HR perspectives at SBE and SCA, University of Management and Technology (UMT) throughout the year to create awareness amongst our students about their companies and the policies well before they invite them to apply for jobs and internships.

You can make a presentation too!

We hope this directory will help you identify the most qualified candidates suitable to your human resource requirements.

We look forward to working with you.

Head, Office of Career Services

University of Management and Technology
C II, Johar Town, Lahore, 54770
Email: ocs.hd@umt.edu.pk



University of Management and Technology (UMT), Lahore

Introduction and Philosophy

Established in 1990 as a project of ILM Trust, the University of Management and Technology (UMT), then known as the Institute of Leadership and Management (ILM), has evolved into a premier institution of higher learning in the country. This success rests on the high teaching and research standards maintained by the University over the years. The Higher Education Commission (HEC) recognizes all degree programs offered by UMT. Business and Management, Engineering and IT are the most popular programs. UMT distinguishes itself with 437 full-time faculty members including more than 80 PhDs, over 14,000 alumni-ae and 7,400 (approx) students currently enrolled from 100 districts of Pakistan and 18 countries across the globe. Spread over 200 kanals of urban land and housed in a purpose-built campus, the University has state-of-the-art science and engineering laboratories, computer network with more than 3,500 nodes, well-stocked library with over 100,000 books, bound periodicals and digital resources to facilitate learning and research.

Defining our Destiny - Learning, Values

As a forerunner of education and training on leadership, UMT emphasizes on leadership. With a bold agenda for national development, UMT develops workforce and activates learning for leadership. UMT promotes leadership as a state of development of human potential and a qualitative index of appreciation of total capital of knowledge, competence, and attitude. Leadership behavior is independent of the hierarchical status. It demonstrates itself in an incessant urge to be the first, to be the best, and to be on the top. Leaders are self-directed, self-managed. They relate future with the present and capitalize on the past. They are able to outclass others through their excellent performance. They succeed by learning from failures.

Education, especially at the higher level, has never been a value-free pursuit. It originates from national history, captures the nation's ideals, reinforces shared beliefs and values, and builds the edifice of human character. Education without purpose and value content is neither possible nor beneficial. Often, the confusion in the destiny of a nation is an outgrowth of distortion of the value content of the educational system. UMT enjoys a unique reputation in blending modern thought with the beliefs and value system for the fulfillment of our priorities as a nation. UMT programs are embedded in the goals and ideology of the Pakistani nation. The programs aim at building national character in view of the teachings of the Holy Quran and Seerah of Holy Prophet, Muhammad (SAW).

UMT - The Spirit

Higher Learning - Great Quaid, Great Nation

We play a constructive role towards economic development by undertaking research and development, providing knowledgeable workforce for tomorrow's knowledge-based economy, and formulating policy options for leadership. Our decisions to introduce education and training programs, conduct research projects, undertake corporate consulting, and organize career development services are all geared towards the immediate goal of making Pakistan a great nation in the mould of the vision of beloved founder of our nation and Quaid, Quaid-e-Azam, Muhammad Ali Jinnah.

Vision of Self-Mastery - Iqbal's Visualization of Self-Discovery

All elements of human character- attitude, behavior, actions, words, ideas - flow from the roots of self-image. Self-image is the key to destiny. It shapes, determines, causes, initiates, and terminates all forms of



outer behavior. The making of the self-image is embedded in how the person is assessed and evaluated in tests and trials. Thus, locus of internal control of behavior needs to be diligently nurtured through the dynamics of the assessment system. We assume that all participants are top class participants and would indeed be very successful in their professional lives. The self-image is enhanced in a healthy environment. Failures and errors are indeed treated as deviation from expectation, but are considered as just an alternate way of doing things. The capability to draw logic and to innovate is protected while identifying failures.

High Powered Skills - High Impact Roles

The real effectiveness of professionals and knowledge workers depends upon the extent to which the job entails opportunities for self-actualization. The ability of a university to attract and educate most competitive students is directly proportional to its reputation as an avenue for their optimum development as well as maximum growth in the workplace.

UMT programs focus on the development of an individual in totality, i.e., addressing the needs of mind, body, heart, spirit, and soul. It is not just the transfer of knowledge and handing out the degree that is aimed at. The soul-searching questions such as what we have achieved, what we want to achieve, and what we can achieve, help in designing a comprehensive and long-term training program on individual basis. Once professionals embark upon the road to self-actualization, they transform into powerhouses boasting unparalleled performance and unmatched competence. We impart skills on all relevant interfaces. The groups of participants go through exercises and activities designed to help them explore their own skill-set at these interfaces.

This skill-set is primarily focused on five domains: (1) person to self, (2) person to work, (3) person to people, (4) person to organization, (5) person to environment/stakeholders. They are provided with means to bring changes into their knowledge, attitudes, beliefs, and behaviors. It is this comprehensive compendium that delivers the ultimate and unparalleled advantage to UMT graduates in the real world.

Moral Mirror - Beyond Bottomline

The business of the world is to establish justice and peace and provide for itself happiness, prosperity, and quality. We believe that the successes and failures of individuals, organizations, and nations depend upon the economic as well as on moral laws. The preference of morality over the bottomline ensures long-term survival of the organizations as well as fulfillment of societal responsibility in a conscientious manner.

We view all organizations as moral entities because human beings make them. Our participants are trained in anticipating ethical concerns, analyzing potentially destructive moral dilemmas, and developing strategies for constructive integration of human values, societal concerns and business decision making.

Global Competitiveness - Local Advantage

UMT addresses issues like international trade and commerce, concentration of different competencies, formation of skills, cultural and language implications, as well as comparison of competitive advantages across national boundaries. UMT has aggressively established strategic linkages with many institutions of higher learning in the USA, Europe, and Asia. In future, UMT intends to build mutually beneficial institutional collaborations and alliances focusing on joint projects. The interaction of our faculty and participants with those of other institutions will foster global outlook of the programs and cosmopolitan character of the participants. Participants are encouraged to learn additional language or undertake a visit to the foreign country. As a host to the national and international events organized by UMT, the participants gain a unique exposure to the issues that are shaping our times.



Useful Knowledge in Dominant Professions - Learning What Works

UMT cherishes its unique place as the leading innovator of degree programs in Pakistan. It has so far pioneered many diploma and degree programs in different professions for the first time in Pakistan which subsequently have been adopted by other universities too. These programs offered intensive training to the junior level young professionals. These young specialists have been quite successful in distinguishing themselves in the crowd of generalists, for the simple reason that graduates have got exactly what the prospective employers demand. Our graduates dominate the job markets because they meet the demands of employers.

Change is Permanent - Complexity is Increasing

The destructive influx of ground change is the hallmark of the world of work today. Explosion of new knowledge poses a serious challenge to remain updated and to be aware of the newest and the latest with a view to remain competitive. Similarly, society is becoming deep because of interconnectedness, thereby increasing complexity and unpredictability. Our participants feel the pressure of constant updating of the curriculum. We update it not just once a year but almost every semester, keeping in view the new experiences and latest developments.

We equip future change agents with action gears. The modern approach to learning emphasizes action focused and result-driven techniques and instruments customized to impact the specific environments of the participants. We focus on developing the capability for innovative research work within the Pakistani context. The research studies undertaken by our participants have proved to be very valuable to the client organizations as well as government authorities. The project reports prepared by participants at the end of their programs have contributed in the improvement of business processes of many enterprises. Many participants have been able to launch their own companies soon after graduation. The faculty and the Research and Development Department have produced many innovative papers. We are at the forefront of knowledge development, sensitive to the practices, blending instruction with research activity, and responding to the supply and demand crisis.

UMT, a Community - Campus, a Theater

At UMT, teachers are known as Resource Persons and students are known as participants. This is unique in the world. The mix of resource persons, participants, and partners at UMT represents a cross-section of people from a variety of backgrounds. Together, they form a vibrant community of committed and capable leaders who work with each other, value each other's contributions, and join the process shape-up to assume future responsibilities. A select group of the most competent and highly motivated participants and partners interact with each other in class, syndicates, and groups. The teaching methodology is based on groups as well as on one-to-one settings, and teams as well as full class or batch. The use of variety of assessment methods by resource persons ensures that participants have developed the capacity to perform both independently and in teams.

Succeeding with UMT's Success - Champions in the Real World

We offer educational programs that are unique in many cases and relate to the emerging needs given the international trends and the local situation. The dividends of our investment in education and development programs accrue to the organizations in the form of developed manpower and business process improvement. Ultimately, their verdict and their acceptance are important for our success. We are externally focused and internally aligned. Thus, we have been successful in creating an expanding clientele base among the employers. Our output has been capable of satisfying the needs of stakeholders.



MBA – Overview

The Master of Business Administration (Professional) program at the School of Business and Economics (SBE) is rigorous, result oriented, practical, and case based. The program core courses are taught in the morning to prepare our students fully before they enter the workplace. Taught by one of the finest business faculty in the country, the program is delivered in an environment of mutual learning, teamwork, cutting edge research and dynamism. The MBA (P) at SBE is an interactive program where students are encouraged to challenge the alternative views and engage in a constructive dialogue.

Pathway I

At least 16 years of formal education, i.e., BBA (Honrs), BCom (Honrs), ACCA, ACMA, MCom, MHRM

Semester I

- Strategic Information systems
- Managing Sustainable Supply Chain
- Strategic Marketing Management
- HR Practices in Management

Semester II

- Business Strategy and Policy
- Financial Statement Analysis
- Business Government and International Economics
- Elective I

Semester III

- Elective II
- Elective III
- Elective IV

Summer

- Internship

Specializations

- Finance
- Applied Banking
- Supply Chain
- Marketing
- Human Resource Management
- General Management
- Management Information System

Pathway II

At least 16 years of formal education leading to MA, MSc, BE, B-Pharm, etc.

Semester I

- Marketing Management
- Financial and Managerial Accounting
- Management Theory and Practices
- Business Applications for Managers
- Business Mathematics & Statistics

Semester II

- Data Modeling & Decisions
- Business Economics
- Business Research
- Organizational Behavior and Leadership
- Technology and Operations Management

Summer I

- Corporate Finance
- Internship

Semester III

- Managing Sustainable Supply Chain
- Strategic Marketing Management
- Strategic Information systems
- HR Practices in Management
- Entrepreneurship

Semester IV

- Business Strategy and Policy
- Financial Statement Analysis
- Business Government and International Economics
- Elective I
- Elective II

Summer II

- Elective III
- Elective IV

Workshops

- Build Your Confidence
- Business Communication Workshop
- Life and Learning
- The Art of Presenting
- Personal Grooming
- Project Management
- Time and Stress Management
- Leadership Skills
- Team Building
- Creative Thinking
- Interview Skills



School of Business and Economics (SBE) - UMT Faculty

Undoubtedly, the quality of any educational institute is determined by the quality of its faculty. The outstanding reputé and quality image of the School of Business and Economics (SBE) at UMT is owed to its faculty which comprises of a super blend of academic luminaries, business experts and corporate executives who are equally at home in boardrooms and classrooms. SBE - UMT resource persons distinguish themselves not only by achieving the highest in scholarship but also by the accomplishments of participants as they involve them, challenge them, and help them thrive. The Academic Council, the most prestigious academic forum at UMT, provides advice and recommendations on curriculum and makes academic policy decisions to keep UMT abreast of the latest developments and attuned to the contemporary challenges.

UMT draws its teaching resource base from full-time as well as part-time, and from academia as well as the real world. The ratio of full-time faculty to the participants is approximately equal to one to twenty which puts SBE - UMT as a top ranking institution. By inviting part-time faculty members from the business world, SBE - UMT is able to take benefit of qualified, competent, and experienced resource persons. With 60 full-time teaching professionals including more than one dozen full-time PhDs, the faculty enjoys international reputation and connections, appears in the business and academic journals and leading national dailies, and is frequently interviewed by print and electronic media. They know what it will take to succeed in business tomorrow because they're doing it today.

Holding leading positions within business and technological corporations, most faculty members are engaged in research and many are working on integrated solutions for industry, whilst focusing primarily upon teaching and helping participants achieve their goals. The resource persons with superior credentials, expertise and recognition in relevant disciplines and areas attract motivated participants from all over Pakistan and lead them from where they are to where they want to be. The resource persons are more than often sought out for individual counseling and assistance and are respected off-campus and on-campus as men of values and visions, ideas and insights. The participants receive an ideal mix in theory and practice from the diverse and dynamic blend of experts from both on and off campus, and from academia as well as the corporate world. Beyond classroom discussions, the resource persons engage participants in active and diverse research and consultation projects and emphasize the holistic, integrated and real world approach of learning.



MCom – Overview

This unique, professionally-oriented course has been designed to provide strong foundation to participants in finance, accounting and taxation. It aims to equip participants with knowledge and competence in the field of business and commerce to pursue a professional career and to provide an environment that challenges the participants' mind through competitive education and emphasizes on inculcating values, and then transforming them into socially responsible managers and business leaders.

Moreover, the qualification further emphasizes the participant to meet the needs of entering into middle level management for being placed as executives in various departments of the company such as finance, auditing, accounting and taxation.

Accounting

Financial Accounting
Financial Reporting

Finance

Financial Communication
Financial Management
Advanced Financial Management
Business Taxation

Corporate Law

Corporate and Business Law

Information Technology

Business Information for Management

Marketing

Marketing Management

Human Resource Management

Accountant in Business
Business Analysis

Skill Development

Training Workshop

Cost Accounting

Management Accounting
Performance Management
Advanced Performance Management

Audit

Audit and Assurance

Economics & Banking

International Economics

Specializations

- Finance
- Accounting
- Corporate Governance
- Islamic Banking
- Audit
- Taxation

School of Commerce and Accountancy (SCA) - UMT Faculty

SCA is known for its high profile faculty of Chartered Accountants, Chartered Certified Accountants (ACCA), Management Accountants and MS Finance who have a blend of teaching and practical exposure. SCA offers undergraduate and graduate programs with specializations in accounting, finance, auditing and information systems. SCA is also planning to launch diploma programs and coaching for various professional qualifications like CA, CIMA, CFA, etc. in the near future.

SCA is committed to produce accounting, audit and finance professionals to compete in a dynamic and challenging business environment. SCA assures a bright and prosperous future for its students by providing them quality education in the fields of audit and finance.



Some organizations that have recruited UMT SBE/SCA Graduates in the last 22 years

- Paramount Pharmaceutical
- Kohat Cement Company Ltd.
- Ali Akbar Spinning Mills Ltd.
- Shezan International Ltd.
- Master Paint Industries
- Himont Pharmaceutical (Pvt.) Ltd.
- CCL Pharmaceutical (Pvt.,) Ltd.
- Servier Research and Pharmaceutical (Pak) Pvt. Ltd.
- Wyeth Pakistan Ltd.
- Nagina Cotton Mills Ltd.
- Ministry of Interior, Qatar
- PLUTO EMC LLC
- Bank Al Habib
- Punjab Group of Colleges
- TDCP
- Inter Active Group
- Higher Education Department, Govt. of Punjab
- FAST-NU
- Virtual University of Pakistan
- Al-Futtaim Group of Companies
- US Apparel and Textiles
- Panther Tyres Limited
- Abu Dawood Pakistan (P&G Business)
- US Tech Solutions
- Etisalat
- Tameer Micro Finance Bank
- Mashreq Bank
- Super Asia MDS Group of Industries
- Emirates Group
- Dalda Foods Pvt., Ltd.
- Jotun Pakistan
- Microsoft
- Etihad Etisalat (Mobily)
- Adsell
- Intel Pakistan Corporations
- WorldCall Telecom Ltd.
- Nokia Siemens Networks (NSN)
- Shell Pakistan
- Ocean Enterprises
- Holiday Inn Riyadh
- H. Karim Buskh (HKB) Stores
- Daimler Mercedes Benz
- Boston Scientific
- Pakistan Software Export Board (PSEB)
- United Bank Limited
- Pak Suzuki Motor Company
- Motorola Pakistan
- Ernst & Young, Saudi Arabia
- Microtech Industries (Pvt.,) Ltd.
- Brighto Paints (Pvt.,) Limited
- House of Professionals
- IBM Pakistan
- Shafi Group of Industries
- Softwood Textiles
- ICI Pakistan Ltd
- Vodafone
- Oman International Bank (SAOG)
- Hush Puppies
- Braun German Electronic Company
- National Bank of Pakistan
- NIB
- Mobily
- King Fahd University of Petroleum and Minerals
- Innovative Pvt., Ltd.
- Amjad Textiles Mills
- Kratos Importers and Exporters
- Aziz Group
- Swistar Watches
- Union National Bank
- UMT
- BT Applied Technologies
- Center for Women Cooperative Development
- Punjab Education Department
- EMRES
- The Outsource Resource (Pvt.,) Ltd.
- Cotton Web (Pvt.,) Ltd.
- NTG - Pakistan - Riyadh, Saudi Arabia
- Wilshire Labs, Lahore
- People, Lahore
- Quality Management Systems 9000, Lahore
- Din News, Lahore
- Neo TV, Lahore
- Eventia, Lahore



- Carmudi, Lahore
- Votel IT Solution, Lahore
- Borjan Shoes, Lahore
- Lamudi Pakistan, Lahore
- Pentaloop, Lahore
- Dynamic Sportswear (Private) Limited, Lahore
- Transformers Private Limited, Lahore
- Geovision Technologies, Lahore
- Varioline Intercool, Lahore
- SigmaTec Solutions, Lahore
- Mystic Tours, Lahore
- Hospitality Inn, Lahore
- Wartsila Pakistan, Lahore
- MNC Electronics Lahore, Lahore
- Granjur Technologies, Lahore
- Trade Ally International LLC, Lahore
- The Brand Consultants, Lahore
- Vaival Technologies, Lahore
- Superior Group of Colleges, Lahore
- CORVIT Networks, Lahore
- Kay and Emms, Faisalabad
- Summit Bank, Lahore
- Royaute Luxury, Suites & Hotel, Lahore
- Jukebox Pakistan, Lahore
- Access Engineering, Lahore
- Efro Tech Services, Lahore
- Brotex Industries, Lahore
- UET Lahore
- Master Group of Industries, Lahore
- URBAN Developers – Lahore, Kasur
- Atlas Copco Pakistan Private Limited, Lahore
- Shafi Texcel, Lahore
- Dawn News TV, Lahore
- Pioneer Pakistan, Sahiwal
- InovI Technologies, Lahore
- Joyland Pvt Ltd, Lahore
- Outreach Marketing Services, Lahore
- KBC JAPAN, Lahore
- Together Strategic and Development Consultants
- Blue Group of Companies - Lahore
- Samsons Group of Companies
- Dawn Bread
- PRONTO Promo
- Big Mac Food Ltd.
- MDS Foods (Hardees)
- KFC
- Sitara Group of Industries
- Orix Leasing
- GEO TV
- CMB Worldwide Cargo System
- Remington Pharmaceuticals
- Interloop
- Fauji Fertilizers
- Country Juices
- GFC Fans
- Dadex
- Sufi Group of Companies
- DYL Motorcycles
- Total Parco Pakistan
- Dunya TV
- Philip Morris Pakistan
- Fast Cables
- Brain Telecom
- Telenor
- Eden Housing
- Firhaji Footwear (Pvt.,) Ltd.
- Cupola Pakistan
- McDonald's Pakistan
- Bestway Cement Ltd.
- Ericsson
- Levis Pakistan



Alphabetical listing of Business and Commerce Graduates 2015

MS and MBA

- Muhammad Abubakar Naeem
- Ahmed Feroz
- Ahmed Naveed
- Ahsan Jillani
- Ali Junaid
- Ali Zulfarnain
- Atif Jalil
- Aysha Yaqoob
- Bilal Akram
- Bushra Arif
- Farooq Hassan Sabri
- Hira Attaullah
- Hur Abbas Syed
- Imran Siddique
- Iqra Shoukat
- Jahanzaib Javaid
- Jamil ur Rehman
- Javeria Badar Khan
- Kashaf Arshad
- Keshf Saqib
- Muhammad Ali Tariq
- Muhammad Asif Saleem
- Muhammad Azam
- Muhammad Farhan Liaqat
- Muhammad Mujtaba Aijaz
- Muhammad Omer Sher
- Muhammad Salim Qaz
- Muhammad Saud Babar
- Muhammad Shahzad
- Muhammad Usman Shah
- Muhammad Yaqoob
- Muhammad Zia ul Haq
- Nouman Hanif
- Shabbir Ahmed
- Shahbaz Ahmad
- Syed Bilal Hasan Shah
- Zain Anjum
- Zain-Ul-Abdin

BBA (H), BBIS and, BS Economics and Finance

- Abdullah Abdul Aziz
- Hira Sajjad
- Meeran Sohail
- Muhammad Shahbaz Ashraf
- Muhammad Suban Altaf
- Muhammad Umar Farooq
- Muhammad Waseem Ashraf
- Rabiyya Shakeel
- Rizwan Sarwar Khan
- Sadiqa Irum
- Salman Rasheed
- Sumran Amjad
- Umar Tariq Hashmi
- Usman Akram
- Muhammad Usman Khalid
- Muhammad Sammad
- Arslan Arif Uppal

MCom

- Agha Muhammad Danish
- Ali Asad
- Ali Zeshan
- Amna Tareen
- Amna Wasim
- Aniqah Mahoor
- Anza Aslam
- Arshad Ali
- Arslan Baig
- Asma Shahzadi
- Danyal Ahmad Khan
- Hafiz Muhammad Jamal
- Haroon Rasheed
- Hina Khalil
- Ikarma Tahir
- Irfan Hassan
- Lutfullah

Alphabetical listing of Business and Commerce Graduates 2015

- Mirza Usama Shahid
- Misha Ahmad
- Muhammad Ammar
- Muhammad Furqan
- Muhammad Zeeshan Khan
- Naveed Khan
- Saad Ahmad
- Sajid Ali
- Salman Shakeel
- Sehar Qadeer
- Syed Hassan Raza Jaffari
- Zartasha Kanwal
- Zoya Amjad


MCom UMT Sialkot Campus

- Anam Hanif
- Danish
- Fareeha Ghafoor
- Fazila Javed
- Hafsa Asif
- Irfan Ilyas
- Mehwish Tariq
- Nageeb Ullah
- Shehzadi Sarwar
- Zain Yousaf


**BS – Accounting and Finance and,
BCom (IT)**

- Muhammad Adeel Mustafa
- Haris Anwar
- Abdullah Bin Masood
- Muqadas Khan
- Rohail Khan

PROFILES
Business
Graduates
2015

 <p>Born 1984</p>	<p>Muhammad Abubakar Naeem</p> <p>Address: 106 G-3, Johar Town, Lahore</p> <p>Cell: 0324-4867722, 042-35310454</p> <p>Email: m.ab.naeem@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Determined and decisive; uses initiative to meet and resolve challenges ▪ Strives for quality, applies process and discipline towards optimizing performance ▪ Extremely reliable and dependable - analytical and questioning ▪ Methodical approach for planning and organizing ▪ Good communication and interpersonal skills, leadership, high integrity ▪ Creative and entrepreneurial networker, effective project coordinator <p>Functional Area: Finance</p>
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore MS Finance 2015</p> <p>University of Management and Technology (UMT), Lahore MBA 2011</p> <p>University of Punjab, Lahore BA 2008</p>
<p>Professional Experience</p>	<p>University of Management and Technology (UMT), Lahore Graduate Teaching Assistant Oct 2014 – Present</p> <ul style="list-style-type: none"> ▪ Assist faculty members with classroom instruction, exams, record keeping, and other miscellaneous projects <p>University of Sargodha, Lahore Campus Sep 2014 – May 2015 Lecturer (Business Administration)</p> <ul style="list-style-type: none"> ▪ Taught at undergraduate and graduate level and contributed in the development, planning and implementation of a high quality curriculum <p>Faisal Bank Ltd., Faisal Town, Branch, Lahore May – Oct 2014 Relationship Manager</p> <ul style="list-style-type: none"> ▪ Understood customer needs and provided them with Bank Assurance issuance, queries, amendments and cancellation <p>Faisal Bank Ltd., Faisal Town, Branch, Lahore Jul 2013 – May 2014 Sr. Relationship Officer</p> <ul style="list-style-type: none"> ▪ Contributed towards maximizing the branch portfolio and minimizing arbitration <p>LEO Communication (Pvt) Ltd. Jan 2011 – May 2012 Business Development Officer</p> <ul style="list-style-type: none"> ▪ Proposed potential business deals by contacting potential partners
<p>Projects</p>	<ul style="list-style-type: none"> ▪ MS Thesis: Predicting stock price movements using Artificial Neural Network and conventional models: A case of Karachi Stock Exchange, Pakistan ▪ Conducted a comprehensive research study (Karachi Stock Exchange) on Stock Market Volatility before and after the 2008 financial crises ▪ Conducted an in-depth analysis on the financial statements of Gul Ahmed (Pvt.) Ltd. ▪ Analyzed a correlation between sales and time period using regression analysis for Gul Ahmed ▪ Analyzed and interpreted the financial statements of National Foods (Pvt.) Ltd. and Shezan Foods ▪ Prepared a research report on launching Marhaba Honey in Sauchet
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Organized a workshop on Pursuance of Personal and Leadership Excellence, A Colloquium at University of Sargodha, Lahore Campus 2015 ▪ Got 70% tuition fee waiver on achieving CGPA greater than 3.5 ▪ Participated in 1st Idea Exchange International Conference in 2011 at UMT, Lahore
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Football, computer application, surfing the internet for research, listening music



 Born 1990	<h3>Ahmed Feroz</h3> <p>Present Address: H. No. 155, Lane-7, Safari Villas Sector-B, Bahria Town, Lahore. Cell: 0321-4100870 Email: ehmad.7070@gmail.com</p>																
Personal Profile	<ul style="list-style-type: none"> Methodical approach to planning and organizing - efficient time-manager Motivated, enthusiastic and determined to move forward in life Extremely reliable and dependable - analytical and questioning, strives for quality Critical thinker - strong analytical skills; accurate and probing Determined and decisive; uses initiative to develop effective solutions to problems Studied Financial Statement Analysis, Investment Analysis and Portfolio Management and Islamic Banking and Finance as elective courses Functional Areas: Finance, Banking, Audit 																
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td><td></td></tr> <tr> <td>MBA</td><td>2015</td></tr> <tr> <td>University of Punjab, Gujranwala Campus</td><td></td></tr> <tr> <td>BCom(H)</td><td>2012</td></tr> <tr> <td>Punjab College of Commerce, Gujranwala</td><td></td></tr> <tr> <td>ICom</td><td>2008</td></tr> <tr> <td>Garrison Academy, Gujranwala Cantonment</td><td></td></tr> <tr> <td>Matriculation</td><td>2006</td></tr> </table>	University of Management and Technology (UMT), Lahore		MBA	2015	University of Punjab, Gujranwala Campus		BCom(H)	2012	Punjab College of Commerce, Gujranwala		ICom	2008	Garrison Academy, Gujranwala Cantonment		Matriculation	2006
University of Management and Technology (UMT), Lahore																	
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Garrison Academy, Gujranwala Cantonment																	
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Professional Experience	<table> <tr> <td>National Bank of Pakistan, Gujranwala</td><td>Jun – Jul 2011</td></tr> <tr> <td>Intern</td><td></td></tr> <tr> <td colspan="2"> <ul style="list-style-type: none"> Assisted new clients in account opening by doing preliminary paper work Assisted in issuing new cheque book to clients </td></tr> </table>	National Bank of Pakistan, Gujranwala	Jun – Jul 2011	Intern		<ul style="list-style-type: none"> Assisted new clients in account opening by doing preliminary paper work Assisted in issuing new cheque book to clients 											
National Bank of Pakistan, Gujranwala	Jun – Jul 2011																
Intern																	
<ul style="list-style-type: none"> Assisted new clients in account opening by doing preliminary paper work Assisted in issuing new cheque book to clients 																	
Projects	<ul style="list-style-type: none"> Analyzed the financial statements of Shell Pakistan and applied financial statement analysis techniques to analyze financial ratio, leverage, common size analysis financial strengths, recurring income Conducted financial statement analysis of Maple Leaf and Lucky Cement. Determined the financial ratios of both companies like leverage ratios, liquidity ratios, turnover ratios and evaluated which company was performing better and why Examined the financial statements of Lucky Cement and D.G Khan Cement. Conducted ratio analysis, analysis of financing, investing and operating activities, identified areas of earning management Conducted financial analysis of Atlas Honda Limited to find out the ratios of the company. Prepared forecasted income statement and balance sheet Made mock investment of 50 million in KSE and developed portfolio of companies in different sectors such as oil and gas, banking, insurance, cement and textile. Also determined P/E ratio, market trend 																
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS 																
Achievements	<ul style="list-style-type: none"> Worked for flood victims in Gujranwala in 2014 Worked as a volunteer in Dawn Education Expo 2015 from UMT, Lahore Member of the committee in organizing the annual dinner at UMT, Lahore 																
Interests	<ul style="list-style-type: none"> Finance, current affairs, investments, cricket 																



Born 1991

Ahmed Naveed


Address: 7/2-N, Phase-1, DHA, Lahore

Cell: 0320-4131869


Email: ahmed.naveed1990@live.com

Personal Profile	<ul style="list-style-type: none"> High integrity, diligent and conscientious - reliable and dependable Good starter - enthusiastic in finding openings and opportunities Emotionally mature - calming and positive temperament - compassionate and caring Seeks and finds solutions to challenges - exceptionally positive attitude Great team-worker, adaptable and flexible Studied Financial Statement Analysis, Commercial Banking Operations, Sales Force Management, Services Marketing, Integrated Marketing Communication and Brand Management as elective courses Functional Areas: Marketing, Finance
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MBA 2015</p> <p>University of Management and Technology (UMT), Lahore BBA(H) 2013</p> <p>Punjab College of Commerce, Lahore ICom 2009</p> <p>Defense Public School Matriculation 2007</p>
Professional Experience	<p>Tariq Abdul Ghani Maqbool and Co. Chartered Accountants Jun – Aug 2012 Intern</p> <ul style="list-style-type: none"> Assisted in Tax Department by filing tax return for different companies Assisted in Audit Department by conducting audit of Askari 2 residential scheme Assisted in retainership, Corporate and Business Development Department <p>Bank of Punjab, DHA Branch, Lahore Jul – Sep 2010 Intern</p> <ul style="list-style-type: none"> Assisted in customer services, account opening and transfer of funds online Assisted in posting of entries and maintaining ledgers
Projects	<ul style="list-style-type: none"> Prepared a research report on integrated marketing communication for a new product "Honda Bikes". Launched new model of Honda bikes by keeping in view new trends and innovation. Developed a questionnaire and performed market research Developed complete marketing plan of Line Cotton Company consisting of target market selection, 4 Ps and market segmentation Analyzed the financial statements of Cotton industry of Pakistan and applied financial statement analysis techniques to analyze financial ratio, leverage, common size analysis, credit analysis, financial strengths and recurring income Analyzed the financial statements of Fauji Cement. Analyzed financing, investing and operating activities along with ratio analysis, cash flow analysis and profitability analysis
Computer Skills:	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS
Achievement	<ul style="list-style-type: none"> Participated in 3rd ICoBM, in 2013 at UMT, Lahore Participated in International Conference on Schumpeterian Entrepreneurship and the Spread of Entrepreneurship in 2012 at Avari Hotel, Lahore Participated in 1st ICoBM organized by UMT in Pearl Continental Hotel, Lahore
Interests	<ul style="list-style-type: none"> Current affairs, traveling, learning religion, playing video games




 Born 1988	Ahsan Jillani Address: 513 Block No.1, Sector C1, Township, Lahore. Cell: 0333-4574609 Email: ahsanjillani@hotmail.com										
Personal Profile	<ul style="list-style-type: none"> Reliable and dependable in meeting objectives - hard-working Determined and decisive, uses initiative to meet and resolve challenges Emotionally mature and confident - a calming influence Well-organized; good planner and efficient time-manager Energetic and physically very fit; quick to respond to opportunities and problems Studied Financial Statement Analysis, Investment Analysis and Portfolio Management, Financial Risk Management and Corporate Tax as elective courses Functional Area: Finance 										
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore MBA</td> <td>2015</td> </tr> <tr> <td>University of Management and Technology (UMT), Lahore MCom</td> <td>2011</td> </tr> <tr> <td>Superior Group of Colleges, Lahore BCom</td> <td>2008</td> </tr> <tr> <td>Govt. College, Township, Lahore FSc (Pre-Medical)</td> <td>2006</td> </tr> <tr> <td>The Punjab School, Lahore Matriculation</td> <td>2004</td> </tr> </table>	University of Management and Technology (UMT), Lahore MBA	2015	University of Management and Technology (UMT), Lahore MCom	2011	Superior Group of Colleges, Lahore BCom	2008	Govt. College, Township, Lahore FSc (Pre-Medical)	2006	The Punjab School, Lahore Matriculation	2004
University of Management and Technology (UMT), Lahore MBA	2015										
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The Punjab School, Lahore Matriculation	2004										
Professional Experience	<table> <tr> <td>FMC (Pvt) Ltd, Lahore Intern</td> <td>Dec 2011 – Jan 2012</td> </tr> <tr> <td colspan="2"> <ul style="list-style-type: none"> Assisted in transaction posting hence, ensuring timely update of record Assisted in keeping record of orders from customers to analyze their profile </td> </tr> <tr> <td>NBP, Gulberg, Lahore Intern</td> <td>Jul – Aug 2011</td> </tr> <tr> <td colspan="2"> <ul style="list-style-type: none"> Coordinated with customers about cheque book issuance, ATM Card collection, etc. Assisted in providing bank statement to customers on demand </td> </tr> </table>	FMC (Pvt) Ltd, Lahore Intern	Dec 2011 – Jan 2012	<ul style="list-style-type: none"> Assisted in transaction posting hence, ensuring timely update of record Assisted in keeping record of orders from customers to analyze their profile 		NBP, Gulberg, Lahore Intern	Jul – Aug 2011	<ul style="list-style-type: none"> Coordinated with customers about cheque book issuance, ATM Card collection, etc. Assisted in providing bank statement to customers on demand 			
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NBP, Gulberg, Lahore Intern	Jul – Aug 2011										
<ul style="list-style-type: none"> Coordinated with customers about cheque book issuance, ATM Card collection, etc. Assisted in providing bank statement to customers on demand 											
Projects	<ul style="list-style-type: none"> Prepared the financial statement reports of Sazgar Engineering Works Limited. Made comparisons by covering the liquidity ratio, solvency ratio, financial ratio, operating performance ratio, market measure ratio and financial leverage. Also prepared balance sheet and compared it with the industry Conducted financial statement analysis of Maple Leaf and Lucky Cement. Determined financial ratios of both companies including leverage ratios, liquidity ratios, turnover ratios and evaluated which company was performing better Prepared and analyzed different financial statements like profit and loss account, ledger accounts, cash flow statements, balance sheet, owner's equity statements of a hypothetical company in order to understand and interpret financial reports Conducted a complete financial analysis of Lucky Cement by analyzing its annual report for the year 2011 and 2012. Used income statement, balance sheet, cash flow statement, statement of change in equity and different ratio analysis to reflect the financial health of the company. The analysis revealed that company was in good financial position 										
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS, Oracle E-Business Suite R-12 Supply Chain Certified Expert Consultant 										
Achievements	<ul style="list-style-type: none"> Class representative at university level Won sports award in cricket match competition at school level Won writing competition award at school level Head boy of senior wing in school 										
Interests	<ul style="list-style-type: none"> Creative writing, cricket, music, movies 										



 <p>Born 1990</p>	<p>Ali Junaid</p> <p>Present Address: 325-D Block, Gulshan Ravi, Lahore.</p> <p>Permanent Address: Nivien Patti, House No. A-539, Sattoki, Tehsil and District, Kasur.</p> <p>Cell: 0300-8853213</p> <p>Email: alijunaidahmed@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> Results-driven, logical and methodical approach to achieving tasks and objectives Entrepreneurial and proactive - strong drive and keen business mind Extremely reliable and dependable - analytical and questioning, strives for quality Excellent interpersonal and good communication skills, leadership, high integrity Self-aware - always seeking opportunities to learn and grow Studied Services Marketing, Sales and Sales Force Management, Web Marketing and Analytics and International Marketing as elective courses Functional Areas: Marketing, Customer Services
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore MBA 2015</p> <p>University of Management and Technology (UMT), Lahore BBA (H) 2014</p> <p>Hira College of Commerce, Lahore ICom 2009</p> <p>Govt. High School Mustafabad, Kasur Matriculation 2007</p>
<p>Professional Experience</p>	<p>Nishat Private Limited, Lahore Jul – Sep 2012 Intern</p> <ul style="list-style-type: none"> Assisted in conducting market survey and checked prices of products from different sources including retail and wholesale shops to analyze the competitor's strategy about pricing Assisted in placing orders to suppliers and negotiations regarding prices of products and special offers (if available)
<p>Projects</p>	<ul style="list-style-type: none"> Developed a research report on direct marketing approach in web marketing and comprising of factors such as website development, traffic generation using different tools on website, page on and page off competition rate Prepared a research report on brand tracking of telecom companies; applied all tools to know the brand preference, recognition and perception Compared strategy formulation, planning and evaluation of TCS and DHL. Identified prospective target market segment for TCS. Developed a new strategy for TCS regarding competitive environment in Pakistan Prepared a business plan on marketing strategies of Maria B and introduced Abaya line for Muslim women Prepared a feasibility report on, Wheat Straw
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS
<p>Achievements</p>	<ul style="list-style-type: none"> Member of university cricket team Represented Punjabi culture in a cultural festival in 2013 at UMT, Lahore Launched, Costura clothing brand in an exhibition in 2013 at UMT, Lahore
<p>Interests</p>	<ul style="list-style-type: none"> Sports, political affairs, music, traveling




 <p>Born 1989</p>	<p>Ali Zulqarnain Address: 96-C, Tauheed Park, Gulshan -e-Ravi, Lahore. Cell: 0321-4160556 Email: alizulqarnain88@yahoo.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> Seeks and finds solutions to challenges - exceptionally positive attitude Great team-worker - adaptable and flexible Well-organized; good planner and efficient time-manager Solid approach to achieving tasks and objectives; determined and decisive Good communication and interpersonal skills, high integrity Studied SME Management, Financial Statement Analysis, Islamic Banking and Finance and Private Equity Venture Capital and Hedge Fund as elective courses Functional Areas: Finance, Accounts
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore MBA 2015 Punjab Group of Colleges, Lahore BCom 2010 Forman Christian College, Lahore FSc (Pre-engineering) 2007 American Lycetuff School, Lahore Matriculation 2005</p>
<p>Professional Experience</p>	<p>Royal Leather, Lahore Feb 2012 – Present Assistant Manager Accounts and Finance</p> <ul style="list-style-type: none"> Prepare bank reconciliation statement and reconcile rebate statement Ensure that transactions are properly recorded in software Prepare financial reports and supporting documents for review and verification Review accounting documents to ensure accuracy of information and calculation Prepare hide reports <p>Makro Habib, Lahore Sep – Oct 2009 Intern</p> <ul style="list-style-type: none"> Coordinated with suppliers to know about the arrival of delivery Coordinated with other departments to verify stock reports
<p>Projects</p>	<ul style="list-style-type: none"> Analyzed the financial statements of Royal Leather Industries (Pvt.) Ltd., and applied financial statement analysis techniques to analyze financial ratio, leverage, common size analysis, credit analysis, financial strengths and recurring income Developed a research report on the financial statement analysis of Royal Leather Industries (Pvt.) Ltd., and Dean Leather. Conducted ratio analysis on the past two -year data. Royal Leather Industries (Pvt.) Ltd., was found financially more stable than Dean Leather Prepared and analyzed different financial statements related to profit and loss account, ledger account, cash flow statements, balance sheet and owner's equity statements of Royal Leather Industries (Pvt.) Ltd., in order to understand and interpret financial reports
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS, Fox Pro
<p>Interests</p>	<ul style="list-style-type: none"> Computer, swimming, television, music




<p>Born 1984</p>	<p>Atif Jalil Address: 179 - A, Lalazar Colony, Near Thokar Niaz Baig, Lahore. Cell: 0333-4129108 Email: atifjalil01@hotmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Tactical, strategic and proactive - anticipates and takes initiative ▪ Systematic and logical - develops and uses effective processes ▪ Good listener - caring and compassionate ▪ Critical thinker - strong analytical skills, accurate and probing ▪ Good researcher - creative and methodical - probing and resourceful ▪ Studied Supply Chain Management, Enterprise Resource Planning, Logistics Management, Project Management and Quality Assurance as elective courses ▪ Functional Areas: Supply Chain Management
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore MBA 2015 University of Management and Technology (UMT), Lahore BS Textile Engineering 2007 Govt. Central Model High School, Lahore Matriculation 2002</p>
<p>Professional Experience</p>	<p>Paramount Spinning Mills Ltd., Lahore Feb – Nov 2013 Product Development Coordinator <ul style="list-style-type: none"> ▪ Developed fabric sample and got it approved by clients to get order ▪ Coordinated with marketing, washing, production and industrial engineering department for the production of fabric Styler International (Pvt.) Ltd., Lahore Sep 2009 – Jan 2012 Textile Engineer <ul style="list-style-type: none"> ▪ Developed operation bulletin of denim garments ▪ Calculated fabric consumption of denim garments ▪ Calculated thread consumption of garment Combined Fabrics (Pvt.) Ltd., Lahore Mar – Dec 2008 Production Planning Coordinator <ul style="list-style-type: none"> ▪ Made timeline for fabric production ▪ Developed unit wise plan of production of fabric </p>
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Developed a report on the end-to-end supply chains of Cotton Web (Pvt.) Ltd. Examined financial, material and information flows and identified gaps ▪ Prepared a report on managing project of providing houses to the flood affected people in Pakistan by using different techniques of project management, i.e., nominal group technique, Gantt Chart, AON Networking, Manhattan Chart and PERT Analysis ▪ Examined the distribution network of Cotton Web (Pvt.) Limited. Some customers requires agility and company provides them 3PL, whereas for some other customers they follow lean strategy
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ SPSS
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Worked as an organizer in International Conference on Textile and Clothing (ICTC) 2007 held in Pearl Continental Hotel, Lahore ▪ Organized and participated in several conferences at UMT, Lahore. ▪ Participated in workshop on ISO 9000:2000 at Punjab University, Lahore
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Cricket, current affairs, music, computer



 Born 1991	Aysha Yaqoob Address: 132-B, Faisal Town, Lahore. Cell: 0335-2525130 Email: isha_yaqoob@hotmail.com
Personal Profile	<ul style="list-style-type: none"> ▪ Clear, logical mind with a practical approach to problem solving ▪ Eager to learn and overcome challenges ▪ Hard working, self-motivated, adaptable and creative at work ▪ Good communication, management and problem-solving skills ▪ Entrepreneurial and proactive - strong drive and keen business mind ▪ Studied Training and Development, Recruitment and Selection, Humane Resource Development and Compensation and Benefits as elective courses ▪ Functional Area: Human Resource Management
Education and Qualification	University of Management and Technology (UMT), Lahore MBA 2015 National University of Computer and Emerging Sciences (FAST), Lahore BBA(H) 2012 Divisional Public School and College, Mian Channu FSc (PreEngineering) 2008 Islamia Girls High School, Mian Channu Matriculation 2006
Projects	<ul style="list-style-type: none"> ▪ Developed a research report on Telenor and PTCL to find the level of job satisfaction among its employees. The objective was to measure the determinants of job satisfaction and to apply that to both companies ▪ Analyzed a complete compensation and benefits plan of Stylo Shoes. Conducted interview of the HR Executive of Stylo, and presented comprehensive report and suggestions ▪ Conducted an hour in-class training session on business meeting skills ▪ Did case study construction on Knowledge Management practices of SMEDA Pakistan and comprehensive examination of Knowledge Management practices of World Bank, Siemens AG and Cognizant Technology Solutions ▪ Presented a complete report on the whole supply chain of Indus Apparel, Denim Jeans by providing information, material, cash and pipeline flows. We analyzed all the process of supply chain. Identified the problems in their supply chain and developed action plans
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail
Achievements	<ul style="list-style-type: none"> ▪ Received certificate as Star Team Member of Semester ▪ ERP Microsoft Dynamics Certified
Interests	<ul style="list-style-type: none"> ▪ Badminton, internet surfing for business research, political affairs, traveling




 Born 1989	Bilal Akram Address: H. No. 4, Gosha Angoori Park, Shalimar Link Road, Lahore. Cell: 0321-4043454 Email: bilalakram_16@hotmail.com												
Personal Profile	<ul style="list-style-type: none"> ▪ Good inter-personal and communications skills ▪ Sound planning and organizational capabilities ▪ Results oriented - focused on productive and high-yield activities ▪ High integrity and honesty; ethically and socially aware ▪ Seeks and finds good outcomes to challenges ▪ Studied Strategic Brand Management, Strategic Distribution Networks, Consumer Behavior and Performance Management as elective courses ▪ Functional Areas: Marketing, Customer Services, Human Resource Management 												
Education and Qualification	<table border="0"> <tr> <td>University of Management and Technology (UMT), Lahore MBA</td> <td>2015</td> </tr> <tr> <td>University of Management and Technology (UMT), Lahore BBA(H)</td> <td>2012</td> </tr> <tr> <td>Government College Civil lines, Lahore FSc (Pre Engineering)</td> <td>2008</td> </tr> <tr> <td>Laurel Bank School System, Lahore Matriculation</td> <td>2006</td> </tr> </table>	University of Management and Technology (UMT), Lahore MBA	2015	University of Management and Technology (UMT), Lahore BBA(H)	2012	Government College Civil lines, Lahore FSc (Pre Engineering)	2008	Laurel Bank School System, Lahore Matriculation	2006				
University of Management and Technology (UMT), Lahore MBA	2015												
University of Management and Technology (UMT), Lahore BBA(H)	2012												
Government College Civil lines, Lahore FSc (Pre Engineering)	2008												
Laurel Bank School System, Lahore Matriculation	2006												
Professional Experience	<table border="0"> <tr> <td>Pace Pakistan Limited, Lahore Management Trainee Officer</td> <td>Mar – May 2014</td> </tr> <tr> <td> <ul style="list-style-type: none"> ▪ Supervised the staff and reported to manager about their performance </td> <td></td> </tr> <tr> <td>Harvest Topworth International, Lahore Business Development Executive</td> <td>Oct 2013 – Feb 2014</td> </tr> <tr> <td> <ul style="list-style-type: none"> ▪ Met with clients and briefed them about investment opportunities ▪ Gave presentations </td> <td></td> </tr> <tr> <td>ILM Colleges Head office, UMT, Lahore Intern</td> <td>June – Aug 2012</td> </tr> <tr> <td> <ul style="list-style-type: none"> ▪ Prepared salary sheets and relevant data for employees ▪ Conducted interviews for recruitment purposes of students and teachers on campus </td> <td></td> </tr> </table>	Pace Pakistan Limited, Lahore Management Trainee Officer	Mar – May 2014	<ul style="list-style-type: none"> ▪ Supervised the staff and reported to manager about their performance 		Harvest Topworth International, Lahore Business Development Executive	Oct 2013 – Feb 2014	<ul style="list-style-type: none"> ▪ Met with clients and briefed them about investment opportunities ▪ Gave presentations 		ILM Colleges Head office, UMT, Lahore Intern	June – Aug 2012	<ul style="list-style-type: none"> ▪ Prepared salary sheets and relevant data for employees ▪ Conducted interviews for recruitment purposes of students and teachers on campus 	
Pace Pakistan Limited, Lahore Management Trainee Officer	Mar – May 2014												
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<ul style="list-style-type: none"> ▪ Prepared salary sheets and relevant data for employees ▪ Conducted interviews for recruitment purposes of students and teachers on campus 													
Projects	<ul style="list-style-type: none"> ▪ Launched Gourmet Juice as a new product in market. Conducted research about 4P's, consumer needs and preferences in the beverage industry ▪ Prepared a research report on strategic distribution network of Nestle Milk Pak. Studied aspects of sales force automation, team meetings, whole seller relationship, product and inventory management ▪ Developed a research report regarding market position of Sohrab Cycle. Reported the concerns of shopkeepers and customers through questionnaires and used SPSS to generate results which showed that Sohrab Cycle business was going down ▪ Examined the performance appraisal system of National Bank of Pakistan. They have very specific appraisal system according to which they measure the performance of employees. Identified some problems in the performance appraisal and gave recommendations accordingly 												
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ SPSS 												
Achievements	<ul style="list-style-type: none"> ▪ Participated in international conference on business management ▪ Team member of university cricket team ▪ Volunteer, Pakistan Entrepreneurial Leadership Program 2011, UMT, Lahore 												
Interests	<ul style="list-style-type: none"> ▪ Sports, travel, music, surfing the internet for business research 												





	Bushra Arif Address: UMT Girls Hostel, Abbas Block, Mustafa Town , Wahdat Road, Lahore Cell: 0335-0148307, 0303-6744303 Email: bushra_arif@outlook.com																				
Personal Profile	<ul style="list-style-type: none"> Detailed and precise; fastidious and thorough Decisive and results-driven; creative problem-solver Good starter - enthusiastic in finding openings and opportunities Dependable and reliable in supporting and enabling team effort Persistent and flexible approach towards achievement of organization goals Studied Supply Chain Strategies, Logistics, ERP, Compensation and Benefits Management, Team Building Skills, Performance Management, CRM and Knowledge Management as elective courses Functional Areas: Supply Chain Management, Human Resource Management 																				
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td><td></td></tr> <tr> <td>MBA</td><td>2015</td></tr> <tr> <td>University of the Punjab, Lahore</td><td></td></tr> <tr> <td>MA (Islamic Studies)</td><td>2012</td></tr> <tr> <td>Govt. College for Women, Shakargarh</td><td></td></tr> <tr> <td>BA (Economics)</td><td>2010</td></tr> <tr> <td>Govt. College for Women, Shakargarh</td><td></td></tr> <tr> <td>F.A (Economics)</td><td>2008</td></tr> <tr> <td>Govt. Girls High School, Shakargarh</td><td></td></tr> <tr> <td>Matriculation</td><td>2006</td></tr> </table>	University of Management and Technology (UMT), Lahore		MBA	2015	University of the Punjab, Lahore		MA (Islamic Studies)	2012	Govt. College for Women, Shakargarh		BA (Economics)	2010	Govt. College for Women, Shakargarh		F.A (Economics)	2008	Govt. Girls High School, Shakargarh		Matriculation	2006
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Matriculation	2006																				
Professional Experience	<p>University of Management and Technology (UMT), Lahore Oct 2014 – Feb 2015 Teacher Assistant</p> <ul style="list-style-type: none"> Assisted the resource person in developing quizzes, assignments and mark sheets Assisted the resource person in updating grade sheet <p>University of Management and Technology (UMT), Lahore Intern (Department for Employee Training and Development)</p> <ul style="list-style-type: none"> Assisted in conducting trainings and maintaining record of training feedback and training calendar 																				
Projects	<ul style="list-style-type: none"> Presented a complete report on SBE-MGT (UMT) to analyze difference between team and group and to know how teams dedicate to achieve their defined goals Prepared a report on Training and Development Process of WAPDA. Analyzed their job rotation process and how they train their new employees Prepared a research report on the whole supply chain of Unison Chemicals Works. Gathered information about suppliers, raw material, cash, information and pipeline flows. Analyzed complete production process of Tablets and Syrup in their supply chain, identified the problems and recommended solutions Prepared and presented a hypothetical Compensation and Benefits Systems of Pakistan Army. Prepared compensation strategies for base pay, benefits, allowances, awards etc. 																				
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) CRM, Microsoft Axapta, ERP Internet, Email 																				
Achievements	<ul style="list-style-type: none"> Awarded with PEEF Scholarship Received awards from Chief Minister Punjab twice in debates 																				
Interests	<ul style="list-style-type: none"> Reading articles and poetry, learning religion 																				




 Born 1991	<h2 style="text-align: center;">Farooq Hassan Sabri</h2> <p>Present Address: 576 E-1 Block, Johar Town, Lahore.</p> <p>Permanent Address: Ghousia Road, Syed Chiragh Shah Town, Distt. Kasur.</p> <p>Cell: 0300-0992201</p> <p>Email: farooqhsabri@gmail.com</p>								
Personal Profile	<ul style="list-style-type: none"> ▪ Reliable and dependable in meeting objectives ▪ Creative and entrepreneurial networker - effective project coordinator ▪ Motivated, enthusiastic and determined to move forward in life ▪ Good communication and interpersonal skills, an efficient time manager ▪ Solid approach to achieving tasks and objectives; determined and decisive ▪ Studied Selling Skills, International Marketing and Services Marketing as elective courses ▪ Functional Area: Marketing 								
Education and Qualification	<table border="0"> <tr> <td>University of Management and Technology (UMT), Lahore MBA</td> <td style="text-align: right;">2015</td> </tr> <tr> <td>University of Management and Technology (UMT), Lahore BBA(H)</td> <td style="text-align: right;">2013</td> </tr> <tr> <td>Punjab College of Commerce, Lahore ICom</td> <td style="text-align: right;">2009</td> </tr> <tr> <td>Kasur Public School, Kasur Matriculation</td> <td style="text-align: right;">2007</td> </tr> </table>	University of Management and Technology (UMT), Lahore MBA	2015	University of Management and Technology (UMT), Lahore BBA(H)	2013	Punjab College of Commerce, Lahore ICom	2009	Kasur Public School, Kasur Matriculation	2007
University of Management and Technology (UMT), Lahore MBA	2015								
University of Management and Technology (UMT), Lahore BBA(H)	2013								
Punjab College of Commerce, Lahore ICom	2009								
Kasur Public School, Kasur Matriculation	2007								
Professional Experience	<p>UBL Omni, Lahore Jun – Aug 2014 Intern</p> <ul style="list-style-type: none"> ▪ Assisted in maintaining and updating the clients records and forwarding it to head office for decision making ▪ Assisted in preparing reports for collection of daily sales 								
Projects	<ul style="list-style-type: none"> ▪ Analyzed the impact of advertisement on rural areas of Pakistan with respect to their awareness and buying decisions about Nestle Juices ▪ Developed a research report on bottled water industry of Pakistan to check the growth rate and market trend. Conducted PEST and Porter 5 forces analysis. The market growth rate was found to be 13% and Nestle was leading the industry ▪ Prepared a research report on brand image and customer perception for KFC Highlighted the gaps and devised a new marketing strategy to capture existing and new customers ▪ Prepared a research report on consumer buying behavior of Suzuki Mehran and Toyota Corolla users. It was found that consumers buy Suzuki Mehran because of its low price, less fuel consumption and low price of spare parts ▪ Conducted research for Servis for market penetration. Developed a marketing plan consisting of target market selection, 4 Ps, market segmentation, etc. Prepared a research report on warehousing activities such as inventory management, material handling activities and layout of Servis ▪ Interviewed McDonald's customers using questionnaire to find out customers' concern about the hygiene, ingredients, price and quantity while they purchase fast food products 								
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ SPSS ▪ Internet, e-mail 								
Achievements	<ul style="list-style-type: none"> ▪ Participated in international conferences in 2012 held at UMT, Lahore ▪ Member of university volleyball team ▪ Organized farewell party for graduating batch in 2013 at UMT, Lahore 								
Interests	<ul style="list-style-type: none"> ▪ Sports, music, traveling, surfing the internet for business research 								




 Born 1988	Hira Attaullah Address: H. No. 58, A-4 P.G.E.C.H.S, Wapda Town, Lahore. Cell: 0336-6211960 Email: jiaasif_88@hotmail.com																
Personal Profile	<ul style="list-style-type: none"> ▪ Creative and entrepreneurial networker, effective project coordinator ▪ Good listener, caring and compassionate ▪ Emotionally mature, calming and positive temperament ▪ Methodical approach to planning and organizing - efficient time manager ▪ Good interpersonal and communication skills ▪ Studied Performance Management, Training and Development, Recruitment and Selection and Compensation and Benefits as elective courses ▪ Functional Area: Human Resource Management 																
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Professional Experience	<table> <tr> <td>National Bank of Pakistan, Hyderabad</td><td>Mar – May 2011</td></tr> <tr> <td>Intern</td><td></td></tr> <tr> <td> <ul style="list-style-type: none"> ▪ Assisted in bank reconciliation to verify accounts ▪ Assisted in importing records from cheque to journals ▪ Assisted in cash receivables and payments at cashier desk </td><td></td></tr> </table>	National Bank of Pakistan, Hyderabad	Mar – May 2011	Intern		<ul style="list-style-type: none"> ▪ Assisted in bank reconciliation to verify accounts ▪ Assisted in importing records from cheque to journals ▪ Assisted in cash receivables and payments at cashier desk 											
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Projects	<ul style="list-style-type: none"> ▪ Conducted a one-day training workshop at the University of Management and Technology, on meeting skills ▪ Analyzed compensation and benefit policy of Metro Cash & Carry, Lahore , and gave recommendations for filling the gaps ▪ Analyzed the performance management system of University of Management and Technology, Lahore 																
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail 																
Achievements	<ul style="list-style-type: none"> ▪ Appeared in Dean's Merit List thrice during MBA at UMT, Lahore ▪ Participated in fund raising campaign for Care Foundation ▪ Achieved certificate for the debate on "Technology is a blessing or a curse" arranged by HIAST, Hyderabad ▪ Achieved certificate for comparing an annual function held in The City School, Hyderabad 																
Interests	<ul style="list-style-type: none"> ▪ Reading novels, research materials and blogs 																


<div>  <div> <div>Born 1988</div> </div> </div>	<div> <div> <div>Hur Abbas Syed</div> <div> <div>Address: H. No. 94, Block-E, Valancia Town, PECHS, Lahore.</div> <div>Cell: 0333-4078094</div> <div>Email: syd.hurabbas@gmail.com</div> </div> </div> </div>
<div> <div>Personal Profile</div> </div>	<div> <ul style="list-style-type: none"> Detailed and results-oriented, driven by passion and diligence Enthusiastic about learning skills and gaining experiences Generate new ideas and devise feasible solutions to relevant problems Result driven attitude and a strong team player Good communication and interpersonal skills, an efficient time-manager Studied Recruitment and Selection, Performance Management, Compensation and Benefits, and Training and Development as elective courses Functional Area: Human Resource Management </div>
<div> <div>Education and Qualification</div> </div>	<div> <div> <div>University of Management and Technology (UMT), Lahore</div> <div>MBA</div> <div>2015</div> </div> <div> <div>University of Wollongong (UOWD), Dubai, UAE</div> <div>BBA</div> <div>2009</div> </div> <div> <div>Wesgreen International School, Sharjah, UAE</div> <div>O- Levels</div> <div>2005</div> </div> </div>
<div> <div>Professional Experience</div> </div>	<div> <div> <div>UNIDO, Lahore</div> <div>Research Associate</div> <div>Apr – Jul 2014</div> </div> <ul style="list-style-type: none"> Identified SME sectors in Pakistan with potential for foreign investments Organized SME development events like entrepreneurial development workshop, investment promotion seminar, Pak-Italy business forum and related press releases Maintained and managed client contracts, office records and online database <div> <div>AIESEC, Dubai</div> <div>International Placement Coordinator</div> <div>Sep 2005 – Jul 2008</div> </div> <ul style="list-style-type: none"> Engaged in recruitment, selection, orientation and matching process of all Dubai outgoing exchange participants Employed in headhunting international talent for local partners Managed local recruitment drives inclusive of career fairs stalls, online CV portal, information seminars, group discussions and panel interviews </div>
<div> <div>Projects</div> </div>	<div> <ul style="list-style-type: none"> Evaluated the compensation and benefit process practiced at Ali Akbar Group by critically analyzing their job analysis procedure, payroll process, performance management system and total compensation and benefit plans for all employees Identified gaps in existing system and offered recommendations for improvement Scrutinized the recruitment and selection process of Meezan Bank (Pvt.) Ltd., to identify the gaps in existing policies, procedures and practices. Based on evaluation, redesigned existing policies, procedures and documents highlighting elements that would increase the banks Employer Value Proposition (EVP). Also developed step by step orientation and induction program outline Analyzed the online recruitment user interface (Career Page) of Telenor Pakistan. Highlighted a range of significant areas that set Telenor's online recruitment presences apart from its competitors. Based on study developed an innovative recruitment campaign idea was developed Constructed a performance appraisal system for Prime Stationery, Pakistan. The system was based on job requirements, employee type and hierarchy of organization </div>
<div> <div>Computer Skills</div> </div>	<div> <ul style="list-style-type: none"> Microsoft Office (Word, Excel, PowerPoint, Access, Outlook, Publisher, Visio) SPSS and ERP (Basic SAP HR Module) Prezi and Coral Video Studio. </div>
<div> <div>Achievements</div> </div>	<div> <ul style="list-style-type: none"> Attained HR CRSS Certification in 2011 Boosted AIESEC Dubai International Internships by 80% in 2008 Raised AED27,000/- for Indonesian Tsunami Victims in 2004 </div>
<div> <div>Interests</div> </div>	<div> <ul style="list-style-type: none"> Fiction novels, movies, current affairs, dining out </div>




 Born 1989	<h3>Imran Siddique</h3> <p>Present Address: H-173/C1, Block 2, Lajna Chowk, Township, Lahore.</p> <p>Permanent Address: Fazal Karyana Store, Bypass Road, Thali Chowk, Rahim Yar Khan.</p> <p>Cell: 0313-8678030</p> <p>Email: imran_siddique30@yahoo.com</p>														
Personal Profile	<ul style="list-style-type: none"> Results-driven, logical and methodical approach to achieving tasks and objectives Hard working, strong planning, organizing and monitoring abilities Motivated, enthusiastic and determined to move forward in life Entrepreneurial and proactive - strong drive and keen business mind Reliable and dependable in meeting objectives Studied Managing Supply Chain, Supply Chain Strategies, Logistic Management, Quality Assurance in Supply Chain Management as elective courses Functional Area: Supply Chain Management 														
Education and Qualification	<p>University of Management and Technology (UMT), Lahore</p> <table border="0"> <tr> <td>MBA</td> <td>2015</td> </tr> <tr> <td>The Superior College, Lahore</td> <td></td> </tr> <tr> <td>BBA(H)</td> <td>2013</td> </tr> <tr> <td>The Superior College, Rahim Yar Khan</td> <td></td> </tr> <tr> <td>FSc</td> <td>2009</td> </tr> <tr> <td>Govt. Comprehensive School, Rahim Yar Khan</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2007</td> </tr> </table>	MBA	2015	The Superior College, Lahore		BBA(H)	2013	The Superior College, Rahim Yar Khan		FSc	2009	Govt. Comprehensive School, Rahim Yar Khan		Matriculation	2007
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FSc	2009														
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Matriculation	2007														
Professional Experience	<p>Habib Bank Limited, Rahim Yar Khan Jul – Sep 2014</p> <p>Intern</p> <ul style="list-style-type: none"> Assisted in account opening, clearance and remittance department Assisted in maintaining and updating office files <p>Nisar Rice Factory, Rahim Yar Khan Jun 2013 – Mar 2014</p> <p>Procurement and Warehouse Executive</p> <ul style="list-style-type: none"> Bought paddy rice from farmers by negotiation at a reasonable price Maintained and updated company accounts 														
Projects	<ul style="list-style-type: none"> Developed a report to improve warehouse layout, inventory management techniques, purchasing process, transportation and delivering strategies of Nishat Mills in the context of logistics management Examined the supply chain of Six B Food Industries Private Limited and developed an approved plan for them. Automated the finished goods transportation, downstream process through gates Developed a research report on process mapping and reduction of lead time for a locally renowned fast food chain Fri-Chiks by applying operations management tools and techniques. This helped to maximize the output by reducing lead times and eliminating the non-value added activities from the process map Analyzed end-to-end supply chain management process of SHMZ pharmaceutical. Reported processes of purchase of raw materials, processing and finished goods. There was a gap in demand and supply of finished goods. Integrating the downstream and upstream were recommended Developed a research report on selection and development of vendors by Sanpak. Quoted 36 points such as cost, time, quality, etc. which Sanpak used for vendor selection and development 														
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint), Peach Tree, Microsoft Dynamics Ax Internet, e-mail SPSS 														
Achievements	<ul style="list-style-type: none"> Launched a billboard campaign for daily newspaper, <i>Nai Baat</i> Worked as a team member with PEF to conduct quality assurance test Organized a recreational trip for Superior College students to Kallar Kahar in 2012 Organized a free medical camp for villagers at Raiwand Road 														
Interests	<ul style="list-style-type: none"> Cricket, international affairs, military affairs 														


 <p>Born1991</p>	<p>Iqra Shoukat Address: 241-Block B3, Johar Town, Lahore. Cell: 0335-1675225 Email: iqrashoukat91@yahoo.com</p>								
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Hard working, strong planning, organizing and monitoring abilities ▪ Strives for quality, applies process and discipline towards optimizing performance ▪ Good interpersonal skills – works well with others, motivates and encourages ▪ Self-aware – always seeking to learn and grow ▪ Adaptable and flexible; well organized planner and scheduler ▪ Studied Human Resource Management, Training and Development, Recruitment and Selection, Compensation and Benefits as elective courses ▪ Functional Area: Human Resource Management 								
<p>Education and Qualification</p>	<table> <tr> <td>University of Management and Technology (UMT), Lahore MBA</td> <td>2015</td> </tr> <tr> <td>Hailey College of Commerce, University of the Punjab, Lahore BCom(H)</td> <td>2013</td> </tr> <tr> <td>Queen Marry College, Lahore FA</td> <td>2009</td> </tr> <tr> <td>Government Girls High School, Shad Bagh, Lahore Matriculation</td> <td>2007</td> </tr> </table>	University of Management and Technology (UMT), Lahore MBA	2015	Hailey College of Commerce, University of the Punjab, Lahore BCom(H)	2013	Queen Marry College, Lahore FA	2009	Government Girls High School, Shad Bagh, Lahore Matriculation	2007
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<p>Professional Experience</p>	<table> <tr> <td>Dara-e-Arqam R&D Centre, Lahore Research Associate</td> <td>Apr 2014 – Present</td> </tr> <tr> <td colspan="2"> <ul style="list-style-type: none"> ▪ Work with subject specialists to become aware of academic trends ▪ Develop and compile textbooks and assist in gathering material of major subjects which enables to build investigative approach ▪ Scheduling and planning of academic session that support time management skills </td> </tr> <tr> <td>Bank Alfalah Limited, Lahore Intern</td> <td>Jul – Aug 2012</td> </tr> <tr> <td colspan="2"> <ul style="list-style-type: none"> ▪ Assisted in account opening, clearance, remittance and cash transfers department </td> </tr> </table>	Dara-e-Arqam R&D Centre, Lahore Research Associate	Apr 2014 – Present	<ul style="list-style-type: none"> ▪ Work with subject specialists to become aware of academic trends ▪ Develop and compile textbooks and assist in gathering material of major subjects which enables to build investigative approach ▪ Scheduling and planning of academic session that support time management skills 		Bank Alfalah Limited, Lahore Intern	Jul – Aug 2012	<ul style="list-style-type: none"> ▪ Assisted in account opening, clearance, remittance and cash transfers department 	
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Bank Alfalah Limited, Lahore Intern	Jul – Aug 2012								
<ul style="list-style-type: none"> ▪ Assisted in account opening, clearance, remittance and cash transfers department 									
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Organized a training session on meeting skills by giving a presentation on good and bad meetings. Highlighted the importance of key points such as preparation and etiquettes for conducting a good meeting. Also described the points which became the cause of bad meeting such as poor communication, over confidence, lack of eye contact and listening to cell phone during meeting ▪ Conducted an in-depth research analysis of compensation structure of Stylo Shoes (their pay ranges, pay mix, tax and other deductions against the assigned positions). Identified the problems in their compensation system and gave recommendations accordingly ▪ Participated in one day class activity of conducting interviews and preparing interview questions, evaluation forms and selection criteria for candidates ▪ Wrote a document titled, Organizational Change and Organizational Development are horizontally or vertically linked 								
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint), Peachtree ▪ Internet, e-mail ▪ ERP Microsoft Dynamics 								
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Member of Event Management Society at Hailey College of Commerce in 2012 ▪ ERP Microsoft Dynamics Certified 								
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Reading, research, painting, cooking 								



 <p>Born 1989</p>	<p>Jahanzaib Javaid Address: H. No. 18, G.S-2 EXT, Larechs Scheme, Mughalpura Road, Lahore. Cell: 0321-9433603 Email: jahanzaibjavaid@hotmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Good starter - enthusiastic in finding openings and opportunities ▪ Creative and entrepreneurial networker - effective project coordinator ▪ Reliable and dependable in meeting objectives – hard working ▪ Emotionally mature; calming and positive temperament; tolerant and understanding ▪ Great team-worker - adaptable and flexible ▪ Seeks and finds solutions to challenges - exceptionally positive attitude ▪ Functional Area: Marketing
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore MBA 2015 University of Management and Technology (UMT), Lahore MCom 2012</p>
<p>Professional Experience</p>	<p>AWAISIA International Oct 2012 – Nov 2014 Marketing/ Operation Officer</p> <ul style="list-style-type: none"> ▪ Ensured designing and marketing of promotional campaigns ▪ Managed marketing resources on daily basis and allocation of work ▪ Ensured effective cross departmental coordination for timely resolution ▪ Monitored day-to-day activities and arranged/follow-up for deliveries ▪ Responsible for availability, proper receiving and issuance of all store activities <p>KPMG International Jul – Oct 2012 Trainee in Tax Department</p> <ul style="list-style-type: none"> ▪ Worked in major areas of taxation like providing services to clients in corporate and personal taxation <p>CureMD International May – Jul 2012 Accounts Management Executive</p> <ul style="list-style-type: none"> ▪ Engaged in analysis of data, communication with clientele and follow up of targets <p>Sunrise Green Pak Organization Feb – Apr 2012 Intern</p> <ul style="list-style-type: none"> ▪ Assisted in activities including events arrangements designing and printing of invitation cards, banners and handling and updating of social media
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Prepared a research paper on employee well-being and employee performance and described the affects of interpersonal sensitivity ▪ Developed a feasibility report for plastic molded furniture. Developed business strategies and analyzed the market data for conclusions ▪ Launched an e-commerce website on virtual business plus developed and designed the website and initiated the business activities
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, E-mail
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Professionally certified and trained in graphic designing, blogs, website management and social media marketing
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Cricket, current affairs, traveling

 <p>Born 1990</p>	<p>Jamil ur Rehman</p> <p>Present Address: Warriach Hostel, UMT Road, Near Ghousia Chowk, C-II, Johar Town, Lahore.</p> <p>Permanent Address: H. No. 15/163, St. Haji Asmat Ullah, Mohalla Qasaban, Lalamusa, Gujrat.</p> <p>Cell: 0333-8503801</p> <p>Email: jamilurrehman.a@gmail.com</p>																
<p>Personal Profile</p>	<ul style="list-style-type: none"> Well-organized; good planner and time-manager Seeks new responsibilities and uses initiative; self-sufficient Solid approach to achieving tasks and objectives; determined and decisive Excellent interpersonal and communication skills, high integrity Energetic and physically very fit; quick to respond to opportunities and problems Studied Recruitment and Selection, Training and Development, Compensation and Benefits and Human Resource Development as elective courses Functional Area: Human Resource Management 																
<p>Education and Qualification</p>	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MBA</td> <td>2015</td> </tr> <tr> <td>University of Gujrat</td> <td></td> </tr> <tr> <td>BBA(H)</td> <td>2013</td> </tr> <tr> <td>Garrison Academy Kharian Cantonment</td> <td></td> </tr> <tr> <td>FSc (Pre-Medical)</td> <td>2009</td> </tr> <tr> <td>Kinza Higher Secondary School, Lalamusa</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2007</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MBA	2015	University of Gujrat		BBA(H)	2013	Garrison Academy Kharian Cantonment		FSc (Pre-Medical)	2009	Kinza Higher Secondary School, Lalamusa		Matriculation	2007
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<p>Professional Experience</p>	<table> <tr> <td>Lucky Transformers Pvt .Ltd., Lahore</td> <td>Dec 2014 – Present</td> </tr> <tr> <td>Human Resource Officer</td> <td></td> </tr> </table> <ul style="list-style-type: none"> Engaged in recruitment and selection of potential candidates Advertise positions on social media Take employment test and interviews of shortlisted candidates Maintain the CV database both in soft and hard form 	Lucky Transformers Pvt .Ltd., Lahore	Dec 2014 – Present	Human Resource Officer													
Lucky Transformers Pvt .Ltd., Lahore	Dec 2014 – Present																
Human Resource Officer																	
<p>Projects</p>	<ul style="list-style-type: none"> Evaluated the compensation and benefit process practiced at Ali Akbar Group by critically analyzing their job analysis procedure, payroll process, performance management system and total compensation and benefit plans for all employees. Identified gaps in existing system and offered recommendations for improvement Developed a research report on business ethics and etiquettes. Highlighted the ethics of communication, non verbal language and formal dressing in corporate sector. Used videos, role play and PowerPoint presentation to reflect our point of view Developed a research report on importance of career planning for the advancement of an organization. Emphasized the importance of Training Need Analysis (TNA) and personal development for the benefit of the organization and its employees. It was concluded that career planning is mutually beneficial for employee and employer Participated in a mock interview activity and participated as an interviewer and interviewee in this activity 																
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail 																
<p>Achievements</p>	<ul style="list-style-type: none"> Organized farewell party in the University of Gujrat Organized an event for the final project presentation in the University of Gujrat Raised fund for earthquake victims in 2005 at college level 																
<p>Interests</p>	<ul style="list-style-type: none"> Coins collection, automobiles, military affairs, cricket 																




 <p>Born 1990</p>	<p>Javeria Badar Khan</p> <p>Address: 541, A/1 Johar Town, Lahore. Cell: 0345-4500964 Email: javz_khan@hotmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Determined and decisive; uses initiative to meet and resolve challenges ▪ Strives for quality, applies process and discipline towards optimizing performance ▪ Extremely reliable and dependable - analytical and questioning ▪ Methodical approach to planning and organizing – efficient time-manager ▪ Good interpersonal skills and communication skills, leadership, high integrity ▪ Studied Strategic Brand Management, Business Strategy, Integrated Marketing Communication, Consumer Behavior, Sales Force Management and Services Marketing as elective courses ▪ Functional Areas: Marketing, Customer Services
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore MBA 2015 University of Management and Technology (UMT), Lahore BBA(H) 2013 Punjab College of Science, Lahore FSc (Pre Medical) 2009 Cathedral School, Model Town, Lahore Matriculation 2007</p>
<p>Professional Experience</p>	<p>Azgard 9 (Pvt.) Ltd., Raiwind District Kasur Apr 2014 – Present Product Executive</p> <ul style="list-style-type: none"> ▪ Communicate with the local and foreign customers, meet their demands and deadlines to dispatch orders ▪ Work on ERP system for the official documentation ▪ Coordinate with the production at every stage; stitching, washing and finishing and provide approval based on customer's requirement <p>University of Management and Technology (UMT), Lahore Aug – Oct 2013 Intern (Office of Career Service)</p> <ul style="list-style-type: none"> ▪ Coordinated with HR Managers in organizing UMT Job Fair 2013 ▪ Assisted in developing MBA Resume Book 2013 for placement of graduates <p>National Bank of Pakistan, Lahore Jul – Sep 2012 Intern</p> <ul style="list-style-type: none"> ▪ Assisted in customer services and record keeping of the data <p>Shaukat Khanam Hospital, Lahore Jun – Jul 2010 Intern</p> <ul style="list-style-type: none"> ▪ Assisted in developing performance reports of department by analyzing data in Excel
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Conducted a study on Pizza Hut customers to know about their perception, motivation in buying of the product and how marketers come to know about the consumer choice and preferences ▪ Conducted research on Lipton (Unilever), identified opportunities and threats, identified problems and made alternative strategies and implementation plan ▪ Conducted a research project on cellular trends in Pakistan to evaluate the preferences of people and to know about the perception of different cellular brands in people's mind ▪ Conducted a research study on imitation jewelry industry in Pakistan. Prepared a report on the facts and figures to find out the basic problems of the industry and future prospects
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ SPSS
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Appeared in Dean's Merit list during MBA and twice during BBA(H) ▪ Won the 1st Position in Business Idea Competition at Punjab Youth Festival, 2012 ▪ Assisted the Chinese delegates in Textile Asia at Expo Centre, Lahore ▪ Participated in UMT Girls Badminton Championship (2012)
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Sketching , cooking and baking, pets, badminton




<p>Born 1991</p>	<p>Kashaf Arshad Address: 33-A2, Valencia Town, Lahore. Cell: 0331-4501485 Email: kashafarshad@hotmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> Results-driven, logical and methodical approach to achieving tasks and objectives Self-aware - always seeking to learn and grow Results oriented - focused on productive and high-yield activities Energetic and physically very fit; quick to respond to opportunities and problems Critical thinker - strong analytical skills; accurate and probing Studied Operation Management, Quantitative Data Modeling, Production Planning and Inventory Control, Quality Assurance, Logistics Management, Project Management and Enterprise Resource Planning as elective courses Functional Area: Supply Chain Management
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore MBA 2015 University of Management and Technology (UMT), Lahore BBA(H) 2013 Punjab Group of Colleges, Lahore FSc (Pre Engineering) 2009 Suffa Educational Complex, Okara Matriculation 2007</p>
<p>Professional Experience</p>	<p>Nowshera Union Goods Transport Company, Lahore Jul – Aug 2014 Intern <ul style="list-style-type: none"> Assisted in logistics department Learnt about material handling Bank Alfalah Islamic, Lahore Jul – Aug 2012 Intern <ul style="list-style-type: none"> Assisted in account opening and customer care Coordinated in remittances department Assisted in clearing of cheques and cash department </p>
<p>Projects</p>	<ul style="list-style-type: none"> Developed a project for opening a school in flood affected area of Kashmir using project management techniques such as project screening matrix, project control, project termination, Gantt charts, costing, etc. The project was found feasible Developed a research report on logistics management in PEL. Described the generalized supply chain model to understand how the organization is integrated within its department, suppliers end and distributor Prepared a research report on supply chain process of Azgard 9 in Pakistan. Reported on end-to-end supply chain, foreign and local suppliers, upstream and downstream activities, material flow, cash flow, etc Prepared a research report regarding logistics management of a production plant. Designed warehouse on the basis of usage of the product, area utilization and specification of the raw materials. Recommended suggestions for the design of warehouse on the basis of usage of products as it was consuming less time and manpower
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint, Access) Internet, e-mail SPSS, ERP, SAP, ORACLE, Windows Installation
<p>Achievements</p>	<ul style="list-style-type: none"> Got 2nd position in badminton in UMT Sports Gala 2013 Worked as an organizer in 10th Convocation at UMT, Lahore Participated in 3rd Idea International Conference on Business Management Participated in ICSE international Conference on entrepreneurship at UMT, Lahore
<p>Interests</p>	<ul style="list-style-type: none"> Badminton, hiking, music, current affairs




 Born 1991	<h3>Keshf Saqib</h3> <p>Address: 27-H2, Wapda Town , Lahore. Cell: 0321-7455573 Email: keshfsaqib@gmail.com</p>
Personal Profile	<ul style="list-style-type: none"> ▪ Determined and uses initiative to meet and resolve challenges ▪ Reliable and dependable in meeting objectives – hard working ▪ Self-aware - always seeking to learn and grow ▪ Seeks new responsibilities irrespective of reward and recognition ▪ Visionary, strategist, team builder, self -confident and motivator ▪ Great team-worker - adaptable and flexible ▪ Functional Areas: Human Resource Management, Customer Services
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MBA 2015 University of Management and Technology (UMT), Lahore BBA(H) 2013 Superior College for Women Lahore FSc (Pre-Medical) 2009 Dawood Ideal Girls High School, Lahore Matriculation 2007</p>
Professional Experience	<p>HRX Consulting Oct 2014 – Present Associate Consultant</p> <ul style="list-style-type: none"> ▪ Assist the consultants in conducting trainings of (MBTI Leadership Training, Sales and Management Essentials Training and Conflict Management Training) ▪ Searching new business opportunities for the organization <p>Zarnab International Jul – Sep 2014 Operations Executive</p> <ul style="list-style-type: none"> ▪ Analyzed client resume and chose an occupation for the client ▪ Analyzed job description of client and Australian job details <p>Vision Logistics, Lahore Jul – Aug 2013 Intern</p> <ul style="list-style-type: none"> ▪ Assisted in data management, searching potential clients and shipping management
Projects	<ul style="list-style-type: none"> ▪ Conducted mock interviews of four candidates for the position of HR generalist to learn recruitment process of an organization. A group of four people acted as interviewers and played the role of HR manager, line manager, peer and head of the department. Prepared questions which were relevant to the job description of HR generalist. On the basis of confidence, communication skills, professional attitude, knowledge, focus and relevancy of answers of the candidates, we selected one candidate out of four people ▪ Conducted a detailed analysis on the compensation and benefits plan, pay levels and pay mix for different position in an organization. Gave recommendation on how an organization can improve its compensation and benefits plan for its employees ▪ Conducted training on the topic of influencing people. Arranged and conducted a complete training session for the trainees and prepared training material including presentation videos, files, brochures and handouts
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ SPSS
Achievements	<ul style="list-style-type: none"> ▪ Participated in Avari Entrepreneurial Conference in 2012 ▪ Worked as a volunteer in UMT orientation for new comers in 2012 ▪ Attended international conference in UMT, 2013
Interests	<ul style="list-style-type: none"> ▪ Reading, music, home decor, cooking




 Born 1992	Muhammad Ali Tariq Address: H. No. 237, J-3 Block, Johar Town, Lahore. Cell: 0345-6824950, 0331-9671649 Email: ranaali_12@hotmail.com																		
Personal Profile	<ul style="list-style-type: none"> ▪ High integrity, diligent and conscientious - reliable and dependable ▪ Self-aware - always seeking to learn and grow ▪ Good starter - enthusiastic in finding openings and opportunities ▪ Emotionally mature and confident - a calming influence ▪ Detailed and precise; fastidious and thorough ▪ Studied Strategic Brand Management, Consumer Behavior, Services Marketing, Category and Space Management in Retail as elective courses ▪ Functional Area: Marketing 																		
Education and Qualification	<table border="0"> <tr> <td>University of Management and Technology (UMT), Lahore</td><td></td></tr> <tr> <td>MBA</td><td>2015</td></tr> <tr> <td>University of Punjab, Lahore</td><td></td></tr> <tr> <td>BCom (IT)</td><td>2011</td></tr> <tr> <td>Gujranwala Board</td><td></td></tr> <tr> <td>FSc(Pre-Engineering)</td><td>2009</td></tr> <tr> <td>Gujranwala Board</td><td></td></tr> <tr> <td>Matriculation</td><td>2007</td></tr> </table>	University of Management and Technology (UMT), Lahore		MBA	2015	University of Punjab, Lahore		BCom (IT)	2011	Gujranwala Board		FSc(Pre-Engineering)	2009	Gujranwala Board		Matriculation	2007		
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Intern																			
<ul style="list-style-type: none"> ▪ Assisted in marketing, human resources and finance department 																			
Projects	<ul style="list-style-type: none"> ▪ Consumer behavior project on building product image in consumer mind ▪ Web marketing project on Rasio Impex (SEO and E-Marketing methods to increase traffic) ▪ Business research project on leather tanning industry ▪ Strategic marketing management project on Metro Habib Cash & Carry Pakistan ▪ International business project on global business enterprise ▪ Category and space management retail project of UMT grocery shop ▪ Conducted the management project on Faysal Bank ▪ Conducted a training workshop on delegation skills ▪ Organizational behavior project on global world ▪ Operations management project on Metro Loyalty Card ▪ Supply chain management project on rice industry 																		
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ SPSS 																		
Achievements	<ul style="list-style-type: none"> ▪ Received 4 appreciation letters from Metro Habib Cash & Carry for outstanding performance ▪ Worked as a volunteer in UMT Job Fair, 2012 ▪ Volunteer, Pakistan Entrepreneurial Leadership Program 2014, UMT, Lahore 																		
Interests	<ul style="list-style-type: none"> ▪ Research, education, current affairs, traveling 																		





 <p>Born 1988</p>	<h3>Muhammad Asif Saleem</h3> <p>Address: H. No. 47/2, St. No. 18, Al-Faisal Town, Block -D, Bahar Shah Road, Lahore Cantonment.</p> <p>Cell: 0303-6211677, 0344-4563944</p> <p>Email: asif.saleem01@yahoo.com</p>																
Personal Profile	<ul style="list-style-type: none"> Seeks and finds solutions to challenges - exceptionally positive attitude Great team-worker - adaptable and flexible Well-organized; good planner; efficient time-manager Seeks new responsibilities and uses initiative; self-sufficient Solid approach to achieving tasks and objectives; determined and decisive Studied Logistic Management, Operations Management, Production Planning and Inventory Control, Vendor Selection and Development, Project Management and Supply Chain Strategies as elective courses Functional Area: Supply Chain Management 																
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MBA</td> <td>2015</td> </tr> <tr> <td>Quaid College of Commerce, Lahore</td> <td></td> </tr> <tr> <td>BCom</td> <td>2011</td> </tr> <tr> <td>Government Islamia Cantt College for Boys, Lahore</td> <td></td> </tr> <tr> <td>FSc</td> <td>2008</td> </tr> <tr> <td>Ikhwan High School, Lahore</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2005</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MBA	2015	Quaid College of Commerce, Lahore		BCom	2011	Government Islamia Cantt College for Boys, Lahore		FSc	2008	Ikhwan High School, Lahore		Matriculation	2005
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Government Islamia Cantt College for Boys, Lahore																	
FSc	2008																
Ikhwan High School, Lahore																	
Matriculation	2005																
Projects	<ul style="list-style-type: none"> Developed a research report on the end-to-end supply chain of leather. Examined financial, material, information flows and various processes in pipeline mapping time and value associated with each process and gaps were identified. Recommended to implement CPFR model and developed complete plan for strategy and planning, demand and supply management Identified, analyzed and developed forecasting techniques, DRP, MPS and MRP of UNISON Chemical Works (Pvt.) Ltd. Prepared a research report to improve warehouse layout, inventory management techniques, purchasing process, transportation and delivering strategies of Nishat Mills Ltd. in the context of logistics management Developed a research report on rehabilitation project for earthquake affected victims of Awaran district in Balochistan by constructing 100 houses. Applied different techniques in seven phases of project management project initiation and selection, project organization, scheduling, costing and resource allocation, risk management, execution and control and project termination Developed a complete marketing plan consisting of target market selection, segmentation, 4 Ps, marketing and sales strategies and production process to satisfy the need of end users. Also developed financial plan covering capital, raw material, transportation expenses 																
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS SAP HANNA, ERP, MICROSOFT AXAPTA 																
Achievements	<ul style="list-style-type: none"> Member of university cricket team Volunteer, Pakistan Entrepreneurial Leadership Program 2014 at UMT, Lahore 																
Interests	<ul style="list-style-type: none"> Cricket, current affairs, traveling, surfing the internet for business research 																




 Born 1989	Muhammad Azam Address: H No. 44-D, Kyaban-e-Mustafa, Faisal Garden, C-1 Johar Town , Lahore. Cell: 0331-7989109 Email: azam1874@yahoo.com
Personal Profile	<ul style="list-style-type: none"> Identifies and develops opportunities; innovates and makes things happen Good strategic appreciation and vision; able to build and implement sophisticated plans Determined and decisive; uses initiative to meet and resolve challenges Strives for quality and applies process and discipline towards optimizing performance Solid approach to achieving tasks and objectives, determined and decisive Studied Project Management, Supply Chain Management, ERP and Logistics Management as elective courses Functional Area: Supply Chain Management
Education and Qualification	University of Management and Technology (UMT), Lahore MBA 2015 Punjab University , Lahore BCom 2011 BISE, Multan Intermediate 2009 BISE, Multan Matriculation 2005
Professional Experience	Pack Tech (Pvt.) Ltd., Lahore Mar 2015 – Present Assistant Production Planning Officer <ul style="list-style-type: none"> Prepare work plan to fulfill production requirements Maintain inventory records on daily basis Supervise all activities of receiving, return, reject and finished goods handling Style Textile. Lahore Jun – Jul 2014 Intern <ul style="list-style-type: none"> Assisted in the HR department Assisted in maintaining quality standard of garments
Projects	<ul style="list-style-type: none"> Developed a research report using the vendor selection criteria to select the vendor and made a complete process of incentives for Borjan (Pvt.) Limited Prepared a detailed report on the quality assurance processes and practices of Nishat Mills. Reported operational activities of factory and highlighted areas of improvement Developed a report to improve warehouse layout, inventory management techniques, purchasing process, transportation and delivering strategies of Astro Silm in the context of logistics management Reported complete end-to-end supply chain of Qarshi Jam-e-Sheerin. Also mapped out supply chain flows and analyzed latest inventory management techniques and gave recommendations for improvement
Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint, Outlook), MS-Project Internet, e-mail SPSS
Achievements	<ul style="list-style-type: none"> Member of university cricket team Worked for flood victims of Muzaffargarh Participated in workshops on leadership skills, time and stress management, influencing and negotiation skills, etc.
Interests	<ul style="list-style-type: none"> Badminton, movies, newspaper, surfing the internet for business research




 <p>Born 1989</p>	<h3>Muhammad Farhan Liaqat</h3> <p>Address: 347-E-2, Wapda Town, Lahore. Cell: 0323 4694186 Email: mani347@hotmail.com</p>
Personal Profile	<ul style="list-style-type: none"> Strong planning, organizing and monitoring abilities - an efficient time-manager Self-driven and self-reliant - sets aims and targets, and leads by example Good interpersonal skills - works well with others, motivates and encourages High integrity, diligent and conscientious - reliable and dependable Self-aware - always seeking to learn and grow Studied Financial Statement Analysis, Investment Analysis and Portfolio Management, Training and Development, and Project Management as elective courses Functional Areas: Finance, Accounts, Project Management
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MBA 2015</p> <p>Quaid-e-Azam College of Accountancy and Commerce, Lahore BCom 2010</p> <p>Government College Township, Lahore FSc (Pre-Engineering) 2008</p> <p>Govt. High School, Allama Iqbal Town, Lahore Matriculation 2006</p>
Professional Experience	<p>UMT, Lahore Mar 2014 – Feb 2015 Teacher Assistant</p> <ul style="list-style-type: none"> Assisted the resource person in checking quizzes, assignments and projects Assisted the resource person in preparing mark sheets <p>UMT, Lahore Aug 2012 Intern</p> <ul style="list-style-type: none"> Assisted in admission campaign
Projects	<ul style="list-style-type: none"> Conducted Financial Statement Analysis of D.G. Khan Cement using different tools such as ratio analysis, vertical and horizontal analysis and forecasting using Excel. The financial position of company was good from investor's point of view Developed a research report on holiday effect on return on stocks of UK's Stock Index. Gathered data of past ten years on daily basis, selected two holidays (Easter and Christmas), calculated average return of 5 days before and after these holidays and compared them. The outcome was that the average daily return after holidays was more than the average daily return before holidays Prepared a research report on WBS for a mock scenario, i.e., rehabilitation of earthquake victims of Balochistan. Derived total completion time of the project from GANTT Chart using MS Project and calculated risk using PERT analysis Conducted training on delegations skills in training and development course
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS SMAP Accounting Package
Achievements	<ul style="list-style-type: none"> Appeared in Dean's Honors list on attaining 3.83 GPA in 2014 at UMT, Lahore Appeared in Rector's Honors list on attaining 4.0 GPA in 2012 at UMT, Lahore Worked as an usher in PIMS Human Resource Management Conference, 2014 Worked as an usher in 3rd ICoBM in 2013 at UMT, Lahore Worked as an usher in UMT job fair 2013 and 2012 Participated in UMT cricket tournament in 2013 and 2012
Interests	<ul style="list-style-type: none"> Video games, reading articles, cricket, football, traveling


 <p>Born 1988</p>	<p>Muhammad Mujtaba Aijaz Address: H. No. 446, St. No. 28, Askari 09, Zarrar Shaheed Road, Lahore Cantonment. Cell: 0333-4829226 Email: m.muj@hotmail.com</p>												
<p>Personal Profile</p>	<ul style="list-style-type: none"> Self-driven and self-reliant - sets aims and targets and leads by example Good interpersonal skills - works well with others, motivates and encourages High integrity, diligent and conscientious - reliable and dependable Self-aware - always seeking to learn and grow Seeks new responsibilities irrespective of reward and recognition Studied Sales Force Management, Integrated Marketing Communication, Strategic Brand Management, Personal Selling, Logistics Management and Project Management as elective courses Functional Areas: Marketing, Supply Chain Management 												
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Garrison Boys High School, Lahore Matriculation	2007												
<p>Professional Experience</p>	<table> <tr> <td>Samsung Pakistan, Lahore Marketing Executive</td> <td>Jan 2014 – Present</td> </tr> <tr> <td colspan="2"> <ul style="list-style-type: none"> Follow up the sales force for achieving sales target Conduct market surveys for future planning </td> </tr> <tr> <td>Askari Commercial Bank, Lahore Intern</td> <td>Jul – Aug 2011</td> </tr> <tr> <td colspan="2"> <ul style="list-style-type: none"> Assisted in account opening, loan granting, ATM handling and clearance </td> </tr> <tr> <td>McDonald's, Lahore Intern</td> <td>Aug – Sep 2009</td> </tr> <tr> <td colspan="2"> <ul style="list-style-type: none"> Coordinated in production process such as preparing patties, filling of sauces in the buns and making a complete burger Recorded transaction posting hence ensuring timely update of record </td> </tr> </table>	Samsung Pakistan, Lahore Marketing Executive	Jan 2014 – Present	<ul style="list-style-type: none"> Follow up the sales force for achieving sales target Conduct market surveys for future planning 		Askari Commercial Bank, Lahore Intern	Jul – Aug 2011	<ul style="list-style-type: none"> Assisted in account opening, loan granting, ATM handling and clearance 		McDonald's, Lahore Intern	Aug – Sep 2009	<ul style="list-style-type: none"> Coordinated in production process such as preparing patties, filling of sauces in the buns and making a complete burger Recorded transaction posting hence ensuring timely update of record 	
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<p>Projects</p>	<ul style="list-style-type: none"> Conducted consumer and retailer research for brand audit of Olper's Milk, Engro Foods (Pvt.) Limited; analyzed how they segmented their target market and positioned the product in the minds of consumers. Also analyzed the firm's brand hier archy, brand portfolio, strategic branding alliances and brand's current positioning in the market place. Did exploratory research from retailers and conducted customer based survey Developed a research report on consumer behavior for LUX brand. Studied aspects such as product differentiation, motivation, consumer learning, attitude, brand personality, and customer perception Successfully launched ladies bag. Conducted its brand audit, brand tracking and made brand promotional scheme Developed a report to improve warehouse layout, inventory management techniques, purchasing process, transportation and delivering strategies of Bata Pakistan in the context of logistics management 												
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS 												
<p>Achievements</p>	<ul style="list-style-type: none"> Team member of university cricket team Worked for flood victims in 2008 Volunteered for Social Welfare Program in 2011 at UMT, Lahore 												
<p>Interests</p>	<ul style="list-style-type: none"> Swimming, traveling, automobiles, surfing the internet for gadgets review 												




 <p>Born 1991</p>	<h3>Muhammad Omer Sher</h3> <p>Present Address: H. No. 191, Shahbaz Block, Mustafa Town, Lahore. Permanent Address: H. No. 122, Street No. 7, E-11/2, Medical Housing Authority, Islamabad. Cell: 0333-4557380 Email: omersher10@yahoo.com</p>
Personal Profile	<ul style="list-style-type: none"> ▪ Good strategic appreciation and vision; able to build and implement sophisticated plans ▪ Determined and decisive; uses initiative to meet and resolve challenges ▪ Strives for quality, applies process and discipline towards optimizing performance ▪ Extremely reliable and dependable - analytical and questioning ▪ Methodical approach to planning and organizing ▪ Studied Compensation and Benefits, Monitoring and Evaluation, Human Resource Development and Performance Management as elective courses ▪ Functional Area: Human Resource Management
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MBA 2015 University of Management and Technology (UMT), Lahore BBA(H) 2012 Forman Christian College, Lahore FSc 2008 Custom Public School for Boys, Lahore Matriculation 2006</p>
Professional Experience	<p>WAPDA House, Lahore Jul – Aug 2014 Intern <ul style="list-style-type: none"> ▪ Assisted in recording daily expenses and marking attendance of the staff </p>
Projects	<ul style="list-style-type: none"> ▪ Evaluated compensation and benefit process of Shaukat Khanum Hospital, Lahore and critically analyzed their job analysis procedure, payroll process, performance management system or their total compensation and benefit plans ▪ Scrutinized the recruitment and selection process of Stylo Shoes. They used internal and external methods of recruitment. The steps consisted of giving job advertisement, gathering a pool of candidates, short listing, taking written tests, presentation, interview with functional heads and final selection ▪ Analyzed the performance appraisal system of NetSol. They had an online appraisal system in which every employee could review his/her performance appraisal and give feedback ▪ Conducted the brand audit of Safeguard Soap with respect to its competitor Lifebuoy and Dettol. It was found that Safeguard Soap was occupying more shelf space as compared to its competitor in the shops, which showed that Safeguard has more market share. Also checked the brand image, brand recognition, brand recall, and type of association of the brand ▪ Prepared a research report on strategic distribution network of Nestle Milk Pak, studied aspects such as sales force automation, team meetings, whole saler relationship, product and inventory management
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ SPSS ▪ Internet, e-mail
Achievements	<ul style="list-style-type: none"> ▪ Team member of university cricket team ▪ Worked for flood victims at Basti Gumbatwala, Muzafargarh ▪ Worked as Volunteer for Pakistan Entrepreneurial Leadership Program 2011, UMT, Lahore ▪ Organized first entrepreneurship festival 2011 at UMT, Lahore
Interests	<ul style="list-style-type: none"> ▪ Football, political affairs, traveling


 <div>Born 1990</div>	<div>Muhammad Salim Qaz</div> <div> Address: H. No. 2, St. No. 14-B, Rabb Rabb Colony, Behind Niazi Express , Band Road, Lahore. Cell: 0301-4788510 Email: m.salimqaz@gmail.com </div>	
	Personal Profile	<ul style="list-style-type: none"> ▪ Hard working, strong planning, organizing and monitoring abilities ▪ Persistent and tenacious sales developer; comfortable with demanding targets ▪ Resilient and thorough - detached and unemotional ▪ Strong desire to succeed, self-motivated and determined to move ahead in life ▪ Ability to maintain confidentiality; do multitasking and strong attention to detail ▪ Studied Strategic Brand Management, Integrated Marketing Communication, Consumer Behavior, Logistics Management, Production Planning and Inventory Control and Vendor Selection and Development as elective courses ▪ Functional Areas: Marketing, Supply Chain Management
Education and Qualification	University of Management and Technology (UMT), Lahore MBA	2015
	Standard College of Commerce, Lahore BCom	2010
	BISE, Lahore ICom	2008
	BISE, Faisalabad Matriculation	2004
Professional Experience	Abrar Textile, Lahore Marketing Executive	Feb 2013 – Nov 2014
	<ul style="list-style-type: none"> ▪ Developed marketing plans and reports for senior management ▪ Identified potential customers and generated sales 	
	Textilo (Textile and Interior) Lahore Sales Representative and Admin Officer	Mar 2008 – Jan 2013
	<ul style="list-style-type: none"> ▪ Maintained record of orders from customers to analyze the profile of customer ▪ Dealt with customers on floor and finalized sale deeds 	
Projects	<ul style="list-style-type: none"> ▪ Prepared a research report on integrated marketing communication for Pepsi Pakistan. Developed TV and print advertisements and selected the time slots in which the advertisement was to be displayed on TV. The target market was new generation ▪ Prepared a research report representing Pakistan as a brand, represented Pakistan from sports, entertainment, tourism, natural resources and social services point of view. Developed a detailed story board and finally produced a small documentary of 8-10 minutes to represent Pakistan from these aspects ▪ Prepared project on an innovative product titled Honey Bread Friend. Prepared a marketing plan and conducted product analysis (developed brand name, logo and trademark). Developed placement strategy, positioning strategy, promotion strategies and pricing strategy. Conducted GAP analysis, competitive analysis and financial analysis ▪ Developed a report to improve warehouse layout, inventory management techniques, purchasing process, transportation and delivering strategies of Siemens Pakistan in the context of logistics management 	
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ SPSS 	
Achievements	<ul style="list-style-type: none"> ▪ Worked as an organizer in brand fair in 2012 at UMT, Lahore ▪ Received Best Comparing Award at college level in 2010 ▪ Member of Badminton team in Standard Collage, Lahore ▪ Runner up in sports festival of Punjab University, 2009 	
Interests	<ul style="list-style-type: none"> ▪ Selling, poetry, current affairs, marketing research 	




 Born 1987	<h3>Muhammad Saud Babar</h3> <p>Address: H. No 198, Sector A, Street 5, Askari 10, Lahore Cantt , near Allama Iqbal Airport. Cell: 0323-6424941 Email:msaudbabar@gmail.com</p>
Personal Profile	<ul style="list-style-type: none"> ▪ Critical thinker - strong analytical skills; accurate and probing ▪ Good researcher - creative and methodical - probing and resourceful ▪ Good interpersonal skills - works well with others, motivates and encourages ▪ Detailed and precise ▪ Resilient and thorough ▪ Studied Recruitment and Selection, Compensation and Benefits, Training and Development and Performance Management as elective courses ▪ Functional Area: Human Resource Management
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MBA 2015 University of South Asia, Lahore BCom 2009 Garrison Science Degree College for Boys, Lahore ICom 2007 Garrison Boys High School, Lahore Matriculation 2005</p>
Professional Experience	<p>Askari Bank DHA II, Branch, Lahore Apr – May 2009 Intern ▪ Assisted the accounts department, credit department and foreign trade department</p>
Projects	<ul style="list-style-type: none"> ▪ Evaluated compensation and benefit process of Ali Akbar Group and critically analyzed their job analysis procedure, payroll process, performance management system, and total compensation and benefit plans ▪ Examined the performance appraisal system of Mashreq Bank. They have defined their criteria of performance according to which they give incentive and promotions to their employees. Identified some problems in the performance appraisal and gave recommendations ▪ Performed job analysis for the post of school principal for Fauji Foundation School. Prepared a job advertisement and conducted recruitment and selection process ▪ Developed performance management system for performance evaluation ▪ Participated in mock interview activity, as an interviewer and as an interviewee ▪ Conducted one-hour training workshop on business ethics and etiquettes in training development course and designed training manual
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint, Publisher, Outlook) ▪ Internet, e-mail ▪ SPSS, Prezi software
Achievements	<ul style="list-style-type: none"> ▪ Participated in different workshops in UMT, Lahore ▪ Worked as an organizer in organizing a workshop at UMT, Lahore ▪ Organized farewell party at college level
Interests	<ul style="list-style-type: none"> ▪ Sports, drawing, television, research


 <div>Born1990</div>	<div>Muhammad Shahzad</div> <div>Address: H. No. 10, St. No. 3, Jinnah Street, Peco Road, Lahore.</div> <div>Cell: 0321-4793618</div> <div>Email: mirzashahzad1990@gmail.com</div>
<div>Personal Profile</div>	<ul style="list-style-type: none"> Reliable and dependable in meeting objectives Motivated, enthusiastic and determined to move forward in life Great team-worker, communication and interpersonal skills Smart worker, strong planning, organizing and monitoring abilities Methodical approach to planning and organizing - efficient time-manager Studied Consumer Behavior, Brand Management, Service Marketing, Category and Space Management in Retail and Web Marketing and Analytics as elective courses Functional Areas: Marketing, Customer Services
<div>Education and Qualification</div>	<div>University of Management and Technology (UMT), Lahore</div> <div>MBA2015</div> <div>Punjab College of Commerce, Lahore</div> <div>BCom2011</div> <div>Jinnah Islamia College, Lahore</div> <div>ICom2008</div> <div>Ch. Rehmat High School, Lahore</div> <div>Matriculation2006</div>
<div>Professional Experience</div>	<div>Ideas Container, LahoreJun – Sep 2014</div> <div>Intern</div> <ul style="list-style-type: none"> Coordinated meetings with target audience and managed customer relations Assisted in managing campaigns on social media Assisted in searching potential customers <div>Waleed Motors, Link Road, LahoreApr 2013 – Mar 2014</div> <div>Sales Assistant</div> <ul style="list-style-type: none"> Engaged in sales of motor vehicles at competitive prices to potential customers <div>IKAN Engineering Services, LahoreMay – Aug 2012</div> <div>Intern</div> <ul style="list-style-type: none"> Assisted in organizing company's exhibition at Expo Center, Lahore Assisted in filling tenders for government projects
<div>Projects</div>	<ul style="list-style-type: none"> Developed a research report on direct marketing approach for web marketing. It included factors such as website development, traffic generation using different tools on website, page on and page off Introduced a new product an automatic bike under the name of MX 70 in Lahore market. Developed marketing plan consisting of market selection, segmentation and 4Ps Developed new marketing strategy for bike industry, by performing PEST, Porter, STP and Competitor Analysis. Identified three opportunities, analyzed them and recommend one of them Prepared a research report on consumer's attitude regarding QMobile, Huawei and Samsung. Examined what is the customer's perception about these brands and found that customers have positive attitude towards Samsung. The target market was upper middle class. Recommended attitude change strategies
<div>Computer Skills</div>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS
<div>Achievements</div>	<ul style="list-style-type: none"> Worked as a volunteer in Job Fair 2012 at UMT, Lahore Worked as a volunteer in raising funds for Care Foundation, UMT, Lahore
<div>Interests</div>	<ul style="list-style-type: none"> Socializing, reading articles, traveling, surfing the internet for business research




 Born 1991	<h3>Muhammad Usman Shah</h3> <p>Address: House No. 304, Block 3, Sector A-II, Township, Lahore Cell: 0331-4545660 Email: smus0012@gmail.com</p>
Personal Profile	<ul style="list-style-type: none"> Reliable and dependable in performing given tasks and meeting objectives An efficient time manager Motivated, enthusiastic and determined to move forward in life Always seeking opportunities to learn and grow Great team worker, adaptable and flexible Studied Capital Budgeting, Corporate Tax, Corporate Finance, Investment Analysis and Portfolio Management and Risk Management as elective courses Functional Areas: Finance, Accounts
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MBA 2015</p> <p>University of Management and Technology (UMT), Lahore BBA(H) 2013</p> <p>Government College Township, Lahore FSc (Pre-Engineering) 2009</p> <p>Divisional Public School, Lahore Matriculation 2007</p>
Professional Experience	<p>National Fertilizer Corporation, Lahore Aug – Oct 2014 Intern</p> <ul style="list-style-type: none"> Assisted in finance department by conducting financial analysis (ratio and trend analysis) of NFC and its competitors <p>Treet Corporation Limited, Lahore Jul – Aug 2012 Intern</p> <ul style="list-style-type: none"> Assisted in opening accounts for new clients Assisted in record keeping and filing <p>Soneri Bank Limited, Lahore Jun – Aug 2011 Intern</p> <ul style="list-style-type: none"> Assisted in account opening, clearing, credit and other banking operations Assisted in customer services and in opening accounts of customers
Projects	<ul style="list-style-type: none"> Conducted vertical, horizontal and sensitivity analysis on Allied Bank Analyzed products of Al-Baraka Bank and compared products to Islamic modes of financing Conducted trend and ratio analysis on five textile companies and compared them Made a detailed project on the products and services of Faysal Bank and Soneri Bank Performed a strategic study on Q-Mobile and gave them suggestions and recommendations about a new product Analyzed the entire supply chain of Haier Pakistan for refrigerator and made a report
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS
Achievements	<ul style="list-style-type: none"> Appeared in Dean's Honors lists twice during BBA Volunteered, in Islamic conference held in University of Management and Technology Won first prize in my school exhibition where I gave a practical presentation of the formula $(a + b + c)^3$
Interests	<ul style="list-style-type: none"> Global political situation, religion, research, general knowledge

 <p>Born 1988</p>	<div> <div>Muhammad Yaqoob</div> <div> <div>Present Address: H. No. E-70, St. No. 2, Super Town, Walton Road, Lahore Cantonment.</div> <div>Permanent Address: Dr Hospital, Jamia Masjid Road, Skardu, Baltistan.</div> <div>Cell: 0345-1890725</div> <div>Email: yaqoobbalti32@gmail.com</div> </div> </div>																
Personal Profile	<ul style="list-style-type: none"> Identifies and develops opportunities; innovates and makes things happen Strong planning, organizing and monitoring abilities - an efficient time-manager High integrity, diligent and conscientious - reliable and dependable Good interpersonal skills - works well with others, motivates and encourages Critical thinker - strong analytical skills; accurate and probing Studied Financial Statement, Investment Analysis, Portfolio Management, Capital Budgeting, Corporate Tax, International Banking and Forex Regulations and Credit Management as elective courses Functional Areas: Finance, Accounts 																
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td><td></td></tr> <tr> <td>MBA</td><td>2015</td></tr> <tr> <td>Azad Jammu and Kashmir University (Kotli Campus)</td><td></td></tr> <tr> <td>BBA(H)</td><td>2013</td></tr> <tr> <td>FG Degree College, Skardu</td><td></td></tr> <tr> <td>FSc</td><td>2009</td></tr> <tr> <td>USWA Public School, Skardu</td><td></td></tr> <tr> <td>Matriculation</td><td>2006</td></tr> </table>	University of Management and Technology (UMT), Lahore		MBA	2015	Azad Jammu and Kashmir University (Kotli Campus)		BBA(H)	2013	FG Degree College, Skardu		FSc	2009	USWA Public School, Skardu		Matriculation	2006
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National Bank of Pakistan, Skardu	Jul – Sep 2009																
Intern																	
<ul style="list-style-type: none"> Assisted in account opening and checking balance of clients Prepared scoreroll to keep the record of cheques updated 																	
Projects	<ul style="list-style-type: none"> Developed a research report on capital budgeting decision of a medical store. Developed a business plan on financial basis to find out how much cost the company can bear and how much profit will be generated after investment Conducted financial analysis of Atlas Honda. Determined the liquidity and profitability of Atlas Honda w.r.t. industry. It was concluded that Atlas Honda was managing its assets well Prepared the financial statement reports of Pakistan State Oil and Pakistan Petroleum Limited. Made comparisons by covering the liquidity ratio, solvency ratio, financial ratio, operating performance ratio, market measure ratio and financial leverage. Also prepared balance sheet and compared it with the industry 																
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail 																
Achievements	<ul style="list-style-type: none"> Financial secretary of Gilgit Baltistan Student Organization (2010–2012) at AJK University Organized cultural show at AJK University (Kotli Campus) in 2012 and 2011 Worked for flood victims at Skardu Baltistan in 2010 																
Interests	<ul style="list-style-type: none"> Camping, drawing, human rights, climbing 																



 Born 1990	<h3>Muhammad Zia ul Haq</h3> <p>Present Address: H. No. 642, N-Block, Samanabad, Lahore. Permanent Address: Mohalla Hunterpura, Tehsil and District Sialkot. Cell: 0314-4703260 Email: ziaulhaq96@yahoo.com</p>
Personal Profile	<ul style="list-style-type: none"> ▪ Detailed and precise; fastidious and thorough ▪ Decisive and results-driven; creative problem-solver ▪ Good starter - enthusiastic in finding openings and opportunities ▪ Creative and entrepreneurial networker - effective project coordinator ▪ Reliable and dependable in meeting objectives – hard working ▪ Studied Vendor Selection and Development, Managing Supply Chain, Quality Assurance, Logistics Management and Project Management as elective courses ▪ Functional Area: Supply Chain Management
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MBA 2015 Allama Iqbal Open University BCom 2011 University of the Punjab BA 2011 The Institute of Chartered Accountants of Pakistan (Module C and D) CA Foundation 2008 FBISE, Islamabad Intermediate 2004 FBISE, Islamabad Matriculation 2001</p>
Professional Experience	<p>KAPCO, Lahore Aug – Sep 2014 Intern</p> <ul style="list-style-type: none"> ▪ Assisted in selecting vendors in terms of acquiring materials or services ▪ Assisted in the preparation of financial statements like cash book, statement of comprehensive income, cash flow statement, statement of changes in equity and notes to the accounts in accordance with the International Accounting Standards (IASS) <p>Husnat Brothers, Sialkot Feb 2010 – March 2011 Accounts and Marketing Executive</p> <ul style="list-style-type: none"> ▪ Controlled and monitored the order time, delivery time and generated new orders ▪ Received payments from customers and issued bank drafts to the manufacturer
Projects	<ul style="list-style-type: none"> ▪ Developed a research report on vendor selection and development for Borjan Shoes. Analyzed the strategic distribution network. Primary concern was with the efficient integration of suppliers, factories, warehouses and stores so that merchandise could be produced and distributed at the right time ▪ Prepared a research report on the end-to-end supply chain of Qarshi (Pvt.) Ltd. examined financial, material, information flows and various processes in pipeline, mapping time and value associated with each process were examined; also gaps were identified. Recommended to implement CPFR model and develop complete plan for strategy and planning, demand and supply management ▪ Developed a report to improve warehouse layout, inventory management techniques, purchasing process, transportation and delivering strategies of Nishat Mills Ltd. in the context of logistics management
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail, SPSS
Achievements	<ul style="list-style-type: none"> ▪ Appeared in Dean Merit List in 2012 at UMT, Lahore ▪ Member of dramatic society in school
Interests	<ul style="list-style-type: none"> ▪ Movies, football, finance, operation management




 Born 1991	<h2>Nouman Hanif</h2> <p>Address: H. No. 204, Block-D, Johar Town, Lahore. Cell: 0333-4183003 Email: ch.nouman003@hotmail.com</p>								
Personal Profile	<ul style="list-style-type: none"> ▪ Excellent inter-personal and communications skills ▪ High integrity and honesty; ethically and socially aware ▪ Seeks and finds good outcomes to challenges ▪ Adaptable and flexible; well-organized planner and scheduler ▪ Emotionally mature - calming and positive temperament - compassionate and caring ▪ Studied Project Management, Production Planning and Inventory Control, Logistics Management and Supply Chain Strategies as elective courses ▪ Functional Area: Supply Chain Management 								
Education and Qualification	<table border="0"> <tr> <td>University of Management and Technology (UMT), Lahore MBA</td> <td>2015</td> </tr> <tr> <td>University of Management and Technology (UMT), Lahore BBA(H)</td> <td>2014</td> </tr> <tr> <td>Punjab College of Commerce, Lahore ICom</td> <td>2009</td> </tr> <tr> <td>Divisional Public School, Model Town, Lahore Matriculation</td> <td>2007</td> </tr> </table>	University of Management and Technology (UMT), Lahore MBA	2015	University of Management and Technology (UMT), Lahore BBA(H)	2014	Punjab College of Commerce, Lahore ICom	2009	Divisional Public School, Model Town, Lahore Matriculation	2007
University of Management and Technology (UMT), Lahore MBA	2015								
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Punjab College of Commerce, Lahore ICom	2009								
Divisional Public School, Model Town, Lahore Matriculation	2007								
Professional Experience	<table border="0"> <tr> <td>Lahore Broast (Johar Town Branch), Lahore Intern</td> <td>Oct – Nov 2014</td> </tr> </table> <ul style="list-style-type: none"> ▪ Assisted in checking food quality and maintaining cleanliness of the restaurant ▪ Assisted in reducing the lead time of large orders and to deliver the product on time ▪ Assisted in producing daily expense report in Microsoft Excel 	Lahore Broast (Johar Town Branch), Lahore Intern	Oct – Nov 2014						
Lahore Broast (Johar Town Branch), Lahore Intern	Oct – Nov 2014								
Projects	<ul style="list-style-type: none"> ▪ Developed a rehabilitation project for flood affected victims by constructing a school. Applied project management tools such as WBS, Scheduling, AOA and AON network, Risk Management, Gantt Chart and PERT Analysis ▪ Developed a research report on Style Textile regarding logistics in warehouse management. Described warehouse controlling procedures and practices. Various warehouse performance measures were mentioned. GAP/Issues in warehouse management (related to information and material flow) were discussed categorically. Material and information flow within the warehouse was reported ▪ Prepared a research report on supply chain process of Coca Cola beverages in Pakistan. Reported on end-to-end supply chain, foreign and local suppliers, upstream and downstream activities, material flow, cash flow, etc. ▪ Developed a report to improve warehouse layout in Makro Cash and Carry by using inventory management techniques, improving purchase process, transportation and delivering strategies 								
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ SPSS 								
Achievements	<ul style="list-style-type: none"> ▪ Organized a fund raising campaign for earthquake victims of Balochistan in 2011 ▪ Active member of Arain Welfare Association ▪ Member of hockey team at school level 								
Interests	<ul style="list-style-type: none"> ▪ Badminton, current affairs, traveling, surfing the internet for business research 								





<p>Born 1989</p>	<p>Shabbir Ahmed Address: H. No. 790-A, Ravi Block, Allama Iqbal Town, Lahore . Cell: 0334-3937025 Email: shabbir.mrm@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Self-aware - always seeking to learn and grow ▪ Great team-worker - adaptable and flexible ▪ Methodical approach to planning and organizing - efficient time manager ▪ Good interpersonal and communication skills, leadership, high integrity ▪ Strong planning, organizing and monitoring abilities ▪ Studied Managing Supply Chain, Operations Management, Logistics Management, Project Management and ERP as elective courses ▪ Functional Area: Supply Chain Management
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore MBA 2015 University of Karachi BCom 2011 Bahria College, Karachi FSc 2008 Army Public School and College, Thatta Matriculation 2006</p>
<p>Professional Experience</p>	<p>MRM Traders, Karachi Sep 2010 – Nov 2012 Assistant Accountant <ul style="list-style-type: none"> ▪ Maintained order records from customers and developed a database. Hence, identified the key accounts and profitability of each customer ▪ Recorded transactions on regular basis </p>
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Developed a research report on Pearl White Mills (Rice Mills) regarding its end-to-end supply chain ▪ Prepared a research report on Honda Company (Sheikhupura Plant) regarding automation, production, distribution and customer services ▪ Conducted a detailed analysis and prepared a detailed project report on supply chain description of Mitchell's company
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ SPSS, Prezi
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Member of university's cricket team. ▪ Received awards for best Urdu writer, <i>Naa't Khawan</i>, and <i>Qari</i> of the year at school level ▪ Certified ERP/SAP Hana
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Reading articles and Islamic books, <i>naa'ts</i>, cricket, political affairs.




 <p>Born 1991</p>	<h2>Shahbaz Ahmad</h2> <p>Present Address: H. No. 322, Sector EE, Phase IV, DHA, Lahore. Permanent Address: Dilshad Shopping Centre, Layyah Road, Chowk Sarwar Shaheed, District Muzaffargarh, Tehsil Kot Addu. Cell: 0331-4158903 Email: shahbazahmad50@gmail.com</p>
Personal Profile	<ul style="list-style-type: none"> ▪ Entrepreneurial and keen business mind ▪ Consistent and reliable in meeting objectives ▪ Hard working, strong planning, organizing and monitoring abilities ▪ Good communication and interpersonal skills; an efficient time-manager ▪ Methodical and rigorous approach to achieving tasks and objectives ▪ Studied Brand Management, Enterprise Resource Planning, Consumer Behavior, Web Marketing Analytics and Services Marketing as elective courses ▪ Functional Areas: Marketing, Sales, Customer Services
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MBA 2015</p> <p>University of Management and Technology (UMT), Lahore BBA(H) 2013</p> <p>Bright Career College of Commerce and Computer Sciences, Layyah DCom 2008</p> <p>Garrison Cadet High School, Multan Matriculation 2006</p>
Professional Experience	<p>Muslim Commercial Bank, Hafizabad Mar – Apr 2015 Intern</p> <ul style="list-style-type: none"> ▪ Assisted the finance department in making vouchers and invoices ▪ Assisted in credit department and guided customers about the credit limit of bank
Projects	<ul style="list-style-type: none"> ▪ Developed SKYED as a new value added service for educating people. It provided extremely affordable education to aspiring students all over Pakistan via Internet. SKYED allowed students to follow its rigorous programs regardless of their physical locations ▪ Developed a website titled, www.shanzaclothing.com. The website was designed through Open Cart. Launched sms and e-mail campaign through website and other free channels. Also analyzed data and traffic using Google Analytics ▪ Examined the overall structure of Nishat Mills Ltd. Analyzed their strategies at all three levels; business, function and corporate level. Studied the entire internal and external environment. Developed different matrix like SWOT, BCG, SPACE, and QSP. Also analyzed the current market position of Nishat Mills Ltd., different ratios and compared it with industry and competitors. Also used different tools to analyze efficient capital utilization. Calculated the weighted average cost of capital WACC
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ SPSS, Peachtree, SMAP, Adobe Dream Weaver, SAP, OpenCart, WordPress
Achievements	<ul style="list-style-type: none"> ▪ Participated in Entrepreneurial Festival 2011 at UMT, Lahore ▪ Organized time management awareness campaign in UMT and got 3rd prize ▪ Participated in 1st and 2nd ICoBM held at PC and UMT, Lahore ▪ Participated in SAP HANA course and received certificate
Interests	<ul style="list-style-type: none"> ▪ Team work, current affairs, cricket, traveling




 Born 1990	Syed Bilal Hasan Shah Present Address: 1211 Q-Block, Johar Town, Lahore. Permanent Address: H. No. 4, St. No. 6, X- Block, New Satellite Town, Sargodha . Cell: 0300 - 3967205 Email: syedbilalshah90@gmail.com																
Personal Profile	<ul style="list-style-type: none"> ▪ Tactical, strategic and proactive - anticipates and takes initiative ▪ Good interpersonal skills - works well with others, motivates and encourages ▪ Hard working, strong planning, organizing and monitoring abilities ▪ Good communication skills, an efficient time manager ▪ Entrepreneurial strong drive and keen business mind ▪ Studied Logistics Management, Project Management, Vendor Selection and Enterprise Resource Planning(ERP) as elective courses ▪ Functional Area: Supply Chain Management 																
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td><td></td></tr> <tr> <td>MBA</td><td>2015</td></tr> <tr> <td>University of Sargodha, Sargodha</td><td></td></tr> <tr> <td>BCom(H)</td><td>2012</td></tr> <tr> <td>Fazaia Inter College, Sargodha</td><td></td></tr> <tr> <td>FSc Pre Engineering</td><td>2008</td></tr> <tr> <td>Army Public School and College Sargodha</td><td></td></tr> <tr> <td>Matriculation</td><td>2006</td></tr> </table>	University of Management and Technology (UMT), Lahore		MBA	2015	University of Sargodha, Sargodha		BCom(H)	2012	Fazaia Inter College, Sargodha		FSc Pre Engineering	2008	Army Public School and College Sargodha		Matriculation	2006
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Matriculation	2006																
Professional Experience	<table> <tr> <td>National Bank of Pakistan, Sargodha</td><td>Jul – Aug 2011</td></tr> <tr> <td>Trainee</td><td></td></tr> <tr> <td> <ul style="list-style-type: none"> ▪ Assisted in customer services and account opening department ▪ Assisted in preparation of advance proposals ▪ Assisted in voucher filling and preparing scroll </td><td></td></tr> </table>	National Bank of Pakistan, Sargodha	Jul – Aug 2011	Trainee		<ul style="list-style-type: none"> ▪ Assisted in customer services and account opening department ▪ Assisted in preparation of advance proposals ▪ Assisted in voucher filling and preparing scroll 											
National Bank of Pakistan, Sargodha	Jul – Aug 2011																
Trainee																	
<ul style="list-style-type: none"> ▪ Assisted in customer services and account opening department ▪ Assisted in preparation of advance proposals ▪ Assisted in voucher filling and preparing scroll 																	
Projects	<ul style="list-style-type: none"> ▪ Conducted industry analysis of chicken industry in Pakistan. K&Ns was found to be the leader in chicken industry. They have the largest market share because of their wide range of products. It is a unique brand having outlets and take-away services of good quality ▪ Developed a research report on vegetables seeds industry and reported about pipeline mapping, information flow material flow, value stream mapping, material source management and bull whip effect ▪ Prepared a research report on Nestle Nescafe. Provided detailed information about brand image, brand recall, brand personality, brand salience, brand image and type of associations of the brand ▪ Developed a research report on the current business situation of Chrysler Motors. Conducted external and internal environmental analysis and recommended strategies for evaluation 																
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ SPSS 																
Interests	<ul style="list-style-type: none"> ▪ Cricket, swimming, volleyball, surfing the internet for business research 																

 <p>Born 1992</p>	<p>Zain Anjum</p> <p>Address: 429-Q Block, M A Johar Town, Lahore.</p> <p>Cell: 0300-4115494</p> <p>Email: zainanjum@live.com</p>																
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Determined and decisive; uses initiative to develop effective solutions to problems ▪ Hard working, strong planning, organizing and monitoring abilities ▪ Motivated, enthusiastic and determined to move forward in life ▪ Good communication and interpersonal skills, an efficient time-manager ▪ Entrepreneurial and proactive - strong drive and keen business mind ▪ Studied International Business, Recruitment and Selection, Training and Development, and Consumer Behavior as elective courses ▪ Functional Areas: Human Resource Management, Marketing 																
<p>Education and Qualification</p>	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MBA</td> <td>2015</td> </tr> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>BBA (H)</td> <td>2013</td> </tr> <tr> <td>Punjab College of Commerce, Lahore</td> <td></td> </tr> <tr> <td>ICom</td> <td>2009</td> </tr> <tr> <td>The Educators (Elite Campus), Lahore</td> <td></td> </tr> <tr> <td>Matriculation (Computer Science)</td> <td>2007</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MBA	2015	University of Management and Technology (UMT), Lahore		BBA (H)	2013	Punjab College of Commerce, Lahore		ICom	2009	The Educators (Elite Campus), Lahore		Matriculation (Computer Science)	2007
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<ul style="list-style-type: none"> ▪ Assisted in human resource office by maintaining and updating employee records ▪ Assisted in daily routine activities of office 																	
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Analyzed and developed report on training and development process at Berger Paints to assess need analysis process, training design, training evaluation and organization design ▪ Developed a research report on the training and development process at MediSave Pharmacy. They hire trainers for developing technical and managerial skills in their employees. They also outsource and organize presentations for their employees by field experts for training purposes ▪ Developed a case study on training and development process of Packages Limited. The departmental head nominated a person to show deficiency in certain area. The head of training and development executed the training and examined the nomination and evaluation forms ▪ Conducted research for analysis of Strategic Human Resource Management at Colgate, Close Up, and Doctor's Toothpaste. Compared the company's overall business strategies with HR functions. Developed questionnaire to take the viewpoint of HR personnel 																
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ SPSS 																
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Founding member of Welfare Society at Johar Town, Lahore ▪ Participated in <i>Naat Kawani</i> competition at State Bank of Pakistan (SBP) under Lahore Bankers Club ▪ Worked for flood victims by organizing fund generation camp in Lahore ▪ Worked as a volunteer for entrepreneurial and leadership conference in 2012 at UMT, Lahore 																
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Social welfare, cricket, current affairs, traveling 																




 Born 1988	Zain-Ul-Abdin Address: H. No. E-131, St. No. 07, Officers Colony, Walton Road, Lahore Cantonment. Cell: 0301-3580066 Email: zain.khokhar@hotmail.com																
Personal Profile	<ul style="list-style-type: none"> ▪ Highly articulate and persuasive team-builder, able to motivate to achieve exceptional business performance ▪ Good communication and interpersonal skills, an efficient time-manager ▪ Reliable and dependable in meeting objectives with confident behavior ▪ Hard working, strong planning, organizing and monitoring abilities ▪ Studied Project Management, Logistics Management, Quality Assurance in Supply Chain and Managing Supply Chain as elective courses ▪ Functional Area: Supply Chain Management 																
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Professional Experience	<table border="0"> <tr> <td>MCB Allama Iqbal Town, Lahore</td><td>Jun – Jul 2014</td></tr> <tr> <td>Intern</td><td></td></tr> <tr> <td colspan="2"> <ul style="list-style-type: none"> ▪ Assisted in counting cash manually and by machine to tally the figures ▪ Learned the procedure of opening new accounts </td></tr> </table>	MCB Allama Iqbal Town, Lahore	Jun – Jul 2014	Intern		<ul style="list-style-type: none"> ▪ Assisted in counting cash manually and by machine to tally the figures ▪ Learned the procedure of opening new accounts 											
MCB Allama Iqbal Town, Lahore	Jun – Jul 2014																
Intern																	
<ul style="list-style-type: none"> ▪ Assisted in counting cash manually and by machine to tally the figures ▪ Learned the procedure of opening new accounts 																	
Projects	<ul style="list-style-type: none"> ▪ Project Management: Developed a rehabilitation project for the earthquake affected victims of Awaran district in Baluchistan by constructing 100 houses and water scheme. Applied different techniques in seven phases of project management; project initiation and selection, project organization, scheduling, costing and resource allocation, risk management, execution and control, and project termination ▪ Quality Assurance in Supply Chain: In this project the company under study was Thermosole (Pvt.) Ltd.; the objective was to study global best practices of quality assurance in supply chain. Observe the quality practices at Thermosole and find the reason why other quality practices are not being implemented at the organization ▪ Managing Supply Chain: Developed a research report on managing supply chain in Electrech (Pvt.) Ltd. The objective was to analyze and apply the inventory model and facility model through linear programming and compare the results with the existing strategy. Described the supply chain strategy of the company and studied the effect of that strategy on inventory related matrixes. Applied models of inventory management and compared the result with the existing inventory management system. Also applied the facility location model (LP) in order to optimize the transportation costs of the fulfilled orders ▪ Business Strategy: Examined the overall structure of Honda Atlas Cars Pakistan Limited. Analyzed their strategies at business, functional and corporate levels. Studied the entire internal and external environment. Developed different matrixes like SWOT, BCG, SPACE, and QSPM. Identified their flaws, gave them recommended action plans, implemented the strategy and forecasted the results 																
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint, Project, Visio) ▪ STATA, SPSS, ERP ▪ Internet, E-mail 																
Achievements	<ul style="list-style-type: none"> ▪ Won the Rector Merit Award on achieving 4 GPA in 2014, at UMT, Lahore ▪ Won the Enspire at Synergies 2014 Competition, held at LUMS ▪ Organized entrepreneurial festival in 2012, at UMT, Lahore ▪ Organized sports festival at UMT, Lahore ▪ Team member of football team at UMT, Lahore 																
Interests	<ul style="list-style-type: none"> ▪ Football, hiking, current affairs, movies 																


 <p>Born1993</p>	<p>Abdullah Abdul Aziz</p> <p>Present Address: 35 Aaziz Avenue, Canal Bank Road, Gulberg 5, Lahore.</p> <p>Permanent Address: C-75, Sodagaran Housing Society, Malir Halt, Karachi.</p> <p>Cell: 0312-306-5553</p> <p>Email: sheikh.abaz@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Tactical, strategic and proactive - anticipates and takes initiative ▪ Decisive and results-driven; creative problem-solver ▪ High integrity and honesty; ethically and socially aware ▪ Determined and decisive; uses initiative to meet and resolve challenges ▪ Entrepreneurial and proactive - strong drive and keen business mind ▪ Studied Business Strategy, Materials Management, Operations Management, Supply Chain Management, Quality Management Decision Models, Financial Accounting, and Macroeconomics as elective courses ▪ Functional Areas: Supply Chain Management, Marketing, HRM
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore BBA(H) 2015</p> <p>Public College Hyderabad, Pakistan FSc 2011</p> <p>Jawahir Al Riyadh International School, Riyadh Matriculation 2009</p>
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Developed a research report on the end-to-end supply chain of Gourmet Bakery. Examined financial, material and information flows and identified gaps. Recommended them to implement CPFR model and develop complete plan for strategy and planning, demand and supply management ▪ Developed a report to improve warehouse layout, inventory management techniques, purchasing process, transportation and delivering strategies of Metro Cash & Carry in the context of logistics management ▪ Prepared a research report on supply chain process of Advance International Chemicals in Pakistan. Reported on end-to-end supply chain, foreign and local suppliers, upstream and downstream activities, material flow, cash flow, e tc. ▪ Analyzed end-to-end supply chain of Mannan Shahid Forgings. Gathered information about the suppliers and raw materials and examined various processes in pipeline mapping including the time and value associated with each process ▪ Prepared a research report on strategic management of Unilever Foods Pakistan. Studied various aspects such as sales force automation, how do they approach their customers, whole sellers relationship, team meetings, product management and inventory management
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint, Access) ▪ SAP Functional Consultant (Material Management) ▪ SPSS ▪ Adobe Photoshop and AutoCAD
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Won LUMS Supply Chain Summit (Case study/Simulation competition) 2015 ▪ Worked for flood victims at Thatta and Makli, Sindh ▪ Organized various mega festivals (job fairs, book fairs, sports festivals, debate competitions, training workshops, drama festivals) in Lahore
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Football, international affairs, traveling, surfing the internet for business research




<p>Born 1993</p>	<p>Hira Sajjad Address: H. No. 637, Block 4, Sector A2, Township, Lahore. Cell: 0334-4368743 Email: hiraskhan08@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Entrepreneurial and proactive - strong drive and keen business mind ▪ Strives for quality and applies process and discipline towards optimizing performance ▪ Good interpersonal and communication skills, leadership, high integrity ▪ Emotionally mature; calming and positive temperament; tolerant and understanding ▪ Adaptable and flexible; well-organized planner and scheduler ▪ Studied Supply Chain Performance, Supply Chain Design, Supply Chain Quality Management and Operations Management as elective courses ▪ Functional Areas: Supply Chain Management, Entrepreneurship
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore 2015 BBA (H) ILM College, Lahore Intermediate 2010 Ch. Rehmat Girls, High School, Lahore Matriculation 2008</p>
<p>Professional Experience</p>	<p>University of Management and Technology (UMT), Lahore Oct 2012 – Present Teacher Assistant <ul style="list-style-type: none"> ▪ Assist in checking quiz and assignments ▪ Assist in making grading list for students Aries Logistics, Lahore Sep – Oct 2014 Management Trainee Officer <ul style="list-style-type: none"> ▪ Worked in all operational departments University of Management and Technology (UMT), Lahore Mar – Apr 2014 Intern (CENTIN) <ul style="list-style-type: none"> ▪ Planned and organized workshops, seminars and entrepreneurial events </p>
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Evaluated the supply chain performance and design in different organizations of Pakistan. By this analysis, found that supply chain management is an integral part of the company. Most of the SCM was carried out by the top management. There must be a strategic fit to achieve the optimal outcome in a supply chain ▪ According to the supply chain design project on BORJAN, it was found that they were outsourcing all their manufacturing functions and still were more successful than many other companies as they were saving costs and optimally using all their resources ▪ Analyzed the HR department of Fuji Films. Recommended that they need much improvements to regain the market share as past ▪ Instigated Porter's Five Competitive Forces Model (threat of new entrants, threat of substitute products or services, bargaining power of customer, bargaining power of suppliers and intensity of competitive rivalry) to Aries Logistics. It was found that company has notable market share against its' rival companies TCS and Agility
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint, Access) ▪ Internet, e-mail ▪ SPSS
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Winner of LUMS Supply Chain Summit 2015 (case study) ▪ Worked voluntarily for raising fund for special children in 2012 ▪ Participated in business competitions at LUMS and IBA ▪ Appeared in Rectors Honor's List during BBA(H) ▪ Organizer of Job Fair 2014 held at University of Management and Technology, Lahore ▪ Launched a campaign to collect funds for cancer patient
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Education, religion, books, camping,

 <p>Born 1993</p>	<p>Meeran Sohail</p> <p>Address: H. No. 974/Z, Phase 3, Defence Housing Authority , Lahore Cantonment Cell: 0305-4608308 Email: meeransohail@gmail.com</p>												
<p>Personal Profile</p>	<ul style="list-style-type: none"> Methodical approach for planning and organizing Good interpersonal and communication skills - leadership, high integrity Strong planning, organizing and monitoring abilities - an efficient time-manager Self-driven and self-reliant - sets aims and targets and leads by example Works well with others, motivates and encourages Studied Entrepreneurship, Retail Marketing, Leadership Skills, International Business Development, Customer Relationship Management, Consumer Behavior , E-commerce., Cost Accounting, Business Finance and Financial Management as elective courses Functional Areas: Management, Marketing, Finance 												
<p>Education and Qualifications</p>	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>BBA (H)</td> <td>2015</td> </tr> <tr> <td>Defence Degree College for Boys</td> <td></td> </tr> <tr> <td>FSc (Pre-Engineering)</td> <td>2011</td> </tr> <tr> <td>Fazaia Intermediate College Lahore, Cantonment</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2009</td> </tr> </table>	University of Management and Technology (UMT), Lahore		BBA (H)	2015	Defence Degree College for Boys		FSc (Pre-Engineering)	2011	Fazaia Intermediate College Lahore, Cantonment		Matriculation	2009
University of Management and Technology (UMT), Lahore													
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Defence Degree College for Boys													
FSc (Pre-Engineering)	2011												
Fazaia Intermediate College Lahore, Cantonment													
Matriculation	2009												
<p>Projects</p>	<ul style="list-style-type: none"> Launched Fresh Juice & Royal Cola as a new product. Developed complete marketing plan consisting of target market selection, 4 Ps and market segmentation etc. Examined the organization structure of the company as well HRM – Analyzed and understood the employee recruitment, testing and selection process, employee training process and employee appraisal process in Coca-Cola beverages Pvt. Limited Pakistan 												
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, Power Point) Internet, E-mail SPSS 												
<p>Achievements</p>	<ul style="list-style-type: none"> Active member of Marketing and Entrepreneurship Club 2014-15 at UMT, Lahore Participated in workshops on team building & motivation, entrepreneurship and supply-chain management 												
<p>Interests</p>	<ul style="list-style-type: none"> Playing snooker, riding, internet surfing for business research, book reading 												



 <p>Born 1994</p>	<h3>Muhammad Shahbaz Ashraf</h3> <p>Address: H. No. 44-D, Khayabna Mustafa, C1, Johar Town, Lahore. Cell: 0342-6985185 Email: shahbazm86@gmail.com</p>
Personal Profile	<ul style="list-style-type: none"> Reliable and dependable in meeting objectives Solid approach to achieving tasks and objectives; determined and decisive Hard working, strong planning, organizing and monitoring abilities Motivated, enthusiastic and determined to move forward in life Good communication and interpersonal skills, an efficient time-manager Studied Quality Management in Supply Chain, Supply Chain Management, Material Management in Supply Chain, Logistics Management, International Marketing and Selling Skills as elective courses Functional Areas: Supply Chain Management, Marketing
Education and Qualification	<p>University of Management and Technology (UMT), Lahore BBA(H) 2015 Govt. College Burewala FSc (Pre-Medical) 2011 BISE Multan Matriculation 2009</p>
Professional Experience	<p>Waseem Jewelers, Liberty, Lahore Aug – Sep 2014 Intern <ul style="list-style-type: none"> Assisted in buying of raw materials from multiple product manufacturers Assisted in selling to prospective clients Assisted in identifying new business opportunities by recognizing prospects Assisted in maintaining accounts and preparing financial reports, regularly Reshma Textile, Raiwind Jun – Jul 2014 Intern (Purchase Department) <ul style="list-style-type: none"> Assisted in day-to-day activities in purchase department </p>
Projects	<ul style="list-style-type: none"> Developed a research report by using the vendor selection criteria to select the vendor and developed a complete process of incentives of Borjan (Pvt.) Limited Prepared a detailed report on the quality assurance processes and practices of Nishat Mills. Reported operational activities of factory and highlighted areas of improvement. Developed a report to improve warehouse layout, inventory management techniques, purchasing process, transportation and delivering strategies of Astro Silm in the context of logistics management Outlined complete end-to-end supply chain of Qarshi Jam-e-Sheerin. Mapped out supply chain flows and analyzed latest inventory management techniques. Gave recommendations for improvement
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS
Achievements	<ul style="list-style-type: none"> Winner of the first Supply Chain Summit 15 at LUMS Appeared in Dean's and Rector's Honors Lists during BBA(H) at UMT, Lahore Participated in 4th International Energize Pakistan Conference at Expo Centre, Lahore Worked for flood victims at, Muzaffargarh Secured 2nd position in intra university statistical chart exhibition.
Interests	<ul style="list-style-type: none"> Badminton, movies, newspapers, surfing the internet for business research

 <div>Born 1993</div>	<div>Muhammad Suban Altaf</div> <div> Address: H. No. 179-D, Punjab Co-operative Housing Society, Near Defence, Lahore Cell: 0320-4030498 Email: subhanaltaf@gmail.com </div>	
	Personal Profile	<ul style="list-style-type: none"> Extremely reliable and dependable - analytical and questioning, strives for quality Methodical approach for planning and organizing - good time-manager Self-driven and self-reliant - sets aims and targets and leads by example Positive attitude towards learning and understanding challenges Hardworking and goal-oriented, able to work under pressure Studied Business Taxation, SME and Microfinance, Money and Banking and Supply Chain Design as elective courses Functional Areas: Supply Chain Management, Finance
Education and Qualification	University of Management and Technology (UMT), Lahore BBA (H)	2015
	Punjab College, Lahore Intermediate	2011
	DPS, Lahore Matriculation	2009
Professional Experience	University of Management and Technology (UMT), Lahore Teachers Assistant	Mar – Jul 2015
	<ul style="list-style-type: none"> Assisted the resource person in evaluation, grading and monitoring the students 	
	Meezan Bank, Lahore Intern	Jul – Aug 2014
	<ul style="list-style-type: none"> Assisted by working on an accounting software T20 Assisted in preparing switch board on Excel Assisted in generating Shariah Compliance Reports 	
	Silk Bank, Ltd. Intern	Jul – Aug 2014
	<ul style="list-style-type: none"> Assisted in general banking operations Assisted in learning and training department 	
	Askari Bank, Lahore Intern	Jul – Aug 2013
	<ul style="list-style-type: none"> Assisted in account opening and selling cars through Islamic procedures 	
	Alliance Sugar Mills, Lahore Intern	Jul – Aug 2012
	<ul style="list-style-type: none"> Assisted in maintaining records and conducting internal audit 	
Projects	<ul style="list-style-type: none"> (Paid Project) Gharibwal Cement: Successfully implemented a supply chain design strategy, addressed problems, improved overall processes and provided cost efficient solutions to the company (Paid Project) Agility Pvt. Ltd: Applied 5 term business strategy based on 3PLs on the company processes. Improved processes and parts of logistics to work in effective and efficient manner (Academic Project) Lipton Tea: Applied all marketing concepts, matrices and devised a new marketing strategy for Lipton Tea 	
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, Power Point and Access) Internet, e-mail SPSS, T20, Peachtree 	
Achievements	<ul style="list-style-type: none"> Appeared in Rectors Honors List twice and Dean's Merit List thrice 2nd round qualifier in Dice-Invent (IBA Karachi) Grand finale qualifier in Mobilink - Discover_NUST 4th position in Supply Chain Summit 15_LUMS Participated as a speaker at COMSATS on Basics of Logistics and presented Economical Curve of MNCs in Pakistan along with International Management Policies 	
Interests	<ul style="list-style-type: none"> Watching sports and listening music 	



<p>Born 1993</p>	<p>Muhammad Umar Farooq Address: H. No. 691, Ravi Block, Allam Iqbal Town , Lahore Cell: 0300-7773890 Email: umarch990@gmail.com</p>										
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Good researcher - creative and methodical - probing and resourceful ▪ Facilitative project manager; develops and enables group buy-in ▪ Persistent and tenacious sales developer; comfortable with demanding targets ▪ Resilient and thorough - detached and unemotional ▪ Completer-finisher; checks and follows up - immaculate record-keeper ▪ Studied Selling Skills, CRM, International Marketing and Retail Marketing as elective courses ▪ Functional Areas: Marketing 										
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore</p> <table> <tr> <td>BBA (H)</td> <td>2015</td> </tr> <tr> <td>Gujranwala Board</td> <td></td> </tr> <tr> <td>Intermediate</td> <td>2009</td> </tr> <tr> <td>Gujranwala Board</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2006</td> </tr> </table>	BBA (H)	2015	Gujranwala Board		Intermediate	2009	Gujranwala Board		Matriculation	2006
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Gujranwala Board											
Matriculation	2006										
<p>Professional Experience</p>	<p>AGRITECH Ltd. Jul – Aug 2015 Intern (Marketing Dept.)</p> <ul style="list-style-type: none"> ▪ Assisted in recording, collection and punching in ERP (Enterprise Resource Planning) on daily basis ▪ Assisted in raising or booking orders ▪ Assisted in preparing final collection reports on daily basis ▪ Coordinated in preparing order generation (OG) record ▪ Assisted in dealing with bank guarantee issues. ▪ Assisted in entering sales in ERP (Enterprise Resource Planning) ▪ Assisted in entry of warehouse inventory in ERP ▪ Assisted in preparing lease agreements ▪ Assisted in processing of handling bills of warehouses ▪ Assisted in processing of the payments to transporters ▪ Coordinated in inventory reconciliation of warehouses 										
<p>Project</p>	<ul style="list-style-type: none"> ▪ Developed the FARP (Features, Advantages, Reputation and Proofs), objection and sale pitch for Sygenta (Nya Swera) "Tillat". Sold this product in Narowal Region and evaluated the selling power of shopkeepers and our group members 										
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, Power Point and Access) ▪ Internet, e-mail 										
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Sports, traveling, surfing the internet for business research 										



<p>Born 1992</p>	<p>Muhammad Waseem Ashraf Address: H. No. 8, Block E, Architect Housing Society, Kha yaban-e-Jinnah Road, Lahore Cell: 0324-4341134 Email: mianwaseem11@hotmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Self-confident, hard-working and result oriented ▪ Proactive to do work in challenging environment; willing to accept responsibilities ▪ Motivated, enthusiastic and determined to move forward in life ▪ Good interpersonal and communicationskills ▪ Studied Entrepreneurship, Financial Accounting, Management Information System and E-Business ▪ Functional Areas: Finance, Management
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore BBA (H) 2015 Government College of Science, Lahore FSc 2010 BISE, Lahore Matriculation 2008</p>
<p>Professional Experience</p>	<p>Attock Petrol Pump and Mart, Bhai Pheru, Lahore Aug – Sep 2014 Trainer and Audit Inspector <ul style="list-style-type: none"> ▪ Provided basic information and training about Microsoft Excel for creating and managing daily and monthly sales account's statements, profit sharing accounts, Mart sales and inventory sheets, etc. ▪ Audited Mart inventory (August 2014) <p>Club of Law and Policy Pakistan, Lahore Feb – Apr 2012 Intern <ul style="list-style-type: none"> ▪ Assisted in updating the directory of Harvard Alumni all over Pakistan </p> </p>
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Published article in "The Business" newspaper about the asset aging and efficiency of Pakistan Textile industry (June 12, 2014 Business Section) ▪ Prepared Research Report on the "practices of management styles" in various organizations and examined the Tetra Pak Limited for this purpose ▪ Examined the Inventory Management System of Calories Bakers, Lahore. Proposed a new online inventory management system that would be interconnected with all branches and warehouses ▪ Prepared a research report on "Unhygienic Condition of Government Hospitals in Lahore". Studied different aspects regarding sterilization of equipments, inspection of medicines, patients, janitors, etc. Also proposed recommendations to the management of Mayo hospital and Jinnah hospital, Lahore ▪ Conducted a Focus Group on the topic of "Practices of Management Styles" and act as a moderator in it. Also prepared a complete research report on management styles, what are the styles that are more in practice by managers and team leaders in organizations ▪ Examined the management practices and processes of Quality Assurance Department and Production Department of TETRA PAK Limited
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, E mail ▪ SPSS, Software Installation
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Participated in 3rdCoBM in 2013 held at UMT Lahore ▪ Participated in workshops on build your confidence, communication skills and Negotiation Skills
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Mathematics, business research, traveling, new technology



<p>Born 1993</p>	<p>Rabiyya Shakeel Address: E-27/11-F, St. No. 3, Ghousia Colony, Walton Road, Lahore Cantonment. Cell: 0333-4505558 Email: rabiyya.shakeel@gmail.com.pk</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Excellent interpersonal and good communication skills, leadership, high integrity ▪ Self-aware - always seeking to learn and grow ▪ Well-organized; good planner; efficient time-manager ▪ Reliable and dependable in meeting objectives – hard working ▪ Great team-worker, adaptable and flexible ▪ Studied Supply Chain Design, Supply Chain Performance, Material Management in Supply Chain and Supply Chain Quality Management as elective courses ▪ Functional Area : Supply Chain Management
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore BBA(H) 2015 Lahore College for Women University, Lahore ICom 2011 Azam Garrison (APS), Lahore Matriculation 2009</p>
<p>Professional Experience</p>	<p>University of Management and Technology (UMT), Lahore Oct 2014 – Mar 2015 Teacher Assistant <ul style="list-style-type: none"> ▪ Designed course content and compiled course packs with resource person ▪ Prepared student's performance measurement tools (quizzes, assignments, etc.) Centre for Entrepreneurship and Innovation UMT, Lahore Apr – May 2014 Intern <ul style="list-style-type: none"> ▪ Organized a workshop conducted by CENTIN in collaboration with IBA, Karachi ▪ Organized, Inspedia - Business Idea Competition </p>
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Successfully organized a family festival related to entrepreneurship ▪ Successfully completed a project of social welfare in collaboration with National Schools of Special Education and conducted an exhibition in UMT ▪ Prepared a report on Fujifilm's HR practices by analyzing the primary and secondary data; received a lot of appreciation by resource person in this regard
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Excel, Word, PowerPoint) ▪ Internet, e-mail ▪ SPSS
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Got first position in LUMS Supply Chain Summit 2015 (case study competition) ▪ Appeared in Rector's Merit Award five times during BBA(H) at UMT, Lahore ▪ Appeared in Dean's Merit Award twice during BBA(H) at UMT, Lahore
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Education, finance, reading




Born 1991	Rizwan Sarwar Khan Present Address: D-55, Khayaban-e-Mustafa, C-II, Johar Town, Lahore Permanent Address: H. No.73, Street 13, Muhalla Naye Abadi, Near Railway Station, Ghakkar Mandi Cell: 0306-6693469 E-mail: rizwan_sarwar1991@hotmail.com	
Personal Profile	<ul style="list-style-type: none"> Self-aware - always seeking to learn and grow Detailed and precise; fastidious and thorough Decisive and results-driven; creative problem-solver Good starter - enthusiastic in finding openings and opportunities Well-organized; good planner and time-manager Studied Corporate Finance, Small Medium Enterprises, Financial Management, Business Finance, Financial Statement Analysis, Business Strategy, Organizational Behavior and Introduction to Business as major courses Functional Areas: Management, Finance 	
Education and Qualification	University of Management and Technology (UMT), Lahore BBA (H) 2015 Pakistan International School, Al-Riyadh, Saudi Arabia FSc (Pre – Medical) 2010 Pakistan International School, Al-Riyadh, Saudi Arabia Matriculation 2008	
Professional Experience	Thal Industries Corporation Ltd. Intern <ul style="list-style-type: none"> Assisted in procurement and supplier selection process 	
Projects	<ul style="list-style-type: none"> Developed business plan for an innovative idea for interchangeable sole of shoes Conducted research and survey on Consumer Purchasing Behavior in Local Market of Lahore Prepared research report on 'Effects of Conflicts on Work Place Behavior' Published article on asset aging and efficiency in "The Business" news Financial statement analysis of Pakistani textile industry as a project Developed entrepreneurial business idea for fruits that can be executed internationally 	
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, Email SPSS 	
Achievements	<ul style="list-style-type: none"> Position holder throughout the academic period Participated in workshops on build your confidence, communication skills and negotiation skills Participated in sports competition as a captain at school and college level 	
Interests	<ul style="list-style-type: none"> Football, watching movies, social networking, reading books and novels 	



Born 1992	Sadiqa Irum Address: H. No. 59, A-1, PIA Housing Society, Lahore Cell: 0324-4453720 Email: sadiqa.irus@gmail.com
Personal Profile	<ul style="list-style-type: none"> Reliable and dependable in meeting objectives Hard working, strong planning, organizing and monitoring abilities Motivated, enthusiastic and determined to move forward in life Good communication and interpersonal skills, an efficient time manager Entrepreneurial and proactive - strong drive and keen business mind Studied Strategic Management, International Business, Managing Alliance and Partnership, Recruitment and Selection, Training and Development, and Managing Knowledge and Development in an Organization as elective courses Functional Areas: Customer Services, Human Resource Management
Education and Qualification	University of Management and Technology (UMT), Lahore BBA (H) 2015 Punjab College of Science, Lahore FSc (Pre-Medical) 2011 BISE, Faisalabad Matriculation 2009
Professional Experience	University of Management and Technology, Lahore Jan 2014 – Jun 2015 Teacher Assistant <ul style="list-style-type: none"> Assisted the resource person in developing and assessing quizzes, assignments Assisted the resource person in developing mark sheets CENTIN, UMT, Lahore Oct – Dec 2014 Intern <ul style="list-style-type: none"> Coordinated in developing marketing plans and reports for senior management Volunteered in launching and organizing different workshops for startup ideas Assisted in preparing CENTIN's magazine, searching for entrepreneurs and interviewed them
Projects	<ul style="list-style-type: none"> Developed a business plan regarding the launch of customized boutique in Norway by keeping all the aspects of culture, infrastructure, political, economic and environmental conditions with a proper estimation of expenses and revenues Prepared a research report on Coca Cola through strategic management tools. Studied aspects such as strategy selection, external and internal factors influencing the effectiveness through EFE, IFE, IE, QSPM, SWOT and TOWS matrix Analyzed the systems of World Bank through different research papers to make suggestions for system flexibility
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail Prezi Corel Draw SPSS
Achievements	<ul style="list-style-type: none"> Volunteer, CENTIN's program of INSPEDIA 2014, UMT, Lahore Volunteer, Pakistan Entrepreneurial Leadership Program 2014, UMT, Lahore
Interests	<ul style="list-style-type: none"> Reading books, traveling, surfing the internet for business research

 <p>Born 1992</p>	<p>Salman Rasheed</p> <p>Present Address: H. No. 13/13 Warsi House, 7th Steet Bismillah Line, Cavalary Ground, Walton Road, Lahore.</p> <p>Permanent Address: Defence View Phase 1, House No. A2, Near Express Way, Karachi.</p> <p>Cell: 0324-8430812</p> <p>Email: angel.asif@yahoo.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Self-aware - always seeking to learn and grow ▪ Seeks new responsibilities irrespective of reward and recognition ▪ Emotionally mature and confident - a calming influence ▪ Detailed and precise; fastidious and thorough ▪ Decisive and results-driven; creative problem-solver ▪ Studied Strategic Brand Management, Strategic Distribution Networks, Consumer Behavior as elective courses ▪ Functional Areas: Supply Chain Management, Marketing
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore , 2015 BBA(H)</p> <p>Punjab College of Commerce, Lahore 2012 ICom</p> <p>Defence View School, Karachi 2007 Matriculation</p>
<p>Professional Experience</p>	<p>Ghosiya Steel, Karachi Aug – Oct 2014 Sales Executive</p> <ul style="list-style-type: none"> ▪ Improved direct marketing; hence, increasing customer base ▪ Recorded transaction posting hence, ensuring timely update of record ▪ Maintained record of orders from customers to analyze the profile of customer
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Arranged fashion show in Pearl Continental sponsored by Boost Energy Drink, Limelight and Brother Embroidery ▪ Introduced new technology and production methods in Ghosiya Steel ▪ Prepared customer database and inventory management of warehouse of a national company and focused on integration with supplier, customers and various departments within
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Member of university cricket team
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Reading, computer, swimming, music




 <p>Born 1991</p>	<p>Sumran Amjad Address: 7-K-7 Begum Road St. No. 2, H. No. 4, Lytton Road Mozang, Lahore Cell: 0322-4705997 Email: sumranamjad20@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> Seeks and finds solutions to challenges - exceptionally positive attitude Good team-worker - adaptable and flexible Seeks new responsibilities Determined and decisive; uses initiative to meet and resolve challenges Strives for quality and applies process and discipline towards optimizing performance Studied Retail Marketing and Customer Relationship Management as elective courses Functional Area: Marketing
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore BBA(H) 2015 Superior Group of Colleges ICom 2011 BISE. Lahore Matriculation 2009</p>
<p>Professional Experience</p>	<p>NOOR LPG Company 2014 Intern <ul style="list-style-type: none"> Provided assistance in performing activities related to Accounts and Marketing Departments </p>
<p>Projects</p>	<ul style="list-style-type: none"> Developed report on Marketing Department of USAID Lahore. Visited water filtering plant and attended workshop of 48 hours about its working; made presentation of the visit Analyzed the ERP system of marketing a product
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail SPSS
<p>Achievements</p>	<ul style="list-style-type: none"> Participated in Ideal Youth Seminar and received certificate
<p>Interests</p>	<ul style="list-style-type: none"> Playing basketball, reading books



<p>Born 1987</p>	<p>Umar Tariq Hashmi Address: H. No. 54/B-1, Johar Town, Lahore Cell: 0322-8006799 Email: umar.tariq.hashmi@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Ability to perform well in deadlines ▪ Competent enough for multi-tasking ▪ Strong decision-making ability ▪ Ability to perform actively in team ▪ Good interpersonal and communication skills ▪ Studied International Business, Managing Human Capital, Managing Knowledge in Organization, Managing Development in Organization, Business Strategy, International Marketing, International Business, Managing Alliances and Partnerships as elective courses ▪ Functional Area: Management
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore BBA (H) 2015 Government College Township, Lahore ICS 2007 The Educators, Lahore Matriculation 2005</p>
<p>Professional Experience</p>	<p>Invent Solutions Apr – May 2015 Intern <ul style="list-style-type: none"> ▪ Assisted in accomplishing day to day tasks of the office ▪ Provided assistance in performing activities related to HR Department </p>
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Developed a global business plan report on Malaysian Tourism. Launched a tourism company hypothetically named as Predestination Tourism. Conducted situational and location analysis along with external and internal environments ▪ Prepared a research paper on learning organizations. Applied learning organization concept on Intagleo System (Software House). Interviewed the CEO and conducted a survey, concluded on whether it is a learning organization or not ▪ Prepared a report after surveying different research papers on World Bank. Proposed solutions to the difficulties faced by World Bank on changing its name to Knowledge Bank. Different questions were answered and submitted to the resource person for onward submission to World Bank
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, email ▪ Prezi ▪ SPSS
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Received letter of appreciation on outstanding performance during BBA (H) ▪ Appeared in Dean's Merit list during BBA (H) at UMT, Lahore ▪ Participated in a Seminar DICEINVENT: Managing Entrepreneurship
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Reading books, social networking, internet browsing for business research



 Born 1993	Usman Akram Address: 381 Block E, First Floor, Johar Town, Lahore . Cell: 0333-4301417 E-mail: usman_akram1993@hotmail.com
Personal Profile	<ul style="list-style-type: none"> ▪ Entrepreneurial and proactive - strong drive and keen business mind ▪ High integrity and honesty; ethically and socially aware ▪ Emotionally mature - calming and positive temperament ▪ Well-organized planner and scheduler ▪ Reliable and dependable - high personal standards and attention to detail ▪ Studied Supply Chain Design, Supply Chain Performance, Material Management in Supply Chain, Supply Chain Quality Management, Corporate Finance, SME, Micro and Agricultural Finance as elective courses ▪ Functional Areas: Supply Chain Management, Finance
Education and Qualification	University of Management and Technology (UMT), Lahore BBA(H) 2015 BISE, Lahore ICom 2011 Skans School of Accountancy CAT (T Series Papers) 2010 Punjab School, Lahore Matriculation 2009
Professional Experience	Borjan (Pvt.) Ltd., Lahore Jul – Oct 2014 Assistant Consultant <ul style="list-style-type: none"> ▪ Analyzed processes of central warehouse and replenishment department ▪ Proposed latest processes to enhance efficiency and effectiveness ▪ Performed internal audit Global BPO Solutions Call Center, Lahore Dec 2009 – Feb 2010 Sales Person <ul style="list-style-type: none"> ▪ Conducted a telesales campaign of duct cleaning services for Canadian customers
Projects	<ul style="list-style-type: none"> ▪ Analyzed the financial statements of Nishat Chunian using different tools such as ratio analysis, horizontal analysis and vertical analysis ▪ Successfully organized a mega event (Family Festival) in K 21 Club, Model Town, Lahore related to entrepreneurship project ▪ Conducted a research on Fujifilm's HR practices by analyzing the primary and secondary data
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint, Outlook, Access) ▪ Microsoft Visio and Dynamics, Adobe Photoshop ▪ Internet, e-mail, software installation
Achievements	<ul style="list-style-type: none"> ▪ Got 1st prize in LUMS Supply Chain Summit 2015 – Case Study Competition ▪ Participated in documentary competition titled as Economentary in UMT, and also got 2nd position for presenting documentary on corruption ▪ Organizer and participant in idea competition "Inspedia" held at UMT, Lahore
Interests	<ul style="list-style-type: none"> ▪ Sports, computer technology, finance, surfing the internet for academic research



<p>Born 1990</p>	<p>Muhammad Usman Khalid Present Address: H. No. 277 Block-C, PIA Society, Lahore Permanent Address: Mohallah Faizabad, Near Dara Gullab Shah, Gujrat Cell: 0300-6238441 Email: usmankhalid442@hotmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> Great team-worker and task oriented - adaptable and flexible Strives for quality and applies process and discipline towards optimizing performance Seeks and finds good outcomes to challenges Self-aware always seeking to learn and grow Studied BBMS, Entrepreneurship, IT for Entrepreneur and Web Marketing as elective courses Functional Areas: Information Systems
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore 2015 BBIS Punjab College, Gujrat FSc (Pre- Engineering) 2010 Grammar High School, Gujrat Matriculation 2008</p>
<p>Professional Experience</p>	<p>S.S Foot Marks(Pvt.)Ltd Intern <ul style="list-style-type: none"> Assisted in developing a new business plan </p>
<p>Projects</p>	<ul style="list-style-type: none"> Prepared a feasibility report of plastic molding for SMEDA using MS Excel Prepared a database of telecommunication company Ufone using MS Access Worked on a new venture Entrepreneur Idea and came up with Rego Tab Prepared the project on recruitment and selection process of Nestle Developed a research report on dynamics of management for UBL Bank Developed a blog of Abacus Consulting Solutions and optimize it by SEO Developed and presented online store and applied analytics to it Developed neural networks for decision support
<p>Skills</p>	<p>IT</p> <ul style="list-style-type: none"> Data Modeling (Database Management System) Hands-on experience on Microsoft Dynamics Axapta (how accounts receivable, accounts payable works) Web Development (HTML, CSS, JavaScript) <p>Business</p> <ul style="list-style-type: none"> Completely understand the concepts of Accounting, B.S, I.S, T.B, Ledger Familiar with the concepts of business strategy, vision, mission, strategy knows the concepts of business research and intelligence specially quantitative research
<p>Achievements</p>	<ul style="list-style-type: none"> Microsoft Student Certified Professional in Axapta Member of 2nd and 3rd International Conference on Business Management Participant of Inspedia DICE-EVENT Worked as volunteer in various events at UMT like the Talent Hunt and Global Lounge Worked as an assistant manager at IS Club in UMT
<p>Interests</p>	<ul style="list-style-type: none"> Traveling, socializing with friends, current affairs, new technology




	Muhammad Sammad Address: H. No 82-C, Phase 1, DHA, Lahore Cell: 0322-2055500 Email: samads911@gmail.com												
Personal Profile	<ul style="list-style-type: none"> ▪ Seek and find solutions to the challenges ▪ Good team-worker - adaptable and flexible ▪ Seek new responsibilities and using initiatives; self-sufficient ▪ Resilient and thorough ▪ Immaculate record-keeper ▪ Studied IT for Entrepreneur, Web Marketing and Analytics, Business Research and Intelligence as elective courses ▪ Functional Area: Information Technology 												
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td><td>2015</td></tr> <tr> <td>BBIS</td><td></td></tr> <tr> <td>Private Candidate</td><td></td></tr> <tr> <td>A-Level</td><td>2009</td></tr> <tr> <td>Brunei Darussalam</td><td></td></tr> <tr> <td>O-Level</td><td>2006</td></tr> </table>	University of Management and Technology (UMT), Lahore	2015	BBIS		Private Candidate		A-Level	2009	Brunei Darussalam		O-Level	2006
University of Management and Technology (UMT), Lahore	2015												
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Professional Experience	<table> <tr> <td>Azad Consultants, Lahore</td><td>2014</td></tr> <tr> <td>Intern</td><td></td></tr> <tr> <td> <ul style="list-style-type: none"> ▪ Assisted in generating daily reports ▪ Coordinated in organizing client meetings ▪ Assisted in daily working on company software </td><td></td></tr> </table>	Azad Consultants, Lahore	2014	Intern		<ul style="list-style-type: none"> ▪ Assisted in generating daily reports ▪ Coordinated in organizing client meetings ▪ Assisted in daily working on company software 							
Azad Consultants, Lahore	2014												
Intern													
<ul style="list-style-type: none"> ▪ Assisted in generating daily reports ▪ Coordinated in organizing client meetings ▪ Assisted in daily working on company software 													
Projects	<ul style="list-style-type: none"> ▪ Analyzed gym uses in Lahore. Identified the pros and cons of gym business in Lahore and the affect of gyms on youth ▪ Developed database for universities. The main purpose was to integrate and organize the departments in the institute ▪ Developed parking application for the offices and institutions. The application could alarm and give information about free parking 												
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ SPSS 												
Achievements	<ul style="list-style-type: none"> ▪ Certified in Microsoft Dynamics ▪ Achieved highest CGPA in BBIS ▪ Participated in seminar on Enterprise Resource Planning ▪ Participated in Communication Development workshops 												
Interests	<ul style="list-style-type: none"> ▪ Playing football, joining gym, reading articles on science and technology 												




	Arslan Arif Uppal Address: Tariq Medical Store , Near City Police Station, Narowal Cell: 0336-7760800 Email: arslanarif17@gmail.com	
Personal Profile	<ul style="list-style-type: none"> ▪ Team-player - loyal and determined ▪ Good communication and interpersonal skills - leadership, high integrity ▪ Extremely reliable and dependable - analytical and strives for quality ▪ Strong analytical skills and well organized ▪ Self-aware - always seeking to learn and grow ▪ Functional Area: Finance 	
Education and Qualification	University of Management and Technology (UMT), Lahore Bachelors in Economics and Finance (BSEF) 2015 Government Islamic Degree Collage, Narowal FSc (Pre-Engineering) 2011 C.M.S High School, Narowal Matriculation 2009	
Professional Experience	Bank Alfalah , Lahore Jun – Jul 2014 Intern <ul style="list-style-type: none"> ▪ Assisted in account opening ▪ Assisted in remittance 	
Projects	<ul style="list-style-type: none"> ▪ Performed final project on evaluating the impact of logistics sector development on economic growth of Pakistan. Analyzed both long and short term effects of the project. Investment of the project was also monitored ▪ Wrote term paper on Pharmaceutical companies of Pakistan. Waste management of this sector was analyzed and also developed a documentary on it ▪ Wrote term paper on Islamic Banking and Finance. Also developed a documentary on the role of banks 	
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ E-View Software 	
Achievements	<ul style="list-style-type: none"> ▪ Participated in ICoBM 2013- at UMT, Lahore ▪ Participated in Seminar on Islamic Public Finance ▪ Participated in Seminar on Islamic Economic and Finance ▪ Participated in a Workshop at Lahore Stock Exchange ▪ General Manager Economics Club, UMT, Lahore 	
Interests	<ul style="list-style-type: none"> ▪ Photography, surfing internet for business research, watching movies, playing sports 	

PROFILES
Commerce
Graduates
2015


 <p>Born1992</p>	<p>Agha Muhammad Danish</p> <p>Address: H. No. 1, St. No.1, Agha Street, New Shalimar Road, Multan Road, Lahore.</p> <p>Cell: 0321-7778565</p> <p>Email: danishk930@yahoo.com</p>																
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Self-aware - always seeking to learn and grow ▪ Seeks and finds solutions to challenges - exceptionally positive attitude ▪ Great team-worker - adaptable and flexible ▪ High integrity, diligent and conscientious - reliable and dependable ▪ Emotionally mature; calming and positive temperament; tolerant and understanding ▪ Studied Internal Audit and Risk Management, Consolidation Financial Position, Cost Accounting for Specific Sector and Advance Corporate Reporting as elective courses ▪ Functional Areas: Accounts, Finance 																
<p>Education and Qualification</p>	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MCom</td> <td>2015</td> </tr> <tr> <td>Punjab College, Lahore</td> <td></td> </tr> <tr> <td>BCom</td> <td>2012</td> </tr> <tr> <td>Central College, Lahore</td> <td></td> </tr> <tr> <td>ICom</td> <td>2009</td> </tr> <tr> <td>Govt. Central Model School, Lahore</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2007</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	Punjab College, Lahore		BCom	2012	Central College, Lahore		ICom	2009	Govt. Central Model School, Lahore		Matriculation	2007
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Govt. Central Model School, Lahore																	
Matriculation	2007																
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Conducted detailed fundamental and technical analysis of Gul Ahmed using different tools such as ratio analysis, trends analysis, moving averages, support and resistance. The financial position of company was good from investor's point of view ▪ Prepared a research report on Gul Ahmed customer behavior and difficulties of customer. The variables were price, income , etc. ▪ Developed a research report on balance scorecard of Burj Bank Ltd., Prepared questionnaires from research and development point of view , customer perspective and internal management perspective. The result showed the annual turnover, return on investment and return on assets of the bank ▪ Analyzed the marketing and retail plan of MCB Bank Ltd. Conducted SWOT, competitors and PEST analysis. Reported about the goals and objectives of MCB Bank from the perspective of banking short term and long term plans. Discussed product life cycle, competitor analysis positioning and pricing strategy ▪ Developed a research report on dynamics of management for MCB. Interviewed manager and collected views regarding planning, organizing, directing and controlling of the organization 																
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Peach tree ▪ Internet, e-mail 																
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Worked voluntarily in organizing a blood donation campaign ▪ Winner of tug of war in Punjab College, Lahore ▪ Participated in more than four workshops organized by Lahore Stock Exchange 																
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Traveling, event planning, photography, computer technology 																




<p>Born 1991</p>	<p>Ali Asad Present Address: 53 Q, Model Town , Lahore. Permanent Address: Waan Ramzan Fatyana, P.O. Box Garh Fathe Shah, Tehsil Tandlianwala, District Faisalabad. Cell: 0346-7746329 Email: asada437@yahoo.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> Well-organized; good planner and efficient time-manager Energetic and positive outlook which often inspires others Seeks new responsibilities and uses initiative; self-sufficient Great team-worker - adaptable and flexible High integrity and honesty; ethically and socially aware Studied Advance Financial Accounting, Financial Management, Cost Accounting, Advance Performance Management and Advance Corporate Reporting as elective courses Functional Area: Accounts
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore MCom 2015 Punjab College of Commerce, Lahore BCom 2012 Govt. Post Graduate College, Sahiwal ICS 2010 Sahiwal Public School, Sahiwal Matriculation 2008</p>
<p>Projects</p>	<ul style="list-style-type: none"> Conducted financial statement analysis of two brands of Pakistan Tobacco Company, namely Gold Leaf and Morven Gold. Determined the financial ratios of both brands like leverage ratios, liquidity ratios, turnover ratios and evaluated which brand was performing better and why Instigated Porter's Five Competitive Forces Model (threat of new entrants, threat of substitute products or services, bargaining power of customer, bargaining power of suppliers and intensity of competitive rivalry) to Green Car (electric cars) Developed a research report on balance scorecard of Central Group of Colleges. Prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The results showed the annual turnover, return on investment and return on assets of the college Conducted complete analysis of McDonald's from marketing perspective PEST and SWOT analysis of UMT Lahore by looking at the factors which externally effect it and studied opportunities and threats related to university
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail
<p>Achievements</p>	<ul style="list-style-type: none"> Won award in speech competition at school level Won award in school sports
<p>Interests</p>	<ul style="list-style-type: none"> Driving, traveling, agriculture, healthcare


 <p>Born 1993</p>	<p>Ali Zeshan Present Address: H. No. 12, St. No. 50, Captain Jamal Road, Sandha Kalan, Lahore Permanent Address: H. No. 246, Bukhari Street, Khayaban-E-Sadiq, Phase III, Sargodha Cell : 0304-1666642 Email: s.alizeshan@yahoo.com</p>																
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Entrepreneurial and proactive - strong drive and keen business mind ▪ Identifies and develops opportunities; innovates and makes things happen ▪ Good strategic appreciation and vision; able to build and implement sophisticated plans ▪ Determined and decisive; uses initiative to meet and resolve challenges ▪ Strives for quality and applies process and discipline towards optimizing performance ▪ Studied Business Analysis, Capital Budgeting, Advance Financial Management and Investment Portfolio as elective courses ▪ Functional Area: Finance 																
<p>Education and Qualification</p>	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MCom</td> <td>2015</td> </tr> <tr> <td>University of Punjab, Lahore</td> <td></td> </tr> <tr> <td>BCom</td> <td>2013</td> </tr> <tr> <td>BISE, Sargodha</td> <td></td> </tr> <tr> <td>ICom</td> <td>2010</td> </tr> <tr> <td>BISE, Sargodha</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2008</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	University of Punjab, Lahore		BCom	2013	BISE, Sargodha		ICom	2010	BISE, Sargodha		Matriculation	2008
University of Management and Technology (UMT), Lahore																	
MCom	2015																
University of Punjab, Lahore																	
BCom	2013																
BISE, Sargodha																	
ICom	2010																
BISE, Sargodha																	
Matriculation	2008																
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Prepared a research report on product positioning. A buyer was supposed to think of a product and evaluate how it is different from its competitors? Why should buyer choose to buy it? ▪ Prepared a report of decision making in Apple-iphone. What options are to be considered by Apple Inc. at the time of starting new project or investment? Prepared the feasibility report of a new project and determined the pestle analysis and SWOT analysis of new project. ▪ Prepared a report of lease vs purchase agreement in MCB Bank. Also determined which option was better in lease vs purchase agreement ▪ Prepared a report on Prime Minister Program for Youth Development ▪ Mr Ali is an IT-specialist of Alfalah Bank , received the order to purchase 23 new laptops to replace outdated ones. Described what options are to be considered at the time of buying new laptops. Also prepared a feasibility report of buying 23 new laptops ▪ Prepared a report of SWOT analysis in Nestle Co. Described the Ansoff matrix and porters five forces of nestle Co. 																
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ Web-designing 																
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Appeared in Dean's Merit list during MCom ▪ Vice President of Event Management Society in Superior College of Commerce 																
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Event planning, web designing 																




 Born 1994	<h3>Amna Tareen</h3> <p>Address: 232-A1, Punjab Government Employee's Cooperative Housing Society , Near Wapda Town , Lahore Cell: 0336-7156807 Email: amnatareen232@gmail.com</p>
Personal Profile	<ul style="list-style-type: none"> ▪ Task-oriented - commercially experienced and aware ▪ Resilient and thorough - detached and unemotional ▪ Solid approach to achieving tasks and objectives; determined and decisive ▪ Strong planning, organizing and monitoring abilities - an efficient time-manager ▪ Well-organized and good planner ▪ Studied Advance Corporate Reporting , Internal Audit , Consolidated Financial Statement and Cost Accounting as elective courses ▪ Functional Area: Accounts
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MCom 2015 Punjab University, Lahore BCom 2013 Gulberg College, Lahore FA 2011 KIPS School, Lahore Matriculation 2009</p>
Projects	<ul style="list-style-type: none"> ▪ Conducted a complete financial analysis of "Lucky Cement" by analyzing its annual report for the year 2011 and 2012. Used income statement, balance sheet, cash flow statement, statement of change in equity and different ratio analysis to reflect the financial health of the company. The analysis revealed that company was in good financial position ▪ Conducted financial analysis of Crescent Steel Mill as well as Ghani Glass Mills. Took last 5 years annual reports of these companies to analyze the company position through ratio analysis, leverage ROE and ROA ▪ Conducted financial ratio analysis, profitability ratio analysis and market ratio analysis of ICI and Fauji Fertilizers. The analysis helped to evaluate the performance of the company ▪ Prepared the financial statement reports of Pakistan State Oil and Pakistan Petroleum Limited. Compared them by covering the liquidity ratio, solvency ratio, financial ratio, operating performance ratio, market measure ratio and financial leverage. Also prepared the balance sheet and compared it with the industry ▪ Interviewed McDonald's customers using questionnaire to find out customers' concern about the hygiene, ingredients, price and quantity while they purchase fast food products ▪ Prepared a research report on brand image and customer perception for KFC Highlighted the gaps and devised a new marketing strategy to capture existing and new customers
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail
Achievements	<ul style="list-style-type: none"> ▪ Worked as an organizer in organizing Alumni Dinner in 2014 at UMT Lahore ▪ Organized orientation as a volunteer in 2014 at UMT Lahore
Interests	<ul style="list-style-type: none"> ▪ Cooking, writing, research, investment


 <p>Born 1991</p>	<p>Amna Wasim</p> <p>Address: 233, J2 Wapda, Lahore.</p> <p>Cell: 0324-4362445</p> <p>Email: amna.wasim58@yahoo.com</p>																
<p>Personal Profile</p>	<ul style="list-style-type: none"> Self-aware - always seeking to learn and grow Reliable and dependable in meeting objectives – hard working Good starter - enthusiastic in finding openings and opportunities Emotionally mature; calming and positive temperament; tolerant and understanding Well-organized; good planner and efficient time-manager Completer-finisher; checks and follows up - immaculate record-keeper Studied Consolidation, Corporate Reporting, Internal Audit and Cost Accounting as elective courses <p>Functional Area: Accounts</p>																
<p>Education and Qualification</p>	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MCom</td> <td>2015</td> </tr> <tr> <td>Al Syed College, Lahore</td> <td></td> </tr> <tr> <td>BCom</td> <td>2013</td> </tr> <tr> <td>Himayat-e-Islam College, Lahore</td> <td></td> </tr> <tr> <td>ICom</td> <td>2011</td> </tr> <tr> <td>WAPDA Girls High School, Lahore</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2009</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	Al Syed College, Lahore		BCom	2013	Himayat-e-Islam College, Lahore		ICom	2011	WAPDA Girls High School, Lahore		Matriculation	2009
University of Management and Technology (UMT), Lahore																	
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ICom	2011																
WAPDA Girls High School, Lahore																	
Matriculation	2009																
<p>Projects</p>	<ul style="list-style-type: none"> Developed a research report on the financial statement analysis of Wyeth Company and Siddique Son's Tin plate Company and conducted ratio analysis on the past two year data. It was concluded that Wyeth Company was found financially more stable than Siddique Sons Company Prepared a research report on brand image and customer perception of Coca Cola. Highlighted gaps and devised a new marketing strategy to capture existing and new customers Developed a report on balance scorecard of e-works; prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The results showed the annual turnover, return on investment and return on assets of e-works Developed a research report on dynamics of management for Nestle Milk Pak. Interviewed manager and collected views regarding planning, organizing, directing and controlling of the organization Developed a research report on the financial statement analysis of Nishat Textile and Crescent Textile. Conducted ratio analysis on the past two-year data and Nishat Textile was found financially to be more stable than Crescent Textile 																
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail 																
<p>Achievements</p>	<ul style="list-style-type: none"> Participated in sports at school level 																
<p>Interests</p>	<ul style="list-style-type: none"> Home decorating, cooking, research, education 																




 Born 1993	<h3>Aniqah Mahoor</h3> <p>Address: H. No 102, Block B, St. No 6, NFC Housing Society, Lahore. Cell: 0341-4022441, 0300-4202652 Email: aniqah.mahoor@gmail.com</p>
Personal Profile	<ul style="list-style-type: none"> ▪ Determined and decisive; uses initiative to develop effective solutions to problems ▪ Good interpersonal skills - works well with others, motivates and encourages ▪ Seeks and finds solutions to challenges - exceptionally positive attitude ▪ Strives for quality and applies process and discipline towards optimizing performance ▪ Strong planning, organizing and monitoring abilities - an efficient time-manager ▪ Studied Internal Audit, Consolidated Financial Statements, Cost Accounting, and Advance Corporate Reporting as elective courses ▪ Functional Area: Accounts
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MCom 2015 Punjab University, Lahore BCom 2013 Govt Degree College for Women, Wapda Town, Lahore FSc (Pre Medical) 2011 The Educators School, Lahore Matriculation 2009</p>
Projects	<ul style="list-style-type: none"> ▪ Conducted financial analysis of Crescent Steel Mill and GHANI Glass Mill. Studied their last five year annual reports to analyze the company position through ratio analysis, leverage ROE and ROA ▪ Conducted a complete financial analysis of Crescent Steel Mill by analyzing its annual report for the years 2011 and 2012. Used income statement, balance sheet, cash flow statement, statement of change in equity and different ratio analysis to show the financial health of the company. The analysis revealed that company was in good financial position ▪ Analyzed financial statements of Gul Ahmed and Nishat using different tools such as ratio analysis, horizontal analysis, and vertical analysis. The financial position of Nishat was found good as compared to DH fertilizer ▪ Interviewed McDonald's customers using questionnaire to find out customers' concern about the hygiene, ingredients, price and quantity while they purchase fast food products ▪ Prepared a research report on brand image and customer perception for KFC Highlighted the gaps and devised a new marketing strategy to capture existing and new customers ▪ Prepared a market research report of KFC. Analyzed its segmenting, targeting positioning and pricing strategies, and compared it with different competitors. Developed questionnaires and analyzed results through questionnaires
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail
Achievements	<ul style="list-style-type: none"> ▪ Participated in debates competition at college level ▪ Won Best Personality Award in The Educators School, Lahore ▪ Participated in debate competition in The Educators School
Interests	<ul style="list-style-type: none"> ▪ Cooking, home decorating, research, investment, gardening

 <p>Born1992</p>	<p>Anza Aslam</p> <p>Address: H. No. 472, Block 5, Sector A2, Township, Lahore.</p> <p>Cell: 0308-5972370</p> <p>Email: anzaaslam22@gamil.com</p>																
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Good interpersonal skills - works well with others, motivates and encourages ▪ Self-aware - always seeking to learn and grow ▪ Team - player - loyal and determined ▪ High integrity, diligent and conscientious - reliable and dependable ▪ Emotionally mature; calming and positive temperament; tolerant and understanding ▪ Studied Credit Management, Financial Risk Management, Financial Modeling and Commercial Banking as elective courses ▪ Functional Areas: Finance, Accounts 																
<p>Education and Qualification</p>	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MCom</td> <td>2015</td> </tr> <tr> <td>Govt College Township, Lahore</td> <td></td> </tr> <tr> <td>BCom</td> <td>2013</td> </tr> <tr> <td>Govt College Township, Lahore</td> <td></td> </tr> <tr> <td>ICom</td> <td>2009</td> </tr> <tr> <td>New Generation Grammar School, Lahore</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2007</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	Govt College Township, Lahore		BCom	2013	Govt College Township, Lahore		ICom	2009	New Generation Grammar School, Lahore		Matriculation	2007
University of Management and Technology (UMT), Lahore																	
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New Generation Grammar School, Lahore																	
Matriculation	2007																
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Conducted a detailed analysis on telecom sector from investor’s point of view. Prepared portfolios of different companies. Developed their CAPM, mean, median mode, standard deviation, variances, and histogram to understand the market trend. The analysis helped in making decision about investments ▪ Prepared a video presentation regarding problem of customers in banks. The problems identified were long queue, presence of irrelevant staff at the customer services counter and inappropriate working of ATM machines. Discussed these problem with bank managers and proposed solution ▪ Developed a research report on dynamics of management for pharmaceutical companies. Interviewed manager and collected views regarding planning, organizing, directing and controlling of the organization ▪ Conducted financial statement analysis of Rafhan company, applied different financial tools (liquidity ratio, debt to equity ratio and working capital ratio) ▪ Developed a research report on balance scorecard of Road Prince Motorcycle. Prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The result showed the annual turnover, return on investment and return on assets of the company ▪ Developed a research report on development point of view of National Financial Commission ▪ Developed a research report of Coca Cola company on market strategies 																
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail 																
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Member of dramatics club at school 																
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Cooking, photography , interior designing, painting, current affairs 																




 Born 1990	<h3>Arshad Ali</h3> <p>Present Address: H. No. 6, Shoab Street, Jeven Hanna, Nearby Shakeel Milk Shop, New Garden Town, Lahore .</p> <p>Permanent Address: Herdo Muhammad Kasur, Punjab.</p> <p>Cell: 0341-6611577</p> <p>Email: arshadali534@yahoo.com</p>
Personal Profile	<ul style="list-style-type: none"> ▪ Good interpersonal and communication skills, high integrity ▪ Self-aware - always seeking to learn and grow ▪ Emotionally mature and confident - a calming influence ▪ Reliable and dependable in meeting objectives – hard working ▪ Strong planning, organizing and monitoring abilities - an efficient time-manager ▪ Studied Consolidated Financial Statements, Financial Modeling, Financial Derivatives and Financial Statements Analysis as elective courses ▪ Functional Areas: Accounts, Finance
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MCom 2015 Punjab College of Commerce, Lahore BCom 2012 Govt. Institute College of Commerce, Pattoki DCom 2010 Punjab Secondary School Herdo Muhammad Kasur Matriculation 2008</p>
Professional Experience	<p>AL Baraka Bank Pakistan Limited, Lahore Sep – Oct 2014 Intern</p> <ul style="list-style-type: none"> ▪ Assisted in account opening and customer services department ▪ Assisted in issuing demand drafts, pay order and cheque books to clients ▪ Assisted in official correspondence through e-mail ▪ Assisted in evaluating foreign currencies in PAK Rupee
Projects	<ul style="list-style-type: none"> ▪ Conducted financial analysis of Atlas Honda (Pvt.) Limited. Determined the liquidity and profitability of Atlas Honda w.r. t. industry. It was concluded that Atlas Honda was managing its assets well ▪ Prepared the financial statement reports of Gul Ahmed Textile Mills Limited. Compared them by covering the liquidity ratio, solvency ratio financial ratio, operating performance ratio, market measure ratio and financial leverage. Also prepared balance sheet and compared it with industry ▪ Analyzed financial statements of Gul Ahmad Textile Mills Limited and applied financial statement analysis techniques to analyze financial ratio, leverage, common size analysis, credit analysis, financial strengths, and recurring income ▪ Measured the business performance of Foot Lib (Pvt.) Ltd., using balance scorecard. The focus was on internal business perspective, customer perspective, financial perspective and innovative perspective
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ MS Access ▪ Internet, e-mail
Interests	<ul style="list-style-type: none"> ▪ Badminton, traveling, advanced research browsing, event planning

 <p>Born1994</p>	<p>Arslan Baig</p> <p>Present Address: H. No. 41, Sufi Street, Main Bazar Jani Pura, Lahore.</p> <p>Permanent Address: H. No.35, St. No.2, Shadman Colony, Sargodha.</p> <p>Cell: 0306-4268597</p> <p>Email: baig.arslan93@gmail.com</p>																
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Good interpersonal and communication skills, leadership, high integrity ▪ Good strategic appreciation and vision; able to build and implement sophisticated plans ▪ Emotionallymature; calming and positive temperament; tolerant and understanding ▪ Great team worker, adaptable and flexible ▪ Methodical approach to planning and organizing, efficienttime-manager ▪ Studied Advance Financial Modeling, Financial Statement Analysis, Capital Budgeting and Financial Risk Management as elective courses ▪ Functional Areas: Accounts, Finance 																
<p>Education and Qualification</p>	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MCom</td> <td>2015</td> </tr> <tr> <td>ILM College, Sargodha</td> <td></td> </tr> <tr> <td>BCom</td> <td>2013</td> </tr> <tr> <td>Government College of Commerce, Sargodha</td> <td></td> </tr> <tr> <td>DCom</td> <td>2011</td> </tr> <tr> <td>Government Comprehensive School, Sargodha.</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2009</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	ILM College, Sargodha		BCom	2013	Government College of Commerce, Sargodha		DCom	2011	Government Comprehensive School, Sargodha.		Matriculation	2009
University of Management and Technology (UMT), Lahore																	
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DCom	2011																
Government Comprehensive School, Sargodha.																	
Matriculation	2009																
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Evaluated the financial planning techniques used in industries of Pakistan. Through this analysis, it was concluded that financial planning is an integral part of any organization. Most of the financial planning was carried out by the top management. It could be useful for the company if the top and middle management work side by side ▪ Executed environmental scanning (key external factors which effect business). In small companies there were no proper accounts record keeping, single entry system of accounting was in practice, and over employment were the factors which affected the company negatively ▪ Instigated Porter's Five Competitive Forces Model (threat of new entrants, threat of substitute products or services, bargaining power of customer, bargaining power of suppliers and intensity of competitive rivalry) to Pepsi Co. ▪ Conducted financial analysis of tobacco industry in Pakistan ▪ Conducted financial statement analysis of Linde Pakistan, Meezan Bank, Cyan Limited and First National Bank Modarba 																
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail 																
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Appeared in Dean's Merit list twice during MCom at UMT, Lahore ▪ Won the best personality award in ILM College, Sargodha ▪ Won the best class representative and best proctor award at college level 																
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Creative writing, traveling, business research, event planning 																




<p>Born 1993</p>	<p>Asma Shahzadi</p> <p>Present Address: 52, C1, High Court Society, Johar Town, Lahore . Permanent Address: Shahinabad, Near Shalimar Bakery, Gujranwala . Cell: 0304-8157147 Email: asmajaveed8@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> Well-organized; good planner and efficient time-manager Seeks new responsibilities and uses initiative; self-sufficient Solid approach to achieving tasks and objectives; determined and decisive Excellent interpersonal and communication skills; high integrity Energetic and physically very fit; quick to respond to opportunities and problems Studied Advance Corporate Reporting , Capital Budgeting, Credit Management and Financial Modeling as elective courses Functional Areas: Finance, Accounts
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore MCom 2015 Superior Group of Colleges, Gujranwala BCom 2013 Gift University, Gujranwala ICom 2011 Govt. Girls High School, Hafizabad Matriculation 2009</p>
<p>Projects</p>	<ul style="list-style-type: none"> Conducted a detailed analysis on telecom sector from investor's point of view. Prepared portfolios of different companies and developed their CAPM, mean, median mode, standard deviation, variances, and histogram to understand the trend of market. The analysis helped in making decision about investment Prepared a video presentation regarding problems of customers in banks. The problems identified were long queue, presence of irrelevant staff at the customer services counter and inappropriate working of ATM machines. Discussed these problem with bank managers and proposed solutions Developed a research report on dynamics of management for pharmaceutical companies. Interviewed manager and collected views regarding planning, organizing, directing and controlling of the organization Conducted financial statement analysis of Rafhan company , applied different financial tools (liquidity ratio, debt to equity ratio and working capital ratio) Developed a research report on balance scorecard of Punjab Bank. Prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The result showed the annual turnover, return on investment and return on assets of the bank Developed a research report on development point of view of National Financial Commission Developed a research report of Coca-Cola company on market strategies
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail
<p>Achievements</p>	<ul style="list-style-type: none"> Participated in different business workshops during MCom at UMT, Lahore Stood 1st throughout my schooling Got scholarship in Gift University, Gujranwala during ICom
<p>Interests</p>	<ul style="list-style-type: none"> Reading books, research, education, cooking



 Born 1994	<h2>Danyal Ahmad Khan</h2> <p>Present Address: H.No.1, St. No.1, New Shalimar Road, Lahore. Permanent Address: H.No.18, Mongian Main Bazar, Shahraqpur Sharif, Dist. Sheikhupura. Cell: 0336-4159936 Email: danyaltareenzai@yahoo.com</p>																
Personal Profile	<ul style="list-style-type: none"> Self-aware - always seeking to learn and grow Seeks new responsibilities and uses initiative; self-sufficient Strives for quality and applies process and discipline towards optimizing performance Seeks and finds solutions to challenges - exceptionally positive attitude Great team-worker - adaptable and flexible Studied Advance Financial Statement Analysis, Commercial Banking Operation, Credit Management and Advance Corporate Reporting as elective courses Functional Areas: Accounts, Finance 																
Education and Qualification	<table border="0"> <tr> <td>University of Management and Technology (UMT), Lahore</td><td></td></tr> <tr> <td>MCom</td><td>2015</td></tr> <tr> <td>Dyal Singh College, Lahore</td><td></td></tr> <tr> <td>BCom</td><td>2013</td></tr> <tr> <td>MAO College, Lahore</td><td></td></tr> <tr> <td>FSc</td><td>2011</td></tr> <tr> <td>Govt. Pilot High Secondary School, Shahraqpur Sharif</td><td></td></tr> <tr> <td>Matriculation</td><td>2009</td></tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	Dyal Singh College, Lahore		BCom	2013	MAO College, Lahore		FSc	2011	Govt. Pilot High Secondary School, Shahraqpur Sharif		Matriculation	2009
University of Management and Technology (UMT), Lahore																	
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MAO College, Lahore																	
FSc	2011																
Govt. Pilot High Secondary School, Shahraqpur Sharif																	
Matriculation	2009																
Professional Experience	<p>University of Management and Technology, (UMT) Lahore Mar – Jun 2015 Teacher Assistant</p> <ul style="list-style-type: none"> Assisted the resource person in checking assignment, quizzes, and developing result sheet 																
Projects	<ul style="list-style-type: none"> Conducted detailed fundamental and technical analysis of Gul Ahmed using different tools such as ratio analysis, trends analysis. The financial position of company was good from investor point of view Developed a research report on the financial statement analysis of Gul Ahmed. Conducted ratio analysis on the past six-year financial data Developed a research report on balance scorecard of Summit Bank. Prepared questionnaires from R and D perspective, customer perspective, internal perspective and financial perspective. The Bank was covering these four perspectives Developed a research report on dynamics of management for Nestle Milk Pak. Interviewed manager and collected views regarding planning, organizing, directing and controlling of the organization. 																
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail 																
Achievements	<ul style="list-style-type: none"> Participated in workshops organized by Lahore Stock Exchange Member of football team in school 																
Interests	<ul style="list-style-type: none"> Religion, human rights, business research, book reading 																




 Born 1990	<h3>Hafiz Muhammad Jamal</h3> <p>Address: H. No. 84, Block No 5, Sector D1, New Township, Lahore . Cell: 0321-4860632 Email: jamalnazir90@gmail.com</p>																
Personal Profile	<ul style="list-style-type: none"> ▪ Good interpersonal and communication skills, leadership, high integrity ▪ Strong planning, organizing and monitoring abilities - an efficient time-manager ▪ Strives for quality and applies process and discipline towards optimizing performance ▪ Self-aware - always seeking to learn and grow ▪ Energetic and physically very fit; quick to respond to opportunities and problems ▪ Studied Consolidation of Financial Position, Internal Audit and Risk Management, Cost Accounting and Advance Corporate Reporting as elective courses ▪ Functional Areas: Accounts, Finance 																
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MCom</td> <td>2015</td> </tr> <tr> <td>Sargodha University, Lahore</td> <td></td> </tr> <tr> <td>BCom</td> <td>2012</td> </tr> <tr> <td>Punjab College, Lahore</td> <td></td> </tr> <tr> <td>FSc</td> <td>2010</td> </tr> <tr> <td>M.C. Boys High School, Lahore</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2008</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	Sargodha University, Lahore		BCom	2012	Punjab College, Lahore		FSc	2010	M.C. Boys High School, Lahore		Matriculation	2008
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M.C. Boys High School, Lahore																	
Matriculation	2008																
Projects	<ul style="list-style-type: none"> ▪ Developed a research report on balance scorecard of Top Trade Clothing . Prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The results demonstrated the annual turnover, return on investment and return on asset of Top Trade Clothing ▪ Prepared a research report on brand image and customer perception for MCB. Highlighted the gaps and devised a new marketing strategy to capture existing and new customers ▪ Prepared a market research report of MCB and analyzed its segmenting, targeting positioning and pricing strategies, and compared it with different competitors. Developed questionnaires and analyzed the results ▪ Analyzed the financial statements of Coke and Pepsi using different tools such as ratio analysis, horizontal analysis and vertical analysis. The financial position of Coke was found good as compared to Pepsi ▪ Conducted a complete financial analysis of Crescent Steel by analyzing its annual report for the year 2011 and 2012. Used income statement, balance sheet, cash flow statement, statement of change in equity and different ratio analysis to reflect the financial health of the company. The analysis revealed that company was in good financial position ▪ Conducted financial analysis of Crescent Steel and Ghani Glass Limited to find out about the breakeven point, ratios of the company, forecasted the sales, WACC, NPV, IRR 																
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Peach Tree ▪ Internet, e-mail 																
Achievements	<ul style="list-style-type: none"> ▪ Participated in workshops organized by Lahore Stock Exchange at UMT , in 2015 ▪ Team member of organizers of different events at school 																
Interests	<ul style="list-style-type: none"> ▪ Sports, traveling, event planning, teaching 																




Born1993	Haroon Rasheed Present Address: 24 A1 Homes, Johar Town, C1 , Lahore. Permanent Address: 52 A Block, Burewala . Cell: 0300-4850750 Email: mianharoon12@gmail.com
Personal Profile	<ul style="list-style-type: none"> ▪ Great team-worker - adaptable and flexible ▪ Determined and decisive; uses initiative to meet and resolve challenges ▪ Strives for quality and applies process and discipline towards optimizing performance ▪ Extremely reliable and dependable - analytical and questioning ▪ Well-organized; good planner and efficient time-manager ▪ Studied Advance Performance Management, Advance Corporate Reporting, Consolidated Financial Statement and Cost Accounting for Specific Sectors as elective courses ▪ Functional Areas: Accounts, Finance
Education and Qualification	University of Management and Technology (UMT), Lahore MCom 2015 Punjab College, Okara BCom 2013 Government Commerce College, Burewala DCom 2011 New Beacon House, Burewala Matriculation 2009
Professional Experience	Askari Bank Ltd, Burewala Jun 2013 Intern <ul style="list-style-type: none"> ▪ Assisted the credit department in issuing loans to clients for house financing, car financing and agriculture financing
Projects	<ul style="list-style-type: none"> ▪ Developed a research report on the financial statement analysis of Nishat Textile and Crescent Textile. Conducted ratio analysis of the past two-year data. It was found that Nishat Textile was financially more stable than Crescent Textile ▪ Developed a portfolio of different companies like OGDC, Attock Petroleum, Nishat Textile Mills. Conducted credit analysis and market share analysis to check the financial worth of the company listed in KSE and then made mock investment ▪ Prepared a report on use of fundamental analysis and technical analysis softwares by the brokers of Lahore Stock Exchange ▪ Instigated Porter's Five Competitive Forces Model (threat of new entrants, threat of substitute products or services, bargaining power of customer, bargaining power of suppliers and intensity of competitive rivalry) of Engro Foods Ltd. Analyzed that Engro Foods has large market share against its' rival companies; Haleeb and Nestle
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Peach Tree Software ▪ Internet, e-mail,
Achievements	<ul style="list-style-type: none"> ▪ Captain of cricket team Government College, Burewala ▪ Team member of Hepatitis C awareness program THQ, Burewala
Interests	<ul style="list-style-type: none"> ▪ International affairs, history, table tennis




 Born 1995	<h3>Hina Khalil</h3> <p>Address: H. No. 493-494, Sector A2, Block 5, Township , Lahore. Cell: 0315-4878900 Email: emopunk_attitude.hani@yahoo.com</p>
Personal Profile	<ul style="list-style-type: none"> ▪ Creative and entrepreneurial networker - effective project coordinator ▪ Reliable and dependable in meeting objectives – hard working ▪ Good interpersonal and communication skills, high integrity ▪ Task-oriented - commercially experienced and aware ▪ Good strategic appreciation; able to build and implement sophisticated plans ▪ Studied Financial statement Analysis, Financial Risk Management, Advance Corporate Reporting, Financial Modeling and Capital Budgeting as elective courses ▪ Functional Areas: Accounts, Finance
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MCom 2015 Jinnah Islamia Group of Colleges, Lahore BCom 2013 Jinnah Islamia Group of Colleges, Lahore ICom 2011 Ch. Rehmat Ali Memorial Trust Girls High School, Lahore Matriculation 2009</p>
Professional Experience	<p>University of Management and Technology , Lahore Jul – Sep 2014 Teacher Assistant</p> <ul style="list-style-type: none"> ▪ Assisted the resource person in checking and grading assignment, quizzes and developing result sheets
Projects	<ul style="list-style-type: none"> ▪ Interviewed the stock brokers about the situation of the stock exchange. Invested in different companies. Made portfolio of these companies and analyzed the return on the shares and the risk of the company ▪ Prepared and analyzed different financial statements like profit and loss account, ledger accounts, cash flow statements, balance sheet, owner's equity statements of a hypothetical company in order to understand and interpret financial reports ▪ Developed a research report on balance scorecard of Jazz franchise. Prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The results demonstrated the annual turnover, return on investment and return on assets of the bank ▪ Analyzed the marketing and retail plan of Punjab Bank Ltd. Conducted SWOT, competitors and PEST analysis. Reported about the goals and objectives of Punjab Bank from the perspective of bank short term and long term plans. Discussed the product life cycle, competitor analysis, positioning, pricing strategy and retailing of Punjab Bank
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail
Achievements	<ul style="list-style-type: none"> ▪ Won best personality award in Jinnah Islamia Group of Colleges, Lahore ▪ Participated in a business workshop ▪ Always got first position in school and college
Interests	<ul style="list-style-type: none"> ▪ Creative writing, photography, driving, modeling




 Born 1993	Ikrama Tahir Present Address: Bhatti Hostel, Block C-2, Johar Town, Lahore. Permanent Address: H. No J-5, New Modern Colony, Khewra. Cell: 0314-9300162 Email: ikrmahil27@yahoo.com																
Personal Profile	<ul style="list-style-type: none"> Reliable and dependable - high personal standards and attention to detail Good interpersonal skills - works well with others, motivates and encourages Well-organized; good planner and efficient time-manager Self-driven and self-reliant - sets aims and targets, leads by example Seeks and finds solutions to challenges - exceptionally positive attitude Studied Financial Modeling, Consolidated Financial Statement, Cost Accounting for Specific Sectors and Advance Corporate Reporting as elective courses Functional Areas: Accounts, Finance, Management 																
Education and Qualification	<table border="0"> <tr> <td>University of Management and Technology (UMT), Lahore</td><td></td></tr> <tr> <td>MCom</td><td>2015</td></tr> <tr> <td>Atlas College, Mandi Bahauddin</td><td></td></tr> <tr> <td>BCom</td><td>2013</td></tr> <tr> <td>Albiruni Degree College, Pind Dadan Khan</td><td></td></tr> <tr> <td>FSc (Pre-Engineering)</td><td>2009</td></tr> <tr> <td>Govt High School, Khewra</td><td></td></tr> <tr> <td>Matriculation</td><td>2006</td></tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	Atlas College, Mandi Bahauddin		BCom	2013	Albiruni Degree College, Pind Dadan Khan		FSc (Pre-Engineering)	2009	Govt High School, Khewra		Matriculation	2006
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Matriculation	2006																
Professional Experience	<table border="0"> <tr> <td>ICI Soda Ash, Khewra</td><td>Sep – Oct 2014</td></tr> <tr> <td>Intern</td><td></td></tr> <tr> <td> <ul style="list-style-type: none"> Assisted in filling and updating import export documents Assisted in making tax entries and tax deduction at source </td><td></td></tr> <tr> <td>National Bank of Pakistan, Khewra</td><td>Jun 2012 – Feb 2013</td></tr> <tr> <td>Intern</td><td></td></tr> <tr> <td> <ul style="list-style-type: none"> Assisted in dealing e- remittance and Western Union Transactions Assisted in account opening and giving pensions </td><td></td></tr> </table>	ICI Soda Ash, Khewra	Sep – Oct 2014	Intern		<ul style="list-style-type: none"> Assisted in filling and updating import export documents Assisted in making tax entries and tax deduction at source 		National Bank of Pakistan, Khewra	Jun 2012 – Feb 2013	Intern		<ul style="list-style-type: none"> Assisted in dealing e- remittance and Western Union Transactions Assisted in account opening and giving pensions 					
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Intern																	
<ul style="list-style-type: none"> Assisted in dealing e- remittance and Western Union Transactions Assisted in account opening and giving pensions 																	
Projects	<ul style="list-style-type: none"> Conducted a complete financial analysis of "PepsiCo" by analyzing its annual report for the year 2011 and 2012. Used income statement, balance sheet, cash flow statement, statement of change in equity and different ratio analysis to reflect the financial health of the company. The analysis revealed that company was in good financial position Prepared and analyzed different financial statements like profit and loss account, ledger accounts, cash flow statements, balance sheet, owner's equity statements of a company in order to understand and interpret financial reports Conducted financial analysis of 'ICI Soda Ash, Khewra' and determined the liquidity and profitability of industry. It was concluded that it was managing its assets well Prepared a report on the use of fundamental analysis and technical analysis software by the brokers of Lahore Stock Exchange Developed a research report on dynamics of management for Pepsi. Interviewed manager and collected views regarding planning, organizing, directing and controlling of the organization 																
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) MS Access Internet, e-mail 																
Achievements	<ul style="list-style-type: none"> Appeared in Dean's Merit list and Rector's Honors list during MCom Member of cricket team at UMT in sports gala festival Member of badminton and cricket team at district level 																
Interests	<ul style="list-style-type: none"> Education, politics, sports, research 																



<p>Born 1994</p>	<p>Lutfullah</p> <p>Present Address: R. No. 64, UMT Boys Hostel, Mustafa Town, Lahore .</p> <p>Permanent Address: Chechawatni Road, Muhala Fiaz Colony, Burewala District, Vehari.</p> <p>Cell: 0342-8817257</p> <p>Email: lutf.rana@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Good strategic appreciation and vision; able to build and implement sophisticated plans ▪ Determined and decisive; uses initiative to meet and resolve challenges ▪ Strives for quality and applies process and discipline towards optimizing performance ▪ Self-aware-always seeking to learn and grow ▪ Good interpersonal and communication skills, leadership, high integrity ▪ Studied Advance Financial Accounting, Financial Management, Advance Performance Management Financial Reporting, Financial Modeling, International banking and Credit Management elective courses ▪ Functional Areas: Accounts, Finance
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore</p> <p>MCom 2015</p> <p>University of the Punjab, Lahore</p> <p>BCom 2013</p> <p>BISE Multan</p> <p>ICom 2011</p> <p>BISE Multan</p> <p>Matriculation 2009</p>
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Prepared a video presentation regarding problems of customers in banks. The problems identified were long queue and presence of irrelevant staff at the customer services counter and inappropriate working of ATM machines. Discussed these problem with bank manager and proposed solutions ▪ Conducted financial statement analysis of Nishat Mills. Applied different financial tools (liquidity ratio, debt to equity ratio working capital, vertical analysis, horizontal analysis), and made investment ▪ Analyzed the marketing and retail plan of Nishat Ltd. Conducted SWOT, Competitors and PEST analysis. Reported about the goals and objectives of Nishat Ltd ., with the perspective of bank short term and long term plans. Discussed the product life cycle, competitor analysis positioning and pricing strategy ▪ Developed a research report on balance scorecard of Apolo. Prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The result showed the annual turnover, return on investment and return on assets of the company
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Participated in workshops organized by Lahore Stock Exchange
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Traveling, event planning, sports, music

 <p>Born1990</p>	<p>Mirza Usama Shahid</p> <p>Present Address: H. No. 159, St. No. 2, Nishter Colony, Ferozepur Road, Lahore.</p> <p>Permanent Address: Govt. Commerce College, Burewala.</p> <p>Cell: 0315-7091972</p> <p>Email: mirza.usama30@yahoo.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Good interpersonal and communication skills, leadership, high integrity ▪ Strong planning, organizing and monitoring abilities - an efficient time-manager ▪ Self-driven and self-reliant - sets aims and targets, leads by example ▪ Flexible- works well with others, motivates and encourages ▪ Diligent and conscientious - reliable and dependable ▪ Studied Advance Financial Accounting, Financial Management, Advance Performance Management, and Advance Corporate Reporting as elective courses ▪ Functional Areas: Accounts, Finance, Marketing
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore</p> <p>MCom 2015</p> <p>Punjab College, Burewala</p> <p>BCom 2013</p> <p>Govt Commerce College, Burewala</p> <p>ICom 2011</p> <p>DPS, Burewala</p> <p>Matriculation 2009</p>
<p>Professional Experience</p>	<p>Nishat Group of Industries, Lahore Aug 2014</p> <p>Intern</p> <ul style="list-style-type: none"> ▪ Assisted in bank reconciliation to tally company accounts with bank accounts ▪ Assisted in preparing the income statement and balance sheet of the company ▪ Assisted in generating the salary sheets of the employees
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Analyzed financial statements of Nishat Textile Mill. Applied financial statement analysis techniques to analyze financial ratio, leverage, common size analysis, credit analysis, financial strengths and recurring income ▪ Prepared investment and portfolio report via mock investment in Lahore Stock Exchange, covering the investment area of banking, insurance, oil and gas, cement industry and commodity. Learned the movement of stock market by analyzing the fundamental and technical behavior of the market ▪ Conducted financial analysis for BM and Nishat Linen Limited to find out about the breakeven point, ratios of the company, forecasted the sales, WACC, NPV, IRR ▪ Conducted ratio analysis of Nishat Linen through asset management, profitability and ROI analysis. The analysis revealed that Nishat was managing its assets well and operating efficiently ▪ Developed a research report on bottled water industry of Pakistan to check the growth rate and market trend. Conducted PEST and Porter 5 forces analysis. The market growth rate was found to be 13% and Nestle was leading the industry ▪ Developed a research report on direct marketing approach in web marketing comprising of factors such as website development, traffic generation using different tools on website, page on and page off competition rate
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Worked voluntarily for raising funds for flood victims in 2014 ▪ Won Best Personality Awards in Punjab College, Burewala, and Govt. Commerce College, Burewala ▪ Participated in business workshops ▪ Class representative in Govt. Commerce College, Burewala
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Business research, event planning, marketing, accounts, finance




 <p>Born 1994</p>	<h3>Misha Ahmad</h3> <p>Present Address: 104-H, Model Town, Lahore . Permanent Address: H. No. 37/C, Mela Mandi Road, Sargodha. Cell: 0300-6699806, 0321-6068818 Email: mishatiwana41@gmail.com</p>
Personal Profile	<ul style="list-style-type: none"> Good strategic appreciation and vision; able to build and implement sophisticated plans Determined and decisive; uses initiative to meet and resolve challenges Strives for quality and applies process and discipline towards optimizing performance Extremely reliable and dependable - analytical and questioning Methodical approach to planning and organizing – efficient timemanager Studied Financial Statement Analysis, International Banking, Commercial Banking and Advance Corporate Reporting as elective courses Functional Areas: Finance, Accounts
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MCom 2015 Punjab University (Sargodha) BCom 2013 BISE (Sargodha) ICom 2011 BISE (Sargodha) Matriculation 2009</p>
Professional Experience	<p>Bank Al Falah Ltd., Sargodha Jul – Sep 2014 Intern <ul style="list-style-type: none"> Assisted in trade, credit and general services department Sinaco Engineer's Pvt. Ltd., Sargodha Jul – Dec 2013 Account Assistant <ul style="list-style-type: none"> Verified company accounts and payment to concerned parties </p>
Projects	<ul style="list-style-type: none"> Prepared a research report on investment in Lahore Stock Exchange (LSE) by buying shares. Learned when to buy, hold and sell out particular shares. The trading duration was about two months and the report ended with graphical presentation of profit and loss of the entire trading Conducted a complete financial analysis of Al Abbas Sugar Mills by analyzing its annual report for the year 2009 and 2014. Used income statement, balance sheet, cash flow statement, statement of change in equity and different ratio analysis to reflect the financial health of the company. The analysis revealed that company was in good financial position Interviewed stockbrokers about the situation of the stock exchange. Invested in the stock exchange in different companies. Made portfolio of these companies and analyzed the return on the shares and the risk of the company Prepared and analyzed different financial statements like profit and loss account, ledger accounts, cash flow statements, balance sheet, owner's equity statements of a hypothetical company in order to understand and interpret financial reports
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail
Achievements	<ul style="list-style-type: none"> Got 100% scholarship in BCom Participated in essay writing competition and got 3rd position at district level Stood as a class representative in BCom and ICom
Interests	<ul style="list-style-type: none"> Current affairs, traveling, surfing the internet for business research, finance


<div>Born 1992</div>	<div> <div>Muhammad Ammar</div> <div> <div>Present Address: R. No. 12, UMT Boys Hostel, Mustafa Town, Wahdat Road, Lahore</div> <div>Permanent Address: Khalid Nasrullah House, Mohallah Mozam Shah, Chiniot</div> <div>Cell: 0315-0443382</div> <div>Email: ammarkhalid669@gmail.com</div> </div> </div>
<div>Personal Profile</div>	<div> <div> <div>▪ High integrity and honesty; ethical and socially aware</div> <div>▪ Entrepreneurial and proactive-strong drive and keen business mind</div> <div>▪ Extremely reliable and dependable - analytical and questioning, strives for quality</div> <div>▪ Self-aware-always seeking to learn and grow</div> <div>▪ Good interpersonal and communication skills, leadership, high integrity</div> <div>▪ Studied Advance Financial Accounting, Financial Management, Advance Performance Management, Financial Reporting, Financial Modeling, Capital Budgeting and Financial Statement Analysis as elective courses</div> <div>▪ Functional Areas: Accounts, Finance</div> </div> </div>
<div>Education and Qualification</div>	<div> <div>University of Management and Technology (UMT), Lahore</div> <div>MCom2015</div> <div>ICON College of Commerce, Chiniot</div> <div>BCom2013</div> <div>Punjab College of Information Technology, Multan</div> <div>FSc (Pre-Engineering)2010</div> <div>Masoomen Schools and Colleges, Chiniot</div> <div>Matriculation2008</div> </div>
<div>Projects</div>	<div> <div>▪ Prepared the investment and portfolio report by mock investment in Karachi Stock Exchange, covering the investment area of oil and gas industry. Learned the movement of stock market by analyzing the fundamental and technical behavior of market</div> <div>▪ Conducted financial statement analysis of Nestle Pakistan Limited. Applied different financial tools (liquidity ratio, debt to equity ratio working capital, vertical analysis, horizontal analysis), and made investment</div> <div>▪ Developed a research report on balance scorecard of Reliance Textile Mill Multan . Prepared questionnaires for R&D, customer and internal management perspectives. The result reflected the annual turnover, return on investment and return on assets of the Mill</div> <div>▪ Evaluated accounting software of PEPSI</div> <div>▪ Developed a research report of Suzuki company on market strategies</div> <div>▪ Developed a documentary on problems of customer and bankers</div> </div>
<div>Computer Skills</div>	<div> <div>▪ MS Office (Word, Excel, PowerPoint)</div> <div>▪ Internet, e-mail</div> </div>
<div>Achievements</div>	<div> <div>▪ Appeared in Dean's Merit List twice during MCom at UMT, Lahore</div> <div>▪ Participated in workshops of Lahore stock Exchange</div> </div>
<div>Interests</div>	<div> <div>▪ Traveling, mobile phone games, playing badminton</div> </div>




<p>Born 1992</p>	<p>Muhammad Furqan Present Address: Usman House, 174-6-B1 Township, Lahore. Permanent Address: Chak No. 199, G.B Tehsil Samundri, District Faisalabad. Cell: 0341-4061618 Email: furqan199@hotmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> Self-aware - always seeking to learn and grow Good strategic appreciation and vision; able to build and implement sophisticated plans Good interpersonal and communication skills, leadership, high integrity Strong planning, organizing and monitoring abilities - an efficient time-manager Well-organized, good planner Studied Advance Financial Accounting, Financial Management, Advance Performance Management and Advance Corporate Reporting as elective courses Functional Areas: Accounts, Finance, Management
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore MCom 2015 Jinnah Islamia Group of Colleges, Lahore BCom 2012 Shaheen College, Mureedwala ICom 2010 Govt. High School, Faisalabad Matriculation 2008</p>
<p>Professional Experience</p>	<p>MCB Mureedwala, Faisalabad Jul – Nov 2014 Intern <ul style="list-style-type: none"> Assisted in customer services by opening new accounts and resolving customer complaints </p>
<p>Projects</p>	<ul style="list-style-type: none"> Conducted detailed fundamental and technical analysis of Pepsi Co. by using different tools such as ratio analysis, trends analysis, moving averages, support and resistance. The financial position of company was good from investor's point of view Conducted Financial Analysis for Stylo to find out about the breakeven point, ratios of the company, forecasted the sales, WACC, NPV, IRR Prepared financial statement reports of Telenor and compared them by covering the liquidity ratio, solvency ratio financial ratio, operating performance ratio, market measure ratio and financial leverage. Also prepared the balance sheet and compared it with the industry Examined the financial statements of MCB and conducted ratio analysis, analysis of financing, investing and operating activities and identified areas of earning management Prepared a report on Nishat Linen on dynamics of management and interviewed sales manager to discuss about sales planning
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) MS Access Internet, e-mail
<p>Achievements</p>	<ul style="list-style-type: none"> Member of cricket club in 2014 at UMT, Lahore Member of college cricket team, 2011 Member of dramatic club in college, 2010
<p>Interests</p>	<ul style="list-style-type: none"> Travel, healthcare, research, foreign languages

 <p>Born1992</p>	<p>Muhammad Zeeshan Khan</p> <p>Address: H. No. 39, Ahatta No. 88, Ghoray Shah Road, Lahore.</p> <p>Cell: 0344-4682714</p> <p>Email: mzk148@yahoo.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> Results-driven, logical and methodical approach to achieving tasks and objectives Self-aware - always seeking to learn and grow Strives for quality and applies process and discipline towards optimizing performance Methodical approach to planning and organizing- efficient time-manager Emotionally mature - calming and positive temperament, compassionate and caring Studied Advance Financial Accounting, Financial Management, Advance Performance Management, Consolidated Financial Statements, Capital Budgeting, Financial Modeling and Financial Derivatives as elective courses Functional Areas: Accounts, Finance
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore</p> <p>MCom 2015</p> <p>Govt. Islamia College, Railway Road, Lahore</p> <p>BCom 2011</p> <p>Govt. Islamia College, Railway Road, Lahore</p> <p>ICom 2009</p> <p>P.R High School, Lahore</p> <p>Matriculation 2007</p>
<p>Professional Experience</p>	<p>Bank Islamic Pak Limited, Lahore Sep 2014</p> <p>Intern</p> <ul style="list-style-type: none"> Assisted in customer services, account opening, currency evaluation, issuing pay orders and cheque books to clients
<p>Projects</p>	<ul style="list-style-type: none"> Conducted financial analysis for Dewan Farooq Spinning Mills Limited to find out the breakeven point, ratios of the company, forecasted the sales, WACC, NPV, IRR Conducted ratio analysis of Dewan Farooq Spinning Mills Limited through asset management, profitability and ROI analysis. The analysis revealed that company was managing its assets well and operating efficiently Developed a research report on capital budgeting decision of Dewan Farooq Spinning Mills Limited. Developed a business plan on financial basis to find out how much cost company can bear and how much profit will be generated after investment Developed a feasibility report for opening Dewan Farooq Spinning Mills Limited. Analyzed the forecasted cash flows and calculated NPV, IRR, and payback period. Sensitivity analysis was also conducted Measure the performance of Dewan Motors Pvt. Limited through Balanced Scorecard (internal business perspective, financial perspective, customer perspective, innovation perspective) Applied income tax on Atlas Honda's financial statements, 2014
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint, Access) Internet, e-mail
<p>Achievements</p>	<ul style="list-style-type: none"> Worked voluntarily for big national flag organized by government in 2013 Worked voluntarily in youth festival, Gaddafi Stadium, Lahore
<p>Interests</p>	<ul style="list-style-type: none"> Creative writing, football, business research



 Born 1990	<h3>Naveed Khan</h3> <p>Present Address: H. No. 587, Block G4, M.A. Johar Town, Lahore.</p> <p>Permanent Address: H. No. 13, Satellite Town, Burewala, District Vehari.</p> <p>Cell: 0314-3500200</p> <p>Email: naveedsaldera@gmail.com</p>																
Personal Profile	<ul style="list-style-type: none"> Results-driven, logical and methodical approach to achieving tasks and objectives Methodical approach to planning and organizing - efficient time-manager Self-aware - always seeking to learn and grow Reliable and dependable in meeting objectives - hard-working Emotionally mature; calming and positive temperament; tolerant and understanding Critical thinker - strong analytical skills; accurate and probing Studied Advance Financial Accounting, Financial Management, Advance Performance Management, Advance Corporate Reporting, Cost Accounting, Internal Audit and Risk Management as elective courses Functional Area: Accounts 																
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MCom</td> <td>2015</td> </tr> <tr> <td>Superior College, Burewala</td> <td></td> </tr> <tr> <td>BCom</td> <td>2013</td> </tr> <tr> <td>Multan Board, Multan</td> <td></td> </tr> <tr> <td>FA</td> <td>2011</td> </tr> <tr> <td>Jinnah Model High School, Burewala</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2006</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	Superior College, Burewala		BCom	2013	Multan Board, Multan		FA	2011	Jinnah Model High School, Burewala		Matriculation	2006
University of Management and Technology (UMT), Lahore																	
MCom	2015																
Superior College, Burewala																	
BCom	2013																
Multan Board, Multan																	
FA	2011																
Jinnah Model High School, Burewala																	
Matriculation	2006																
Professional Experience	<p>University of Management and Technology, Lahore Nov 2014 – Mar 2015</p> <p>Intern</p> <ul style="list-style-type: none"> Assisted the resource person in preparing quizzes, checking assignments, and making marks sheet 																
Projects	<ul style="list-style-type: none"> Instigated Porter's Five Competitive Forces Model (threat of new entrants, threat of substitute products or services, bargaining power of customer, bargaining power of suppliers and intensity of competitive rivalry) for Green Car Ltd., in U.K. It has a large market share against its rival companies in USA. Conducted a complete financial analysis of Nishat Textile by analyzing its annual report for the year 2011 and 2012. Used income statement, balance sheet, cash flow statement, statement of change in equity and different ratio analysis to reflect the financial health of the company. The analysis revealed that company was in good financial position Conducted PEST and SWOT analysis of UMT Lahore by taking the factors which externally effect and factors which internally effect the university Developed a research report on balance score card of JS bank. Prepared questionnaires from research and development point of view, customer perspective and internal management perspective Developed a detailed report on Bank Alfalah operating system and technology which it uses 																
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail 																
Achievements	<ul style="list-style-type: none"> Won Rector's Award in UMT, Lahore Won Dean's Merit Award in UMT, Lahore Organized events like sports festival, superior night in Superior College, Burewala 																
Interests	<ul style="list-style-type: none"> Education, political affairs, automobiles, pets 																

 <p>Born1994</p>	<p>Saad Ahmad</p> <p>Present Address: R. No. 64, UMT Boys Hostel, Mustafa Town, Lahore .</p> <p>Permanent Address: Chak No. 62, GB East, Tehsil Jaranawala District , Faisalabad.</p> <p>Cell: 0300-0682606</p> <p>Email: malik3462@gmail.com</p>																
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Good starter - enthusiastic in finding openings and opportunities ▪ Creative and entrepreneurial networker - effective project coordinator ▪ Reliable and dependable in meeting objectives – hard working ▪ Emotionally mature; calming and positive temperament; tolerant and understanding ▪ Seeks and finds solutions to challenges - exceptionally positive attitude ▪ Studied Advance Financial Accounting, Financial Management, Advance Performance Management, Financial Reporting, Financial Modeling, International Banking and Credit Management elective courses ▪ Functional Areas: Accounts, Finance 																
<p>Education and Qualification</p>	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MCom</td> <td>2015</td> </tr> <tr> <td>University of the Punjab, Lahore</td> <td></td> </tr> <tr> <td>BCom</td> <td>2013</td> </tr> <tr> <td>BISE Sargodha</td> <td></td> </tr> <tr> <td>ICom</td> <td>2011</td> </tr> <tr> <td>BISE Faisalabad</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2009</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	University of the Punjab, Lahore		BCom	2013	BISE Sargodha		ICom	2011	BISE Faisalabad		Matriculation	2009
University of Management and Technology (UMT), Lahore																	
MCom	2015																
University of the Punjab, Lahore																	
BCom	2013																
BISE Sargodha																	
ICom	2011																
BISE Faisalabad																	
Matriculation	2009																
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Prepared a video presentation regarding problem of customers in banks. The problems identified were long queue and presence of irrelevant staff at the customer services counter and inappropriate working of ATM machines. Discussed these problems with bank manager and proposed solution ▪ Conducted financial statement analysis of Nishat Mills. Applied different financial tools (liquidity ratio, debt to equity ratio working capital, vertical analysis, horizontal analysis), and made investment ▪ Analyzed the marketing and retail plan of Nishat Ltd. Conducted SWOT, Competitors and PEST analysis. Reported about the goals and objectives of Nishat Ltd with the perspective of bank short term and long term plans. Discussed the product life cycle, competitor analysis positioning and pricing strategy ▪ Developed a research report on balance scorecard of Hussain Sugar Mills. Prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The result showed the annual turnover, return on investment and return on assets of the company 																
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail 																
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Participated in workshops organized by Lahore Stock Exchange 																
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Current affairs, cricket, television, music 																



 Born 1992	Sajid Ali Address: H. No. 767 G2, St-Rafiq Anjum Wali, Moh-Jandi, Haveli Lakha, Okara, Cell: 0333-6975670 Email: sajidlich13@gmail.com
Personal Profile	<ul style="list-style-type: none"> ▪ Good starter - enthusiastic in finding openings and opportunities ▪ Creative and entrepreneurial networker - effective project coordinator ▪ Reliable and dependable in meeting objectives - hard-working ▪ Emotionally mature; calming and positive temperament; tolerant and understanding ▪ Seeks and finds solutions to challenges - exceptionally positive attitude ▪ Studied Groups Account Management , Business Taxation, Forensic Audit, Audit and Assurance, Cost Accounting for Specify Sector, Financial Communications, Financial and Advanced Financial Management as elective courses . ▪ Functional Areas: Accounts, Finance
Education and Qualification	University of Management and Technology (UMT), Lahore MCom 2015 Punjab University (PU), Lahore BCom 2013 Board of Intermediate and Secondary Education FA 2010 Board of Intermediate and Secondary Education Matriculation 2008
Professional Experience	Habib Bank Ltd. Aug – Sep 2015 Intern <ul style="list-style-type: none"> ▪ Assisted in account opening and personal loan issuance
Projects	<ul style="list-style-type: none"> ▪ Carried out marketing analysis on McDonalds Pakistan. Conducted 4Ps and SWOT to analyze the industry and company. ▪ Conducted forensic audit on K&Ns and conducted situation analysis. Suggested result-oriented strategies to the company.
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, Power Point) ▪ Internet, e-mail
Achievements	<ul style="list-style-type: none"> ▪ Appeared in Dean's Honors lists during MCom ▪ Team member of university cricket team
Interests	<ul style="list-style-type: none"> ▪ Cricket, computer games, traveling, surfing the internet for business research



Born 1993

Salman Shakeel

Address: H. No. 65, P and T Colony, Multan Road, Lahore .


Cell: 0345-4148574

Email: salmanshakeel159@gmail.com


Personal Profile	<ul style="list-style-type: none"> Strong planning, organizing and monitoring abilities - an efficient time-manager Self-driven and self-reliant - sets aims and targets and leads by example Good interpersonal skills - works well with others, motivates and encourages High integrity, diligent and conscientious - reliable and dependable Self-aware - always seeking to learn and grow Functional Areas: Accounts, Finance
Education and Qualification	<p>University of Management and Technology (UMT), Lahore MCom 2015</p> <p>Punjab University, Lahore BCom 2012</p> <p>BISE, Lahore FSc 2007</p> <p>BISE, Lahore Matriculation 2004</p>
Professional Experience	<p>Muslim Commercial Bank, Ltd Jul – Aug 2014 Trainee</p> <ul style="list-style-type: none"> Assisted in day to day bank procedures, transaction guidelines and inquiry of customer Assisted in maintaining the record books <p>Integrated Equities Jun – Jul 2014 Trainee (Corporate Finance Department)</p> <ul style="list-style-type: none"> Assisted in developing business models on Excel for different clients. These models helped clients to decide whether to invest or not in the project and guided clients to see the IRR of the project <p>Eagle Pharmacy, New York Jan 2012 – Mar 2014 Account Officer/ Financial Advisor</p> <ul style="list-style-type: none"> Maintained accounts and account summary of pharmacy from bank statement Recommended strategies to reduce expenses and increase revenue
Projects	<ul style="list-style-type: none"> Performed the analysis of Siemens Pvt. Ltd., and prepared balance scorecard. Analyzed the performance of Siemens with respect to customers, internal business, innovating and learning and financial perspective. Recommended that Siemens Pvt. Ltd., should change the technology according to the need of Pakistan which is less expensive and more efficient. Also published an article about the performance of Siemens Pvt. Ltd., in The Business and Media News Did analysis of Wal-Mart by different business analysis techniques such as PESTEL analysis, SWOT analysis, Boston box, the Five Force Model, MOST analysis, and prepared EFE matrix, IFE matrix, I-E matrix and QSPM. Recommended that Wal-Mart should increase its supermarkets because it provides large number of product under one roof Prepared the forecasted financial statement of Siemens Pvt. Ltd. on Excel and did the analysis of financial statement 2014. Also prepared data tables and analyzed the statement with different techniques
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Peachtree, MS Visio
Achievements	<ul style="list-style-type: none"> Appeared in Dean's Merit list and Rector's Honor's list during MCom Player of school cricket and hockey team and received certificates of appreciation Completed presentation skill training course from PAC and scored 7.0 points
Interests	<ul style="list-style-type: none"> Cricket, traveling, software, gym




 <p>Born 1991</p>	<h3>Sehar Qadeer</h3> <p>Address: H. No. 2, Mian Tower, Main Market, Samanabad, Lahore. Cell: 0322-8063994 Email: seharqadeer111@yahoo.com</p>																
Personal Profile	<ul style="list-style-type: none"> High integrity and honesty; ethically and socially aware Entrepreneurial and proactive - strong drive and keen business mind Extremely reliable and dependable - analytical and questioning, strives for quality Self-aware - always seeking to learn and grow Good interpersonal and communication skills, leadership, high integrity Studied Advance Financial Accounting, Financial Management, Advance Performance Management, Financial Reporting, Financial Modeling, Capital Budgeting, Credit Management and Financial Risk Management as elective courses Functional Areas: Accounts, Finance 																
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td><td></td></tr> <tr> <td>MCom</td><td>2015</td></tr> <tr> <td>Central Group of College, Lahore</td><td></td></tr> <tr> <td>BCom</td><td>2013</td></tr> <tr> <td>Govt Girls Higher Secondary School/College, Lahore</td><td></td></tr> <tr> <td>ICS</td><td>2011</td></tr> <tr> <td>Govt Girls Higher Secondary School, Lahore</td><td></td></tr> <tr> <td>Matriculation</td><td>2009</td></tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	Central Group of College, Lahore		BCom	2013	Govt Girls Higher Secondary School/College, Lahore		ICS	2011	Govt Girls Higher Secondary School, Lahore		Matriculation	2009
University of Management and Technology (UMT), Lahore																	
MCom	2015																
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BCom	2013																
Govt Girls Higher Secondary School/College, Lahore																	
ICS	2011																
Govt Girls Higher Secondary School, Lahore																	
Matriculation	2009																
Projects	<ul style="list-style-type: none"> Conducted a detailed analysis on telecom sector from investor's point of view. Prepared portfolios of different companies and developed their CAPM, mean, median mode, standard deviation, variances, and histogram to understand the market trend. The analysis helped in making decision about investment Prepared a video presentation regarding the problem of customers in banks. The problems identified were long queue, presence of irrelevant staff at the customer services counter and inappropriate working of ATM machines. Discussed these problem with bank manager and proposed solution Developed a research report on dynamics of management for pharmaceutical companies. Interviewed manager and collected views regarding planning, organizing, directing and controlling of the organization Conducted financial statement analysis of Rafhan company, applied different financial tools (liquidity ratio, debt to equity ratio and working capital ratio) Developed a research report on balance scorecard of Al-Baraka Bank. Prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The result showed the annual turnover, return on investment and return on assets of the bank Developed a research report on development point of view of National Financial Commission Developed a research report of Coca Cola company on market strategies 																
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail 																
Achievements	<ul style="list-style-type: none"> Participated in workshops of Lahore Stock Exchange Won silver medal in martial arts Participated in a week training workshop of Girl Guide and won 1st position 																
Interests	<ul style="list-style-type: none"> Traveling, bird watching, music, sports 																

 <p>Born 1992</p>	<p>Syed Hassan Raza Jaffari</p> <p>Present Address: H. No. 587, G 4, M.A Johar Town , Lahore.</p> <p>Permanent Address: H. No. 43/P Block, Burewala District, Vehari.</p> <p>Cell: 0302-6995040</p> <p>Email: syedhassan921@gmail.com</p>																
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Good interpersonal and communication skills, leadership, high integrity ▪ Great team-worker - adaptable and flexible ▪ Emotionally mature - calming and positive temperament - compassionate and caring ▪ Strives for quality and applies process and discipline towards optimizing performance ▪ Seeks and finds good outcomes to challenges ▪ Studied Advance Financial Accounting, Financial Management, Advance Performance Management, Advance Corporate Reporting, Cost Accounting, Internal Audit, External Audit and Risk Management as elective courses ▪ Functional Area: Accounts 																
<p>Education and Qualification</p>	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MCom</td> <td>2015</td> </tr> <tr> <td>Superior College, Burewala</td> <td></td> </tr> <tr> <td>BCom</td> <td>2013</td> </tr> <tr> <td>Govt. Post Graduate College Burewala</td> <td></td> </tr> <tr> <td>FSc</td> <td>2011</td> </tr> <tr> <td>Tabindh Model High School, Burewala</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2008</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	Superior College, Burewala		BCom	2013	Govt. Post Graduate College Burewala		FSc	2011	Tabindh Model High School, Burewala		Matriculation	2008
University of Management and Technology (UMT), Lahore																	
MCom	2015																
Superior College, Burewala																	
BCom	2013																
Govt. Post Graduate College Burewala																	
FSc	2011																
Tabindh Model High School, Burewala																	
Matriculation	2008																
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Conducted financial statement analysis of Nishat Textile and Nestle, Milk Pak. Analyzed their annual reports for the year 2011 and 2012 and used income statement, balance sheet and calculated ratios like leverage ratios, liquidity ratios, turnover ratios and evaluated which company was performing better and why ▪ Instigated Porter's Five Competitive Forces Model (threat of new entrants, threat of substitute products or services, bargaining power of customer, bargaining power of suppliers and intensity of competitive rivalry) to Green Car (hybrid). ▪ Developed a research report on balanced scorecard of UBL Bank and prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The results showed the annual turnover, return on investment and return assets of the bank ▪ Conducted complete analysis of Hi Tech Company, from marketing perspective ▪ Conducted PEST and SWOT analysis of UMT Lahore by taking the factors which affects the university externally and internally ▪ Developed a detailed report on Bank Alfalah's operating system and technology 																
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail 																
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Event organizer of sports festival and Superior Night in Superior College, Burewala 																
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Drawing, traveling, innovations, event planning 																




 Born 1992	<h3>Zartasha Kanwal</h3> <p>Present Address: 233, J-2 Wapda Town, Lahore.</p> <p>Permanent Address: H. No. 1, Str. No. 1, Chamman Zar Colony, Faisalabad Road, Okara.</p> <p>Cell: 0303-4948859</p> <p>Email: ayesha.kiren@hotmail.com</p>																
Personal Profile	<ul style="list-style-type: none"> ▪ Good strategic appreciation and vision; able to build and implement sophisticated plans ▪ Extremely reliable and dependable - analytical and questioning, strives for quality ▪ Good interpersonal and communication skills, leadership, high integrity ▪ Strong planning, organizing and monitoring abilities - an efficient time-manager ▪ Self-aware - always seeking to learn and grow ▪ Studied Credit Management, Financial Risk Management, Internal Audit, Risk Management and Commercial Banking as elective courses ▪ Functional Areas: Accounts, Finance 																
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td><td></td></tr> <tr> <td>MCom</td><td>2015</td></tr> <tr> <td>ILM College, Okara</td><td></td></tr> <tr> <td>BCom</td><td>2013</td></tr> <tr> <td>Girls College, Okara</td><td></td></tr> <tr> <td>FA</td><td>2011</td></tr> <tr> <td>Junior Model Girls High School, Okara</td><td></td></tr> <tr> <td>Matriculation</td><td>2009</td></tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	ILM College, Okara		BCom	2013	Girls College, Okara		FA	2011	Junior Model Girls High School, Okara		Matriculation	2009
University of Management and Technology (UMT), Lahore																	
MCom	2015																
ILM College, Okara																	
BCom	2013																
Girls College, Okara																	
FA	2011																
Junior Model Girls High School, Okara																	
Matriculation	2009																
Projects	<ul style="list-style-type: none"> ▪ Developed a research report on the financial statement analysis of Nishat Textile and Crescent Textile. Conducted ratio analysis of the past two-year data and found that Nishat Textile was financially more stable than Crescent Textile ▪ Developed a research report on balance scorecard of Allied Bank. Prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The result shows the annual turnover, return on investment and return on assets of bank ▪ Prepared and analyzed different financial statements like profit and loss account, ledger accounts, cash flow statements, balance sheet, and owner's equity statements of a hypothetical company in order to understand and interpret financial reports ▪ Organized different tasks of accounting and finance like financial statement, budget preparation and profitability index of an organization ▪ Prepared a research report on brand image and customer perception for Coca-Cola. Highlighted the gaps and devised a new marketing strategy to capture existing and new customers ▪ Developed a research report on dynamics of management for Nestle Milk Pak. Interviewed manager and collected views regarding planning, organizing, directing and controlling of the organization 																
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail 																
Achievements	<ul style="list-style-type: none"> ▪ Got 1st position and won medal in badminton tournament 2014 at UMT, Lahore ▪ Worked as event organizer in different events in ILM College, 2011. ▪ As a girl guide participated in two workshops and got three certificates at school level 																
Interests	<ul style="list-style-type: none"> ▪ Research, writing and reading books, religion 																

 <p>Born1991</p>	<p>Zoya Amjad</p> <p>Address: H. No. 24, BS 56, Ayesha Street, Abdali Road, Islampura, Lahore.</p> <p>Cell: 0323-4274373</p> <p>Email: amjad.zoya@yahoo.com</p>																
Personal Profile	<ul style="list-style-type: none"> ▪ Self-aware - always seeking to learn and grow ▪ Seeks new responsibilities irrespective of reward and recognition ▪ Reliable and dependable in meeting objectives – hard working ▪ Great team-worker - adaptable and flexible ▪ Good listener - caring and compassionate ▪ Studied Financial Modeling, Commercial Banking, Credit Management and Financial Risk Management as elective courses ▪ Functional Areas: Accounts, Finance 																
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Lahore</td> <td></td> </tr> <tr> <td>MCom</td> <td>2015</td> </tr> <tr> <td>Punjab College of Commerce, Lahore</td> <td></td> </tr> <tr> <td>BCom</td> <td>2012</td> </tr> <tr> <td>Punjab College of Commerce, Lahore</td> <td></td> </tr> <tr> <td>ICom</td> <td>2010</td> </tr> <tr> <td>Lahore Cambridge School, Lahore</td> <td></td> </tr> <tr> <td>Matriculation</td> <td>2008</td> </tr> </table>	University of Management and Technology (UMT), Lahore		MCom	2015	Punjab College of Commerce, Lahore		BCom	2012	Punjab College of Commerce, Lahore		ICom	2010	Lahore Cambridge School, Lahore		Matriculation	2008
University of Management and Technology (UMT), Lahore																	
MCom	2015																
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BCom	2012																
Punjab College of Commerce, Lahore																	
ICom	2010																
Lahore Cambridge School, Lahore																	
Matriculation	2008																
Projects	<ul style="list-style-type: none"> ▪ Prepared the report by analyzing the Islamic banking system, compared the Islamic banking system with conventional banking system and tried to identify the gaps in Islamic banking system ▪ Conducted a detailed analysis on telecom sector from investor’s point of view. Prepared portfolios of different companies and developed their CAPM, mean, median mode, standard deviation, variances, and histogram to understand the market trend. The analysis helped in making decision about investments ▪ Prepared a video presentation regarding problems of customers in banks. The problems identified were long queue, presence of irrelevant staff at the customer services counter and inappropriate working of ATM machines. Discussed these problem with bank managers and proposed solution ▪ Developed a research report on dynamics of management for pharmaceutical companies. Interviewed manager and collected views regarding planning, organizing, directing and controlling of the organization ▪ Conducted financial statement analysis of Rafhan company. Applied different financial tools (liquidity ratio, debt to equity ratio and working capital ratio) ▪ Developed a research report on balance scorecard of Al Meezan Bank. Prepared questionnaires from research and development point of view, customer perspective and internal management perspective. The result showed the annual turnover, return on investment and return on assets of the bank ▪ Developed a research report on development point of view of National Financial Commission ▪ Developed a research report of Coca Cola company on market strategies 																
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail 																
Achievements	<ul style="list-style-type: none"> ▪ Participated in debate competition at school level 																
Interests	<ul style="list-style-type: none"> ▪ Baking, photography, traveling, yoga 																



<p>Born 1993</p>	<p>Anam Hanif Permanent Address: Muhlla Sardar Pura, Near Skills Grammar School, Defence Road, Sialkot Cell: 0334-4823996 Email: anamhanif1786@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Good interpersonal and communication, leadership, high integrity ▪ Strong planning, organizing and monitoring abilities - an efficient time-manager ▪ Good listener - caring and compassionate ▪ Emotionally mature and confident - a calming influence ▪ Good researcher - creative and methodical - probing and resourceful ▪ Studied Advance Financial Accounting, Financial Management, Advance Performance Management, Advance Corporate Reporting, MIS and Strategic Business Analysis as elective courses ▪ Functional Areas: Accounts, Finance
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Sialkot Campus MCom 2015 Superior College, Sialkot BCom 2013 Apex College, Sialkot ICom 2011 Government Girls School, Sialkot Matriculation 2009</p>
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Instigated Porter's Five Competitive Forces Model (threat of new entrants, threat of substitute products or services, bargaining power of customer, bargaining power of suppliers and intensity of competitive rivalry) to Hilbro International and found that Hilbro International has large market share against its rival company QSA ▪ Conducted detailed fundamental and technical analysis of Lotte PPTA using different tools such as ratio analysis, trends analysis, moving averages, support and resistance. The financial position of company was good from investor point of view ▪ Analyzed the financial statements of Lucky Cement and applied financial statement analysis techniques to analyze financial ratio, leverage, common size analysis, credit analysis, financial strengths and recurring income ▪ Developed a feasibility report on Girls Hostel via loan financing. Conducted business/financial planning to get loan, market forecast, required documentation and procedures for financing
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ Peach Tree
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Organized marketing festival in UMT Sialkot Campus 2014 ▪ Participated in more than 20 business workshops ▪ Participated in business ideas ▪ Won prize in school debates
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Cooking, design, event planning, drawing

<div>University of Management and Technology</div>	<div>  <div>Born1992</div> </div>	<div> <div>Danish</div> <div> Present Address: H. No. 10, Circular Road, Model Town, Lahore Permanent Address: Mohallah Zafar Abad Hamayun Street, Rang Pura, Sialkot Cell: 0321-7130075 Email: danishbutt4228@hotmail.com </div> </div>
	<div>Personal Profile</div>	<div> <ul style="list-style-type: none"> Good interpersonal and communication skills Creative and entrepreneurial networker-effective project coordinator Good listener-caring and compassionate, sensitive and patient Good researcher, creative and methodical, probing and resourceful Reliable and dependable in meeting objectives - hard-working Studied Advance Financial Accounting, Financial Management, Advance Performance Management and Advance Corporate Reporting as elective courses Functional Areas: Accounts, Finance </div>
	<div>Education and Qualification</div>	<div> <div>University of Management and Technology (UMT), Sialkot Campus</div> <div> <div>MCom</div> <div>2015</div> </div> <div>Punjab College, Sialkot</div> <div> <div>BCom</div> <div>2013</div> </div> <div>Punjab College, Sialkot</div> <div> <div>ICom</div> <div>2011</div> </div> <div>City Public School, Sialkot</div> <div> <div>Matriculation</div> <div>2009</div> </div> </div>
	<div>Professional Experience</div>	<div> <div>Askari Bank Ltd.Cantt Branch, Sialkot</div> <div>Jul – Aug 2014</div> <div>Intern</div> <ul style="list-style-type: none"> Assisted in customer services, relationship, operations, trade, finance and clearing department </div>
	<div>Projects</div>	<div> <ul style="list-style-type: none"> Conducted detailed fundamental and technical analysis of Lotte PPTA us ing different tools such as ratio analysis, trends analysis, moving averages, support and resistance. The financial position of company was good from investor point of view Conducted a complete financial analysis of Lucky Cement by analyzing its annual report for the year 2011 and 2012. Used income statement, balance sheet, cash flow statement, statement of change in equity and different ratio analysis to reflect the financial health of the company. The analysis revealed that company was in good financial position Analyzed the annual report of Forward Sports Pvt. Limited for the year 2010 and 2013. Used income statement, balance sheet, cash flow statement, statement of change in equity and different ratio analysis to show the financial health of the company Prepared a research report about the working of different departm ents like production, sales and human resource of VIP Garments Pvt. Ltd. by visiting them personally </div>
	<div>Computer Skills</div>	<div> <ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail </div>
	<div>Achievements</div>	<div> <ul style="list-style-type: none"> Won Best Personality Award in Punjab College, Sialkot Participated in more than 20 business workshops Won first prize in Marketing Festival 2014 UMT, Sialkot </div>
	<div>Interests</div>	<div> <ul style="list-style-type: none"> Reading articles, traveling, jogging, cricket </div>



Born1993	Fareeha Ghafoor Address: Kourpur, P/O Gohadpur, Sialkot Cell: 0321-7112639 Email: maherawish@gmail.com
Personal Profile	<ul style="list-style-type: none"> ▪ Good interpersonal skills - works well with others, motivates and encourages ▪ Strives for quality and applies process and discipline towards optimizing performance ▪ Self-aware - always seeking to learn and grow ▪ Team-player - loyal and determined ▪ Seeks and finds good outcomes to challenges ▪ Studied Advanced Financial Management, Advanced Performance Management , Capital Budgeting ,Accounting Information System and Commercial Banking Operations as elective courses ▪ Functional Areas: Accounts, Finance, Marketing
Education and Qualification	University of Management and Technology (UMT), Sialkot Campus MCom 2015 Commerce College, Sialkot BCom 2013 Leadership College, Sialkot ICom 2011 Secondry High School Matriculation 2009
Projects	<ul style="list-style-type: none"> ▪ Conducted detailed fundamental and technical analysis of Lotte PPTA using different tools such as ratio analysis, trends analysis, moving averages, support and resistance. The financial position of company was good from investor point of view ▪ Prepared feasibility report of fast food restaurant as per capital budgeting perspective. Calculated capital expenditures, payback period, and sensitivity analysis. Also prepared projected financial statements ▪ Conducted financial statement analysis of Lucky Cement. Determined the financial ratios of the company like leverage ratios, liquidity ratios, turnover ratios and evaluated company's performance ▪ Developed a detailed research report on VIP Group of Companies
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Peach Tree ▪ Internet, e-mail
Achievements	<ul style="list-style-type: none"> ▪ Organized and won marketing festival at UMT Sialkot Campus ▪ Organized event at leadership college
Interests	<ul style="list-style-type: none"> ▪ Internet surfing for research, cooking, driving, movies



Born1992	Fazila Javed Address: Airport Road, Chitti Sheikhan, Sialkot Cell: 0341-4000369 Email: fiaqureshi23@gmail.com
Personal Profile	<ul style="list-style-type: none"> ▪ Good interpersonal and communication skills ▪ Creative and entrepreneurial networker - effective project coordinator ▪ Good listener - caring and compassionate, Sensitive and patient ▪ Emotionally mature and confident - a calming influence ▪ Good researcher, methodical, probing and resourceful ▪ Studied Advance Financial Accounting, Financial Management, Advance Performance Management and Advance Corporate Reporting as elective courses ▪ Functional Areas: Accounts, Finance
Education and Qualification	University of Management and Technology (UMT),Sialkot Campus MCom 2015 Punjab Group of Colleges, Lahore BCom 2013 Leadership College, Sialkot ICom 2011 City Public High School, Sialkot Matriculation 2009
Projects	<ul style="list-style-type: none"> ▪ Conducted detailed fundamental and technical analysis of Lotte PPTA using different tools such as ratio analysis, trends analysis, moving averages, support and resistance ▪ Prepared feasibility report of PUCK Café as per capital budgeting perspective. Calculated capital expenditures, payback period, and sensitivity analysis. Also prepared projected financial statements and amortization table ▪ Analyzed the financial statements of Fecto Cement of Pakistan Limited. Analyzed financing, investing and operating activities along with ratio analysis, cash flow analysis and profitability analysis ▪ Conducted a complete financial analysis of Lucky Cement by analyzing its annual report for the year 2011 and 2012. Used income statement, balance sheet, cash flow statement, statement of change in equity and different ratio analysis to reflect the financial health of the company. The analysis revealed that company was in good financial position
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint),Peachtree ▪ Internet, e-mail
Achievements	<ul style="list-style-type: none"> ▪ Worked as organizer in marketing festival at UMT Sialkot Campus ▪ Won Best Character Certificate in City Public High School, Sialkot ▪ Participated in different workshops
Interests	<ul style="list-style-type: none"> ▪ Traveling, business research, driving




Born1992	Hafsa Asif Permanent Address: Malik Zuhaib Aminabad Road, Meher Town, Sialkot Cell: 0333-8738876 Email: hafsamalik15@gmail.com
Personal Profile	<ul style="list-style-type: none"> Strong planning, organizing and monitoring abilities - an efficient time-manager Creative and entrepreneurial networker - effective project coordinator Good listener - caring and compassionate Emotionally mature and confident - a calming influence Good researcher - creative and methodical - probing and resourceful Studied Advance Financial Accounting, Financial Management, Advance Performance Management, Advance Corporate Reporting, MIS and Strategic Business Analysis as elective courses Functional Areas: Marketing, Accounts, Finance
Education and Qualification	University of Management and Technology (UMT), Sialkot MCom 2015 Superior College, Sialkot BCom 2013 Leadership College, Sialkot FSc(Pre-Medical) 2011 Concept Public School, Sialkot Matriculation 2009
Projects	<ul style="list-style-type: none"> Instigated Porter's Five Competitive Forces Model (threat of new entrants, threat of substitute products or services, bargaining power of customer, bargaining power of suppliers and intensity of competitive rivalry) for Hilbro International. Found that Hilbro International has large market share against its rival company QSA Conducted detailed fundamental and technical analysis of Lotte PPTA using different tools such as ratio analysis, trends analysis, moving averages, support and resistance. The financial position of company was good from investor point of view Developed a research report on the services of Fatima Memorial Hospital. The focus was on services to gynae patients. The hospital capacity was not being utilized to 100%. It was recommended to organize their marketing campaign keeping in view gynae services and target corporate clients Analyzed the financial statements of Lucky Cement and applied financial statement analysis techniques to analyze financial ratio, leverage, common size analysis, credit analysis, financial strengths and recurring income Developed a feasibility report on girls' hostel via loan financing. Conducted business/financial planning to get loan, market forecast, required documentation and procedures for financing
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail Peachtree
Achievements	<ul style="list-style-type: none"> Organized marketing festival in UMT Sialkot Campus 2014 Participated in business workshops Participated in business ideas
Interests	<ul style="list-style-type: none"> Drawing, traveling, business research, event planning




Born 1992	Irfan Ilyas Address: Village Sidh P. O.B. Dallowali, Sialkot Cell: 0324-6113722 Email: irfanilyas20@yahoo.com
Personal Profile	<ul style="list-style-type: none"> ▪ Good strategic appreciation and vision; able to build and implement sophisticated plans ▪ Good interpersonal and communication skills – leadership, high integrity ▪ Methodical approach to planning and organizing - good time-manager ▪ Emotionally mature and confident - a calming influence ▪ Creative and entrepreneurial networker - effective project coordinator ▪ Studied Capital Budgeting, Accounting Information System and Commercial Banking Operations as elective courses ▪ Functional Areas: Finance, Accounts
Education and Qualification	University of Management and Technology (UMT), Sialkot Campus MCom 2015 Sialkot College of Commerce BCom 2013 Sialkot College of Commerce DCom 2010 Jinnah Model Higher Secondary School Matriculation 2008
Projects	<ul style="list-style-type: none"> ▪ Conducted detailed fundamental and technical analysis of Lotte PPTA using different tools such as ratio analysis, trends analysis, moving averages, support and resistance. The financial position of company was good from investor point of view ▪ Prepared feasibility report of fast food restaurant as per capital budgeting perspective. Calculated capital expenditures, payback period, and sensitivity analysis. Also prepared projected financial statements ▪ Conducted financial statement analysis of Lucky Cement. Determined the financial ratios of the company like leverage ratios, liquidity ratios, turnover ratios and evaluated company's performance ▪ Developed a detailed research report on VIP group of Company
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail
Achievements	<ul style="list-style-type: none"> ▪ Participated in marketing festivals at UMT Sialkot Campus ▪ Participated in sport at college level
Interests	<ul style="list-style-type: none"> ▪ Creative writing, traveling, sports, television



Born 1992	Mehwish Tariq Address: Street No. 4, Fateh Garh, Sialkot Cell: 0333-1449566 Email: mehwishmalik69@gmail.com
Personal Profile	<ul style="list-style-type: none"> ▪ Good strategic appreciation and vision; able to build and implement sophisticated plans ▪ Good interpersonal skills - works well with others, motivates and encourages ▪ Great team worker - adaptable and flexible ▪ Energetic and physically very fit; quick to respond to opportunities and problems ▪ Good starter - enthusiastic in finding openings and opportunities ▪ Studied Advance Financial Management, Advance Performance Management, Capital Budgeting and Financial Reporting as elective courses ▪ Functional Areas: Accounts, Finance
Education and Qualification	University of Management and Technology (UMT), Sialkot Campus MCom 2015 NISA College, Sialkot BCom 2013 NISA College, Sialkot ICom 2011 Govt Girls, Christian High School, Sialkot Matriculation 2008
Projects	<ul style="list-style-type: none"> ▪ Conducted detailed fundamental and technical analysis of Lotte PPTA using different tools such as ratio analysis, trends analysis, moving averages, support and resistance. The financial position of company was good from investor point of view ▪ Conducted financial analysis of Hilbro International Ltd. Found the breakeven point, ratios of the company, NPV, IRR ▪ Prepared feasibility report of hostel for girls as per capital budgeting perspective. Calculated capital expenditures, payback period, and sensitivity analysis. Also prepared projected financial statements and amortization table ▪ Examined the financial statements of Lucky Cement Pakistan. Conducted ratio analysis, analysis of financing, investing and operating activities and identified areas of earning management
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Peach Tree ▪ Internet, e-mail
Achievements	<ul style="list-style-type: none"> ▪ Won cricket tournament in Nisa Girls College, Sialkot ▪ Participated in marketing festival at UMT Sialkot Campus
Interests	<ul style="list-style-type: none"> ▪ Traveling, animals, music, movies

 <p>Born1987</p>	<p>Naqeeb Ullah</p> <p>Address: Ahmed Nagar Near Chongi No.8, Zafarwall Road, Sialkot</p> <p>Cell: 0321-7141083</p> <p>Email: naqeeb999@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> Results-driven, logical and methodical approach to achieving tasks and objectives Determined and decisive; uses initiative to develop effective solutions to problems Good strategic appreciation and vision; able to build and implement sophisticated plans Determined and decisive; uses initiative to meet and resolve challenges Good listener - caring and compassionate Energetic and physically very fit; quick to respond to opportunities and problems Studied Capital Budgeting, Accounting Information System and Commercial Banking Operations as elective courses Functional Areas: Finance, Accounts
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Sialkot Campus</p> <p>MCom 2015</p> <p>Superior College, Sialkot</p> <p>BCom 2011</p> <p>Leadership College, Sialkot</p> <p>ICom 2009</p> <p>Asmat Memorial Science School, Lahore</p> <p>Matriculation 2006</p>
<p>Projects</p>	<ul style="list-style-type: none"> Conducted detailed fundamental and technical analysis of Lotte PPTA using different tools such as ratio analysis, trends analysis, moving averages, support and resistance. The financial position of company was good from investor point of view Prepared feasibility report of fast food restaurant as per capital budgeting perspective. Calculated capital expenditures, payback period, and sensitivity analysis. Also prepared projected financial statements Conducted financial statement analysis of Lucky Cement. Determined the financial ratios of both companies like leverage ratios, liquidity ratios, turnover ratios and evaluated which company was performing better and why Developed a detailed research report on VIP group of Company
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Peach Tree Internet, e-mail
<p>Achievements</p>	<ul style="list-style-type: none"> Won gold medal on winning marketing festival 2014 at UMT Sialkot Campus 1st and runner-up in different speech competitions Gold medalist of 200 meter race Gold medalist of tug of war Participated in more than 8 business seminars
<p>Interests</p>	<ul style="list-style-type: none"> Helping people, innovation, traveling, business research



 Born 1993	Shehzadi Sarwar Address: Muhallah Magharbi Gohadpur, Sialkot Cell: 0300-6166105 Email: shehzadisarwar94@gmail.com																
Personal Profile	<ul style="list-style-type: none"> Strong planning, organizing and monitoring abilities - an efficient time-manager Self-driven and self-reliant - sets aims and targets and leads by example Good interpersonal skills - works well with others, motivates and encourages Results-driven, logical and methodical approach to achieving tasks and objectives Good strategic appreciation and vision; able to build and implement sophisticated plans Studied Capital Budgeting , Commercial Banking Operations and Accounting Information System as elective courses Functional Areas: Accounts, Finance, Marketing, Customer Service 																
Education and Qualification	<table> <tr> <td>University of Management and Technology (UMT), Sialkot Campus</td><td></td></tr> <tr> <td>MCom</td><td>2015</td></tr> <tr> <td>Govt College of Commerce, Sialkot</td><td></td></tr> <tr> <td>BCom</td><td>2013</td></tr> <tr> <td>Leadership College, Sialkot</td><td></td></tr> <tr> <td>ICom</td><td>2011</td></tr> <tr> <td>Islamia Girls High School, Sialkot</td><td></td></tr> <tr> <td>Matriculation</td><td>2009</td></tr> </table>	University of Management and Technology (UMT), Sialkot Campus		MCom	2015	Govt College of Commerce, Sialkot		BCom	2013	Leadership College, Sialkot		ICom	2011	Islamia Girls High School, Sialkot		Matriculation	2009
University of Management and Technology (UMT), Sialkot Campus																	
MCom	2015																
Govt College of Commerce, Sialkot																	
BCom	2013																
Leadership College, Sialkot																	
ICom	2011																
Islamia Girls High School, Sialkot																	
Matriculation	2009																
Projects	<ul style="list-style-type: none"> Conducted detailed fundamental and technical analysis of Lotte PPTA using different tools such as ratio analysis, trends analysis, moving averages, support and resistance. The financial position of company was good from investor point of view Prepared feasibility report of dairy farming as per capital budgeting perspective. Calculated capital expenditures, payback period, and sensitivity analysis. Also prepared projected financial statements and amortization table Developed a research report on the financial statement analysis of Nishat Textile and Crescent Textile. Conducted ratio analysis on the past two -year data. Nishat Textile was found financially more stable than Crescent Textile Conducted financial ratio analysis, profitability ratio analysis and market ratio analysis of ICI and Fauji Fertilizers. The analysis helped to evaluate the performance of the company 																
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail 																
Achievements	<ul style="list-style-type: none"> Award winner in marketing festival at UMT Sialkot Campus Award winner in marketing festival at college level 																
Interests	<ul style="list-style-type: none"> Education, business research, commerce, banking 																



Born1991	Zain Yousaf Address: Shahabpura Road, Sialkot Cell: 0321-6132728 Email: zunain_jutt@yahoo.com
Personal Profile	<ul style="list-style-type: none"> ▪ Strong planning, organizing and monitoring abilities - an efficient time-manager ▪ Seeks new responsibilities irrespective of reward and recognition ▪ Emotionally mature and confident - a calming influence ▪ Detailed and precise; fastidious and thorough ▪ Decisive and results-driven; creative problem-solver ▪ Studied Advance Financial Accounting, Financial Management, Advance Performance Management and Advance Corporate Reporting as elective courses ▪ Functional Areas: Finance, Customer Services, Marketing
Education and Qualification	University of Management and Technology (UMT), Sialkot Campus MCom 2015 Punjab College, Sialkot BCom 2013 Punjab College Sialkot FSc (Pre Engineering) 2011 Harvard Grammar School, Sialkot Matriculation 2009
Projects	<ul style="list-style-type: none"> ▪ Conducted detailed fundamental and technical analysis of Lotte PPTA using different tools such as ratio analysis, trends analysis, moving averages, support and resistance. The financial position of company was good from investor point of view . ▪ Developed a research report on capital budgeting decision of a medical store. Developed a business plan on financial basis to find out how much cost the company can bear and how much profit will be generated after investment . ▪ Conducted financial statement analysis of Lucky Cement. Applied different financial tools (solvency ratio, liquidity ratio, etc.) ▪ Compared strategy formulation, planning and evaluation of crazy scoops and identified prospective target market segment for Levi's. Developed a new strategy for Levi's regarding competitive environment in Pakistan . The report consisted of detailed financial plan including forecasted income statement, balance sheet and payback period.
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail
Achievements	<ul style="list-style-type: none"> ▪ Organized marketing festival at UMT, Sialkot Campus ▪ Participated in more than 20 business workshops
Interests	<ul style="list-style-type: none"> ▪ Television, music, politics, innovation



Born 1992

Muhammad Adeel Mustafa

Address: 35-A, Faisal Garden, C-1 Johar Town, Lahore

Cell: 0331-4484229

Email: adeel_mustafa007@yahoo.com

Personal Profile

- Strong planning, organizing and monitoring abilities - an efficient time-manager
- Self-driven and self-reliant - sets aims and targets and leads by example
- Good interpersonal skills - works well with others, motivates and encourages
- High integrity, diligent and conscientious - reliable and dependable
- Self-aware - always seeking to learn and grow
- Studied Internal Audit and Risk Management, Accounting Information System, Islamic Banking and Advance Auditing and Cost Accounting for Specific Sector as elective courses
- **Functional Areas:** Audit, Accounts, Management

Education and Qualification

University of Management and Technology (UMT), Lahore	
BS – Accounting and Finance	2015
BISE, Lahore	
ICom	2010
Honor's School System, Lahore	
Matriculation	2008

Professional Experience

NESPAK Ltd, Lahore	Jul – Aug 2014
Intern	
<ul style="list-style-type: none"> ▪ Assisted in internal audit section and accounts section ▪ Assisted in recording payroll and LFA 	

Projects

- Conducted detailed fundamental and technical analysis of Lucky Cement using different tools such as ratio analysis, trends analysis, moving averages, support and resistance
- Prepared the financial statement reports of Engro Foods and Sapphire Textile. Compared them by covering the liquidity ratio, solvency ratio, financial ratio, operating performance ratio, market measure ratio and financial leverage. Also prepared the balance sheet and compared it with the industry
- Measured the internal control of Treet Corporation, Lahore. They did not have security control in IT and Purchase Department. Recommended to implement security control in these departments; this would reduce the risk and could run the company in profit. As a result of it employee performance will also be improved
- Conducted SWOT analysis for Cola war of two brands namely Pepsi Cola and Coca Cola. Strong brand image of Coca Cola was an opportunity for the brand to increase its market share. It also came into notice that Pepsi Cola was banned in two countries which was also an opportunity for Coca Cola to earn more profit in these two countries

Computer Skills

- MS Office (Word, Excel, PowerPoint)
- Account pro, Peach tree, Quick book
- Internet, e-mail

Achievements

- Worked as organizer in 3rd ICoBM 2013 at UMT, Lahore
- Worked as Director Marketing in a Fun Festival at UMT, Lahore
- Worked as Organizer in Islamic Banking Conference
- Executive Member in Fun Dinner in 2015 at UMT, Lahore

Interests

- Cricket, watching television, business news, computer applications



	Haris Anwar Address: H. No.48-A/1, (B.O.R) Society, Johar Town, Lahore Cell: 0313-4364989 Email: harisanwar405@gmail.com	
Personal Profile	<ul style="list-style-type: none"> ▪ Good inter-personal and communications skills ▪ Sound planning and organizational capabilities ▪ Results oriented - focused on productive and high-yield activities ▪ Hard working, possess good planning, organizing and monitoring abilities ▪ Ability to take the challenges ▪ Studied Investment and Portfolio Management, Financial Modeling, Financial Derivatives, Capital Budgeting and Credit Management as elective courses ▪ Functional Areas: Finance, Accounts 	
Education and Qualification	University of Management and Technology (UMT), Lahore BS - Accounting and Finance 2015 Kips College, Lahore F Sc. (Pre-Engineering) 2008 DPS, Lahore Matriculation 2003	
Professional Experience	Ahmad Fabrics Feb 2015 – Present Accounts Officer <ul style="list-style-type: none"> ▪ Keeping check and balance of daily expenses and income ▪ Performing closing on software daily basis ▪ Checking bank statements ▪ Keeping record of cash deposited in bank ▪ Preparing goods receive notes on software ▪ Generating sales order on software ▪ Generating sale requisition on software ▪ Maintaining ledger of parties on software ▪ Making salaries of employees on software ▪ Checking and verifying vouchers Elite Business Machine 2008 – 2009 Accounts Officer <ul style="list-style-type: none"> ▪ Engaged in accounts handling through Oracle ▪ Maintained record of petty cash 	
Projects	<ul style="list-style-type: none"> ▪ Carried out project on Fazal Textile. Conducted company's vertical and horizontal analysis to make an efficient financial statement 	
Computer Skills	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail 	
Interests	<ul style="list-style-type: none"> ▪ Reading poetry, learning religion, traveling 	



<p>Born 1995</p>	<p>Abdullah Bin Masood Address: 363 A, Block B, Revenue Employees Housing Society, Lahore. Cell: 0336-2756200 Email: abdullahbinmasood_465@gmail.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> Results-driven, logical and methodical approach to achieving tasks and objectives Determined and decisive; uses initiative to develop effective solutions to problems Reliable and dependable - high personal standards and attention to detail Methodical and rigorous approach to achieving tasks and objectives Entrepreneurial and proactive - strong drive and keen business mind Good strategic appreciation and vision; able to build and implement sophisticated plans Functional Areas: Accounts, Finance
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore BCom (IT) 2015 Superior College, Lahore BCom 2013 KIPS College, Lahore ICom 2011 Salamat Public School System, Lahore Matriculation 2009</p>
<p>Projects</p>	<ul style="list-style-type: none"> Conducted financial analysis of Coca-Cola Private Limited. Determined the liquidity and profitability of Coca Cola w.r.t. industry. It was concluded that coke was managing its assets well Conducted financial analysis of Haier Pakistan to find out about the breakeven point, ratios of the company and forecasted the sales, WACC, NPV, IRR Conducted financial statement analysis of Coca-Cola. Determined the financial ratios of the company like leverage ratios, liquidity ratios, turnover ratios and evaluated whether company was performing better and why Prepared a report on use of fundamental analysis and technical analysis software by the brokers of Haier Pakistan Prepared and analyzed different financial statements like profit and loss account, ledger accounts, cash flow statements, balance sheet, owner's equity statements of a hypothetical company in order to understand and interpret financial reports Calculate the HDI of Pakistan Prepared the financial statement of gourmet
<p>Computer Skills</p>	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail Hardware software installation and troubleshooting
<p>Achievements</p>	<ul style="list-style-type: none"> Participated in long race and aerobics competition at school level Participated in school drama competition
<p>Interests</p>	<ul style="list-style-type: none"> Television, sports, driving, music, writing



<p>Born 1993</p>	<p>Muqadas Khan Address: 24 B-1 Block, Johar Town , Lahore. Cell: 0333-0410243 Email: warrior2483@yahoo.com</p>
<p>Personal Profile</p>	<ul style="list-style-type: none"> ▪ Good researcher - creative and methodical - probing and resourceful ▪ Great team-worker - adaptable and flexible ▪ Decisive and results-driven; good problem-solver ▪ Self-driven and self-reliant - sets aims and targets and leads by example ▪ Reliable and dependable in meeting objectives – hard working ▪ Functional Areas: Finance, Accounts, Business Development, Management
<p>Education and Qualification</p>	<p>University of Management and Technology (UMT), Lahore BCom (IT) 2015 Punjab College, Lahore ICS 2012 The Punjab School, Lahore Matriculation 2010</p>
<p>Projects</p>	<ul style="list-style-type: none"> ▪ Conducted financial analysis for Merisant Company and Whole Earth Sweetener. Determined the breakeven point, ratios, forecasted the sales and NPV ▪ Developed a research report on SBE Pakistan and prepared an analytical report upon it monetary policy and studied the laws and rules to be implied upon banks by it ▪ Developed a complete business plan to launch alcohol free energy drink for Muslims. The report consisted of detailed financial plan including forecasted income statement, payback period and methods of sales and marketing methods ▪ Developed a research report on the financial statement analysis of Nishat Textile and Crescent Textile. Conducted ratio analysis on the past two year data of Nishat Textile which was financially found more stable than Crescent Textile ▪ Analyzed financial statement of Pepsi Co. Ltd, to assess viability, stability and profitability of a business ▪ Developed research report on the financial statement analysis of Engro foods and Danpak food industries. Conducted ratio analysis on the financial data of the companies for the last five years. Both companies were found in good position from investment's point of view ▪ Conducted financial analysis of Coca-Cola Company. Determined the liquidity and profitability of Coca-Cola industry. It was concluded that Coca Cola was managing its assets well
<p>Computer Skills</p>	<ul style="list-style-type: none"> ▪ MS Office (Word, Excel, PowerPoint) ▪ Internet, e-mail ▪ Hardware and software installation and trouble shooting
<p>Achievements</p>	<ul style="list-style-type: none"> ▪ Appeared in Dean's Merit list in 2015 at UMT , Lahore ▪ Participated in International adjudication conference in UMT , 2014 ▪ Worked as a volunteer in 2nd multilingual declamation competition 2014 ▪ Got scholarship at Punjab College during ICS ▪ Participated in science model exhibition at Punjab School
<p>Interests</p>	<ul style="list-style-type: none"> ▪ Drawing, video games , business research, event planning



Born 1995	Rohail Khan Address: 68/4-D, Lane No. 15, Wafaqi Colony, Lahore. Cell: 0345-8603858 Email: rohail.khan94@gmail.com
Personal Profile	<ul style="list-style-type: none"> Seeks new responsibilities irrespective of reward and recognition Creative and entrepreneurial networker-effective project coordinator Methodical approach to planning and organizing and efficient time-manager Great team-worker - adaptable and flexible Energetic and physically very fit; quick to respond to opportunities and problems Good starter - enthusiastic in finding openings and opportunities Functional Areas: Accounts, Finance
Education and Qualification	University of Management and Technology (UMT), Lahore BCom (IT) 2015 Superior College, Lahore BCom 2013 Punjab College ICS 2011 Customs Public School, Lahore Matriculation 2009
Professional Experience	Technovenom Jun 2012 – Present Chief Editor <ul style="list-style-type: none"> Write reviews of new technologies and news about upcoming technologies
Projects	<ul style="list-style-type: none"> Developed a new product for Coca-Cola Company; analyzed the interest point of the product. Also made publicity through riding campaigns, advertisement and web publicity and compared them with their rivals Prepared the financial statement reports of Sony Corporation by defining the products and its categories. Made comparisons by covering the liquidity ratio, solvency ratio, and financial ratio, operating performance ratio, market measure ratio and financial leverage. Also prepared the balance sheet and compared it with the industry Prepared a report on use of fundamental analysis and technical analysis software by the brokers of Lahore Stock Exchange Understood the tools of investment statement analysis. Conducted research for analysis of stock exchange, understood the terms of exchange market and made investments in 21 sectors of different companies Calculated the HDI of Pakistan from 1995 to 2014
Computer Skills	<ul style="list-style-type: none"> MS Office (Word, Excel, PowerPoint) Internet, e-mail Hardware, software installation and troubleshooting
Achievements	<ul style="list-style-type: none"> Won best technology event organizer award in Google Developer's Group LUMS, 2014 Best footballer of the tournament in 2010 Participated in scouting for Customs Public School
Interests	<ul style="list-style-type: none"> Traveling, photography, computer technology, military affairs

Office of Career Services (OCS) Team

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