

Part I  
(Quantitative)

1.  $i^{50}$  is equal to:  
A. 1                      B. -1                      C. 0                      D. i
2. Two dice are rolled together. What is the probability of getting two numbers whose product is even?  
A.  $17/36$                       B.  $1/3$                       C.  $3/4$                       D.  $11/25$
3. Two cards are drawn together from a pack of 52 cards. The probability that one is a club and one is a diamond?  
A.  $13/51$                       B.  $1/52$                       C.  $13/102$                       D.  $1/26$
4. A tank is 25 m long, 12 m wide and 6 m deep. What is the cost of plastering of its walls and bottom at the rate of 75 paise per sq. m?  
A. 558                      B. 502                      C. 516                      D. 612
5. The diagonal of the floor of a rectangular room is 712 feet. The shorter side of the room is 412 feet. What is the area of the room?  
A. 27 square feet                      B. 22 Square feet                      C. 24 Square feet                      D. 20 Square feet
6. A towel, when bleached, lost 20% of its length and 10% of its breadth. What is the percentage of decrease in area?  
A. 30%                      B. 28%                      C. 32%                      D. 26%
7. The average age of boys in a class is 16 years and that of the girls is 15 years. What is the average age for the whole class?  
A. 15                      B. 16                      C. 15.5                      D. Insufficient data
8. A student needed to find the arithmetic mean of the numbers 3, 11, 7, 9, 15, 13, 8, 19, 17, 21, 14 and x. He found the mean to be 12. What is the value of x?  
A. 12                      B. 5                      C. 7                      D. 9
9. The average weight of A, B and C is 45 kg. If the average weight of A and B be 40 kg and that of B and C be 43 kg, what is the weight of B?  
A. 31 kg                      B. 2812 kg                      C. 32 kg                      D. 3012 kg

10. Sachin's age after 15 years will be 5 times his age 5 years back. Find out the present age of Sachin?  
 A. 10 years                      B. 11 years                      C. 12 years                      D. 13 years
11. A is two years older than B who is twice as old as C. The total of the ages of A, B and C is 27. How old is B?  
 A. 10                              B. 9                              C. 8                              D. 7
12. The price of a commodity is Rs. 650. If the shopkeeper is offering 35% discount what would be the sale price.  
 A. 877.5                      B. 800                      C. 600                      D. 1000
13. Increasing 100 to 60% makes it  
 A. 160                      B. 150                      C. 60                      D. 90
14. If all the sides of a quadrilateral are congruent, parallel, and angle between sides is not equal to  $90^\circ$  it is a:  
 A. Triangle                      B. Rectangle                      C. Rhombus                      D. Parallelogram
15. Equation is given  $6x^2 + 15x - 33 = 70$ . If  $x = 5$ ; at what value LHS equates RHS.  
 A. 192                      B. 190                      C. 194                      D. 193
16. Population of a town is given by  $P = 13858(1+r)^n$ ; if  $r = 5\%$  and  $n = 10$  what would be the value of P.  
 A. 21573                      B. 22573                      C. 20578                      D. 15834
17. If  $\frac{2}{3}^{th}$  of class are declared pass in a certain test. If the class size is 99, how many students are failed?  
 A. 55                      B. 70                      C. 60                      D. 66
18. Equation of a certain system are given as:  $5x + 15y = 33$ ;  $3x - 3y = 15$ . What would be the values of x & y.  
 A. (5.4, 0.4)                      B. (5.4, 4)                      C. (5, 0.3)                      D. (5, 5)
19.  $(a+b)^2 + (a-b)^2 =$   
 A.  $4ab$                       B.  $12ab$                       C.  $2(a^2 + b^2)$                       D.  $2(a+b)^2$
20. The square root of variance of a data is called -----:  
 A. Standard Deviation                      B. Range                      C. Geometric Mean                      D. Harmonic Mean

Part II  
(English)

A Identify noun in the following sentences

1. It will take all of his energy but he will be able to walk again.

- A. Take                      B. Again                      C. All                      D. Energy

2. Troubled days are upon us.

- A. Troubled                      B. are                      C. Days                      D. Upon

3. Their actions became unintelligible.

- A. Their                      B. Actions                      C. Became                      D. Unintelligible

4. He feels that our friendship is very strong.

- A. Friendship                      B. Feels                      C. Very                      D. Strong

B Choose the correct *pronoun* from the given options.

5. \_\_\_\_\_ is true that Iraq under Saddam Hussain was a safer place to live.

- A. This                      B. It                      C. That                      D. None of the above

6. Make sure that everyone brings \_\_\_\_\_ own notebooks for the lecture.

- A. Their                      B. Your                      C. His                      D. Her

7. When I meet new people, I'm usually curious about \_\_\_\_\_ place of origin.

- A. His                      B. Her                      C. Your                      D. Their

C Fill in the blanks using the correct *article*.

8. \_\_\_\_\_ gentleman knows how he behaves.

- A. A                      B. An                      C. The

9. \_\_\_\_\_ hour for this task would be sufficient.

A. A

B. An

C. The

10. This 100 rupee currency note is \_\_\_\_\_ soiled one.

A. A

B. An

C. The

11. He's \_\_\_\_\_ delivery boy who delivered our pizza.

A. A

B. An

C. The

D Fill in the blanks with correct *preposition*.

12. The boy stood \_\_\_\_\_ the burning deck.

A. On

B. At

C. Upon

D. Over

13. All roads lead \_\_\_\_\_ Rome.

A. For

B. By

C. Towards

D. To

14. He is \_\_\_\_\_ a noble stock.

A. Of

B. Off

C. From

D. With

15. I am talking to you \_\_\_\_\_ reference to your letter.

A. About

B. Of

C. With

D. On

E Choose the correct *degree of adjective* in the following sentences.

16. Lahore is a much \_\_\_\_\_ city than Gujranwala.

A. Big

B. Bigger

C. Biggest

17. He is a \_\_\_\_\_ writer.

A. Great

B. Greater

C. Greatest

F Choose the right *verb* from the given options.

18. The boy \_\_\_\_\_ his hand with a knife.

- A. Cut                      B. Hurt                      C. Hit                      D. Crashed

19. The clock \_\_\_\_\_ this morning.

- A. Paused                      B. Stood                      C. Blew                      D. Stopped

20. He \_\_\_\_\_ the house red.

- A. Colored                      B. Polished                      C. Painted                      D. Splashed

21. The money is \_\_\_\_\_ in the bank.

- A. Kept                      B. Stored                      C. Stocked                      D. Stacked

G Choose the correct *form of verb* from the given options.

22. The baby \_\_\_\_\_.

- A. Sleeps                      B. Sleep                      C. Sleeping                      D. To sleep

23. Are you \_\_\_\_\_ in the right direction?

- A. Go                      B. Going                      C. Gone                      D. Went

24. You should have \_\_\_\_\_ your test by now.

- A. Do                      B. Doing                      C. Did                      D. Done

25. He has been \_\_\_\_\_ on this project for a long time.

- A. Work                      B. Worked                      C. Working                      D. Works

26. Did you \_\_\_\_\_ your homework?

- A. Finish                      B. Finished                      C. Finishes                      D. Finishing



H. Read the following paragraph, comprehend it and answer the questions 27 to 30

Negotiation is like sport, every success is based on training and appropriate preparation. This takes time and effort to achieve but ultimately you will be rewarded with better results and improve your skills. Benjamin Franklin, one of the founding fathers of the United States of America, summed it up as follows: "By failing to prepare, you are preparing to fail". Thus, how you cut it in negotiations is mainly determined by how prepared you are. The importance of adequate preparation for negotiation success is also highlighted by Carsten Cramer, Director of Marketing, Sales and Business Development and Managing Director of several subsidiaries of Borussia Dortmund GmbH & Co. He emphasizes that for important discussions, negotiations and meetings, he always prepares through intensive research on his interlocutor and their company beforehand. He asks himself again and again the question of what benefits is he able to derive from the context of a negotiation.

#### Questions

27. Suggest a suitable title for the passage

A. Let's Play, Let's Negotiate

B. The Art of Negotiation Lies in Preparation

C. The Preparation of Failure

D. Negotiation & Discussion

28. "Negotiation is like sport" means

A. You have to have great physical strength

B. Negotiation needs hard training like sport

C. Negotiation leads you to stardom like sport

D. Negotiation keeps you as fit as sport does

29. "By failing to prepare, you are preparing to fail" means

A. Preparation is a hard thing to do

B. Preparation Leads to failure

C. Neglect of preparation makes you fail

D. Failure leads you to better preparation

30. Interlocutor means

A. An expert in the art of communication

B. The person you are talking to

C. An analyst

D. An employer